

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Cedar									
Units Listed	5	11	-55%	102	131	-22%	5	11	-55%
Units Reported Sold	0	6	-100%	83	70	19%	0	6	-100%
Sell / List Ratio	0%	55%		81%	53%		0%	55%	
Reported Sales Dollars	\$0	\$2,202,324	-100%	\$32,432,501	\$25,104,382	29%	\$0	\$2,202,324	-100%
Average Sell Price / Unit		\$367,054		\$390,753	\$358,634	9%		\$367,054	
Median Sell Price				\$385,000					
Sell Price / List Price		97%		96%	95%			97%	
Days to Sell		48		45	88	-48%		48	
Active Listings	16	27							
Single Family (Acreage) - Z4 Cedar									
Units Listed	2	5	-60%	49	61	-20%	2	5	-60%
Units Reported Sold	1	2	-50%	38	35	9%	1	2	-50%
Sell / List Ratio	50%	40%		78%	57%		50%	40%	
Reported Sales Dollars	\$700,000	\$1,450,000	-52%	\$23,611,147	\$17,171,900	37%	\$700,000	\$1,450,000	-52%
Average Sell Price / Unit	\$700,000	\$725,000	-3%	\$621,346	\$490,626	27%	\$700,000	\$725,000	-3%
Median Sell Price	\$700,000			\$525,000			\$700,000		
Sell Price / List Price	93%	95%		97%	93%		93%	95%	
Days to Sell	2	26	-92%	51	62	-18%	2	26	-92%
Active Listings	5	14							
Single Family (Waterfront) - Z4 Cedar									
Units Listed	2	2	0%	18	16	12%	2	2	0%
Units Reported Sold	0	0		12	3	300%	0	0	
Sell / List Ratio	0%	0%		67%	19%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$10,762,750	\$1,619,900	564%	\$0	\$0	
Average Sell Price / Unit				\$896,896	\$539,967	66%			
Median Sell Price				\$995,000					
Sell Price / List Price				97%	87%				
Days to Sell				78	176	-56%			
Active Listings	5	7							
Single Family (Strata) - Z4 Cedar									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$1,260,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$630,000					
Median Sell Price				\$645,000					
Sell Price / List Price				98%					
Days to Sell				13					
Active Listings	0	1							

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January, 2017

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Cedar									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$217,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$217,500					
Median Sell Price				\$217,500					
Sell Price / List Price				97%					
Days to Sell				2					
Active Listings	0	0							
Condo (Apartment) - Z4 Cedar									
Units Listed	1	1	0%	2	3	-33%	1	1	0%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio	0%	0%		50%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$379,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$379,000					
Median Sell Price				\$379,000					
Sell Price / List Price				95%					
Days to Sell				71					
Active Listings	1	1							
Condo (Patio Home) - Z4 Cedar									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 Cedar									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	2							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Cedar									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 Cedar									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z4 Cedar									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 Cedar									
Units Listed	0	0		5	6	-17%	0	0	
Units Reported Sold	0	0		3	6	-50%	0	0	
Sell / List Ratio				60%	100%				
Reported Sales Dollars	\$0	\$0		\$158,000	\$249,500	-37%	\$0	\$0	
Average Sell Price / Unit				\$52,667	\$41,583	27%			
Median Sell Price				\$55,000					
Sell Price / List Price				95%	87%				
Days to Sell				28	126	-78%			
Active Listings	1	0							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Cedar									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z4 Cedar									
Units Listed	0	1	-100%	6	9	-33%	0	1	-100%
Units Reported Sold	0	2	-100%	16	24	-33%	0	2	-100%
Sell / List Ratio		200%		267%	267%			200%	
Reported Sales Dollars	\$0	\$244,800	-100%	\$2,292,050	\$2,789,000	-18%	\$0	\$244,800	-100%
Average Sell Price / Unit		\$122,400		\$143,253	\$116,208	23%		\$122,400	
Median Sell Price				\$125,000					
Sell Price / List Price		100%		104%	95%			100%	
Days to Sell		464		481	227	112%		464	
Active Listings	0	15							
Lots (Strata) - Z4 Cedar									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Lots (Waterfront) - Z4 Cedar									
Units Listed	1	0		3	2	50%	1	0	
Units Reported Sold	1	0		2	2	0%	1	0	
Sell / List Ratio	100%			67%	100%		100%		
Reported Sales Dollars	\$42,500	\$0		\$469,500	\$924,000	-49%	\$42,500	\$0	
Average Sell Price / Unit	\$42,500			\$234,750	\$462,000	-49%	\$42,500		
Median Sell Price	\$42,500			\$427,000			\$42,500		
Sell Price / List Price	94%			95%	93%		94%		
Days to Sell	0			46	88	-48%	0		
Active Listings	0	0							

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Acreage - Z4 Cedar									
Units Listed	2	1	100%	31	20	55%	2	1	100%
Units Reported Sold	2	1	100%	24	3	700%	2	1	100%
Sell / List Ratio	100%	100%		77%	15%		100%	100%	
Reported Sales Dollars	\$1,239,900	\$211,000	488%	\$6,039,400	\$731,000	726%	\$1,239,900	\$211,000	488%
Average Sell Price / Unit	\$619,950	\$211,000	194%	\$251,642	\$243,667	3%	\$619,950	\$211,000	194%
Median Sell Price	\$900,000			\$205,000			\$900,000		
Sell Price / List Price	95%	64%		94%	78%		95%	64%	
Days to Sell	10	767	-99%	157	721	-78%	10	767	-99%
Active Listings	7	8							
Acreage (Waterfront) - Z4 Cedar									
Units Listed	1	1	0%	2	5	-60%	1	1	0%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio	0%	0%		50%	20%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$175,000	\$670,000	-74%	\$0	\$0	
Average Sell Price / Unit				\$175,000	\$670,000	-74%			
Median Sell Price				\$175,000					
Sell Price / List Price				90%	75%				
Days to Sell				286	284	1%			
Active Listings	1	3							
ICI (Business) - Z4 Cedar									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 Cedar									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

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ICI (Industrial) - Z4 Cedar									
Units Listed	0	0		5	5	0%	0	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio				20%	40%				
Reported Sales Dollars	\$0	\$0		\$1,350,000	\$750,000	80%	\$0	\$0	
Average Sell Price / Unit				\$1,350,000	\$375,000	260%			
Median Sell Price				\$1,350,000					
Sell Price / List Price				82%	102%				
Days to Sell				136	264	-48%			
Active Listings	2	3							
ICI (Miscellaneous) - Z4 Cedar									
Units Listed	0	0		3	3	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				33%	0%				
Reported Sales Dollars	\$0	\$0		\$305,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$305,000					
Median Sell Price				\$305,000					
Sell Price / List Price				92%					
Days to Sell				9					
Active Listings	1	0							
ICI (Multi-Family) - Z4 Cedar									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 Cedar									
Units Listed	0	3	-100%	4	5	-20%	0	3	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	4							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Cedar									
Units Listed	14	25	-44%	236	271	-13%	14	25	-44%
Units Reported Sold	4	11	-64%	185	146	27%	4	11	-64%
Sell / List Ratio	29%	44%		78%	54%		29%	44%	
Reported Sales Dollars	\$1,982,400	\$4,108,124	-52%	\$79,451,848	\$50,009,682	59%	\$1,982,400	\$4,108,124	-52%
Average Sell Price / Unit	\$495,600	\$373,466	33%	\$429,469	\$342,532	25%	\$495,600	\$373,466	33%
Median Sell Price	\$700,000			\$379,000			\$700,000		
Sell Price / List Price	94%	94%		97%	93%		94%	94%	
Days to Sell	5	185	-97%	102	125	-18%	5	185	-97%
Active Listings	43	85							

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Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Central Nanaimo									
Units Listed	9	6	50%	190	154	23%	9	6	50%
Units Reported Sold	3	3	0%	150	110	36%	3	3	0%
Sell / List Ratio	33%	50%		79%	71%		33%	50%	
Reported Sales Dollars	\$1,096,000	\$717,500	53%	\$50,202,428	\$33,011,759	52%	\$1,096,000	\$717,500	53%
Average Sell Price / Unit	\$365,333	\$239,167	53%	\$334,683	\$300,107	12%	\$365,333	\$239,167	53%
Median Sell Price	\$365,000			\$325,000			\$365,000		
Sell Price / List Price	102%	96%		99%	97%		102%	96%	
Days to Sell	6	42	-87%	18	40	-55%	6	42	-87%
Active Listings	13	12							
Single Family (Acreage) - Z4 Central Nanaimo									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$460,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$460,000				
Median Sell Price									
Sell Price / List Price					97%				
Days to Sell					18				
Active Listings	0	0							
Single Family (Waterfront) - Z4 Central Nanaimo									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$230,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$230,000				
Median Sell Price									
Sell Price / List Price					92%				
Days to Sell					32				
Active Listings	0	0							
Single Family (Strata) - Z4 Central Nanaimo									
Units Listed	0	0		2	2	0%	0	0	
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio				100%	50%				
Reported Sales Dollars	\$0	\$0		\$666,400	\$202,000	230%	\$0	\$0	
Average Sell Price / Unit				\$333,200	\$202,000	65%			
Median Sell Price				\$399,900					
Sell Price / List Price				99%	90%				
Days to Sell				2	44	-94%			
Active Listings	0	1							

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Single Family (Modular/Prefab) - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Central Nanaimo									
Units Listed	3	2	50%	112	66	70%	3	2	50%
Units Reported Sold	1	5	-80%	104	34	206%	1	5	-80%
Sell / List Ratio	33%	250%		93%	52%		33%	250%	
Reported Sales Dollars	\$115,000	\$679,000	-83%	\$18,651,408	\$4,530,800	312%	\$115,000	\$679,000	-83%
Average Sell Price / Unit	\$115,000	\$135,800	-15%	\$179,340	\$133,259	35%	\$115,000	\$135,800	-15%
Median Sell Price	\$115,000			\$192,000			\$115,000		
Sell Price / List Price	97%	97%		98%	94%		97%	97%	
Days to Sell	8	25	-68%	30	67	-56%	8	25	-68%
Active Listings	6	14							
Condo (Patio Home) - Z4 Central Nanaimo									
Units Listed	0	1	-100%	1	8	-88%	0	1	-100%
Units Reported Sold	1	1	0%	2	3	-33%	1	1	0%
Sell / List Ratio		100%		200%	38%			100%	
Reported Sales Dollars	\$180,500	\$166,000	9%	\$320,500	\$450,500	-29%	\$180,500	\$166,000	9%
Average Sell Price / Unit	\$180,500	\$166,000	9%	\$160,250	\$150,167	7%	\$180,500	\$166,000	9%
Median Sell Price	\$180,500			\$180,500			\$180,500		
Sell Price / List Price	98%	98%		97%	100%		98%	98%	
Days to Sell	36	37	-3%	32	25	30%	36	37	-3%
Active Listings	0	1							
Condo (Townhouse) - Z4 Central Nanaimo									
Units Listed	1	2	-50%	64	56	14%	1	2	-50%
Units Reported Sold	2	1	100%	63	50	26%	2	1	100%
Sell / List Ratio	200%	50%		98%	89%		200%	50%	
Reported Sales Dollars	\$460,000	\$280,000	64%	\$15,458,653	\$11,842,855	31%	\$460,000	\$280,000	64%
Average Sell Price / Unit	\$230,000	\$280,000	-18%	\$245,375	\$236,857	4%	\$230,000	\$280,000	-18%
Median Sell Price	\$270,000			\$259,000			\$270,000		
Sell Price / List Price	97%	97%		99%	98%		97%	97%	
Days to Sell	14	77	-82%	27	32	-16%	14	77	-82%
Active Listings	2	9							

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Half Duplex - Z4 Central Nanaimo									
Units Listed	0	0		5	10	-50%	0	0	
Units Reported Sold	1	0		5	6	-17%	1	0	
Sell / List Ratio				100%	60%				
Reported Sales Dollars	\$239,900	\$0		\$1,086,400	\$1,528,900	-29%	\$239,900	\$0	
Average Sell Price / Unit	\$239,900			\$217,280	\$254,817	-15%	\$239,900		
Median Sell Price	\$239,900			\$220,000			\$239,900		
Sell Price / List Price	100%			96%	97%		100%		
Days to Sell	72			59	30	96%	72		
Active Listings	0	1							
Full Duplex - Z4 Central Nanaimo									
Units Listed	1	0		14	10	40%	1	0	
Units Reported Sold	0	1	-100%	7	7	0%	0	1	-100%
Sell / List Ratio	0%			50%	70%		0%		
Reported Sales Dollars	\$0	\$275,000	-100%	\$2,908,400	\$2,350,900	24%	\$0	\$275,000	-100%
Average Sell Price / Unit		\$275,000		\$415,486	\$335,843	24%		\$275,000	
Median Sell Price				\$427,000					
Sell Price / List Price		87%		97%	98%			87%	
Days to Sell		83		53	65	-17%		83	
Active Listings	4	3							
Triplex/Fourplex - Z4 Central Nanaimo									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	1	-100%	1	1	0%	0	1	-100%
Sell / List Ratio				100%	100%				
Reported Sales Dollars	\$0	\$514,500	-100%	\$530,000	\$514,500	3%	\$0	\$514,500	-100%
Average Sell Price / Unit		\$514,500		\$530,000	\$514,500	3%		\$514,500	
Median Sell Price				\$530,000					
Sell Price / List Price		94%		96%	94%			94%	
Days to Sell		12		31	12	158%		12	
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Central Nanaimo									
Units Listed	0	1	-100%	1	4	-75%	0	1	-100%
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio		0%		200%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$273,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$136,500					
Median Sell Price				\$154,000					
Sell Price / List Price				94%					
Days to Sell				28					
Active Listings	0	1							
Lots (Strata) - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Central Nanaimo									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Acreage (Waterfront) - Z4 Central Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Central Nanaimo									
Units Listed	0	0		6	5	20%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	20%				
Reported Sales Dollars	\$0	\$0		\$0	\$655,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$655,000				
Median Sell Price									
Sell Price / List Price					94%				
Days to Sell					32				
Active Listings	4	1							
ICI (Commercial) - Z4 Central Nanaimo									
Units Listed	0	10	-100%	15	21	-29%	0	10	-100%
Units Reported Sold	0	0		3	1	200%	0	0	
Sell / List Ratio		0%		20%	5%			0%	
Reported Sales Dollars	\$0	\$0		\$2,280,000	\$1,750,000	30%	\$0	\$0	
Average Sell Price / Unit				\$760,000	\$1,750,000	-57%			
Median Sell Price				\$850,000					
Sell Price / List Price				89%	152%				
Days to Sell				90	787	-89%			
Active Listings	7	14							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Central Nanaimo									
Units Listed	0	2	-100%	9	13	-31%	0	2	-100%
Units Reported Sold	0	0		8	4	100%	0	0	
Sell / List Ratio		0%		89%	31%			0%	
Reported Sales Dollars	\$0	\$0		\$3,623,000	\$1,658,000	119%	\$0	\$0	
Average Sell Price / Unit				\$452,875	\$414,500	9%			
Median Sell Price				\$450,000					
Sell Price / List Price				90%	94%				
Days to Sell				209	230	-9%			
Active Listings	6	10							
ICI (Miscellaneous) - Z4 Central Nanaimo									
Units Listed	1	0		4	3	33%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	2							
ICI (Multi-Family) - Z4 Central Nanaimo									
Units Listed	0	2	-100%	11	9	22%	0	2	-100%
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio		0%		18%	11%			0%	
Reported Sales Dollars	\$0	\$0		\$2,650,000	\$679,500	290%	\$0	\$0	
Average Sell Price / Unit				\$1,325,000	\$679,500	95%			
Median Sell Price				\$1,350,000					
Sell Price / List Price				89%	100%				
Days to Sell				132	10	1215%			
Active Listings	3	4							
ICI (Leases) - Z4 Central Nanaimo									
Units Listed	3	10	-70%	30	47	-36%	3	10	-70%
Units Reported Sold	0	2	-100%	14	8	75%	0	2	-100%
Sell / List Ratio	0%	20%		47%	17%		0%	20%	
Reported Sales Dollars	\$0	\$178,500	-100%	\$2,941,793	\$1,026,789	187%	\$0	\$178,500	-100%
Average Sell Price / Unit		\$89,250		\$210,128	\$128,349	64%		\$89,250	
Median Sell Price				\$130,800					
Sell Price / List Price		100%		100%	100%			100%	
Days to Sell		134		187	169	11%		134	
Active Listings	29	39							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Central Nanaimo									
Units Listed	18	36	-50%	465	413	13%	18	36	-50%
Units Reported Sold	8	14	-43%	363	229	59%	8	14	-43%
Sell / List Ratio	44%	39%		78%	55%		44%	39%	
Reported Sales Dollars	\$2,091,400	\$2,810,500	-26%	\$101,591,982	\$60,891,503	67%	\$2,091,400	\$2,810,500	-26%
Average Sell Price / Unit	\$261,425	\$200,750	30%	\$279,868	\$265,902	5%	\$261,425	\$200,750	30%
Median Sell Price	\$270,000			\$270,000			\$270,000		
Sell Price / List Price	99%	96%		98%	97%		99%	96%	
Days to Sell	20	52	-62%	36	53	-32%	20	52	-62%
Active Listings	77	112							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Chase River									
Units Listed	7	5	40%	103	85	21%	7	5	40%
Units Reported Sold	3	3	0%	81	65	25%	3	3	0%
Sell / List Ratio	43%	60%		79%	76%		43%	60%	
Reported Sales Dollars	\$1,541,400	\$1,109,000	39%	\$35,934,644	\$23,632,944	52%	\$1,541,400	\$1,109,000	39%
Average Sell Price / Unit	\$513,800	\$369,667	39%	\$443,638	\$363,584	22%	\$513,800	\$369,667	39%
Median Sell Price	\$516,000			\$439,400			\$516,000		
Sell Price / List Price	98%	98%		100%	98%		98%	98%	
Days to Sell	44	13	227%	34	38	-11%	44	13	227%
Active Listings	14	11							
Single Family (Acreage) - Z4 Chase River									
Units Listed	0	0		1	3	-67%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				100%	33%				
Reported Sales Dollars	\$0	\$0		\$479,000	\$480,500	-0%	\$0	\$0	
Average Sell Price / Unit				\$479,000	\$480,500	-0%			
Median Sell Price				\$479,000					
Sell Price / List Price				96%	101%				
Days to Sell				9	13	-31%			
Active Listings	0	0							
Single Family (Waterfront) - Z4 Chase River									
Units Listed	1	0		1	1	0%	1	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%			0%	100%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$370,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$370,000				
Median Sell Price									
Sell Price / List Price					103%				
Days to Sell					8				
Active Listings	1	0							
Single Family (Strata) - Z4 Chase River									
Units Listed	0	0		3	5	-40%	0	0	
Units Reported Sold	0	0		2	3	-33%	0	0	
Sell / List Ratio				67%	60%				
Reported Sales Dollars	\$0	\$0		\$666,208	\$954,496	-30%	\$0	\$0	
Average Sell Price / Unit				\$333,104	\$318,165	5%			
Median Sell Price				\$349,900					
Sell Price / List Price				98%	102%				
Days to Sell				38	56	-32%			
Active Listings	1	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Chase River									
Units Listed	0	2	-100%	5	9	-44%	0	2	-100%
Units Reported Sold	0	0		7	5	40%	0	0	
Sell / List Ratio		0%		140%	56%			0%	
Reported Sales Dollars	\$0	\$0		\$2,404,603	\$1,405,008	71%	\$0	\$0	
Average Sell Price / Unit				\$343,515	\$281,002	22%			
Median Sell Price				\$350,000					
Sell Price / List Price				100%	98%				
Days to Sell				37	106	-65%			
Active Listings	0	2							
Full Duplex - Z4 Chase River									
Units Listed	0	0		0	3	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 Chase River									
Units Listed	0	1	-100%	14	22	-36%	0	1	-100%
Units Reported Sold	0	3	-100%	14	13	8%	0	3	-100%
Sell / List Ratio		300%		100%	59%			300%	
Reported Sales Dollars	\$0	\$253,000	-100%	\$1,012,250	\$879,000	15%	\$0	\$253,000	-100%
Average Sell Price / Unit		\$84,333		\$72,304	\$67,615	7%		\$84,333	
Median Sell Price				\$74,500					
Sell Price / List Price		92%		87%	89%			92%	
Days to Sell		89		60	72	-17%		89	
Active Listings	1	4							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Chase River									
Units Listed	0	0		24	48	-50%	0	0	
Units Reported Sold	0	1	-100%	36	14	157%	0	1	-100%
Sell / List Ratio				150%	29%				
Reported Sales Dollars	\$0	\$149,900	-100%	\$5,609,795	\$1,978,100	184%	\$0	\$149,900	-100%
Average Sell Price / Unit		\$149,900		\$155,828	\$141,293	10%		\$149,900	
Median Sell Price				\$159,900					
Sell Price / List Price		100%		101%	95%			100%	
Days to Sell		51		198	124	60%		51	
Active Listings	1	22							
Lots (Strata) - Z4 Chase River									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
Lots (Waterfront) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Chase River									
Units Listed	0	0		5	3	67%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	33%				
Reported Sales Dollars	\$0	\$0		\$0	\$140,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$140,000				
Median Sell Price									
Sell Price / List Price					64%				
Days to Sell					248				
Active Listings	0	1							
Acreage (Waterfront) - Z4 Chase River									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Chase River									
Units Listed	0	0		1	2	-50%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$375,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$375,000					
Median Sell Price				\$375,000					
Sell Price / List Price				94%					
Days to Sell				81					
Active Listings	1	2							
ICI (Commercial) - Z4 Chase River									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Chase River									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Miscellaneous) - Z4 Chase River									
Units Listed	0	0		7	5	40%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	20%				
Reported Sales Dollars	\$0	\$0		\$0	\$851,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$851,000				
Median Sell Price									
Sell Price / List Price					86%				
Days to Sell					78				
Active Listings	1	1							
ICI (Multi-Family) - Z4 Chase River									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 Chase River									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$134,911	\$0		\$0	\$0	
Average Sell Price / Unit				\$134,911					
Median Sell Price				\$134,911					
Sell Price / List Price				100%					
Days to Sell				70					
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Chase River									
Units Listed	8	8	0%	166	189	-12%	8	8	0%
Units Reported Sold	3	7	-57%	143	104	38%	3	7	-57%
Sell / List Ratio	38%	88%		86%	55%		38%	88%	
Reported Sales Dollars	\$1,541,400	\$1,511,900	2%	\$46,616,411	\$30,691,048	52%	\$1,541,400	\$1,511,900	2%
Average Sell Price / Unit	\$513,800	\$215,986	138%	\$325,989	\$295,106	10%	\$513,800	\$215,986	138%
Median Sell Price	\$516,000			\$349,900			\$516,000		
Sell Price / List Price	98%	95%		99%	96%		98%	95%	
Days to Sell	44	51	-14%	78	59	32%	44	51	-14%
Active Listings	21	45							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Departure Bay									
Units Listed	8	10	-20%	172	198	-13%	8	10	-20%
Units Reported Sold	4	3	33%	142	131	8%	4	3	33%
Sell / List Ratio	50%	30%		83%	66%		50%	30%	
Reported Sales Dollars	\$2,244,200	\$991,500	126%	\$69,987,343	\$51,507,620	36%	\$2,244,200	\$991,500	126%
Average Sell Price / Unit	\$561,050	\$330,500	70%	\$492,869	\$393,188	25%	\$561,050	\$330,500	70%
Median Sell Price	\$578,000			\$452,500			\$578,000		
Sell Price / List Price	97%	95%		99%	96%		97%	95%	
Days to Sell	30	48	-37%	19	39	-53%	30	48	-37%
Active Listings	12	20							
Single Family (Acreage) - Z4 Departure Bay									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio				100%	100%				
Reported Sales Dollars	\$0	\$0		\$1,010,000	\$505,000	100%	\$0	\$0	
Average Sell Price / Unit				\$505,000	\$505,000	0%			
Median Sell Price				\$655,000					
Sell Price / List Price				94%	99%				
Days to Sell				32	1	3150%			
Active Listings	0	0							
Single Family (Waterfront) - Z4 Departure Bay									
Units Listed	0	0		3	2	50%	0	0	
Units Reported Sold	0	0		3	3	0%	0	0	
Sell / List Ratio				100%	150%				
Reported Sales Dollars	\$0	\$0		\$2,570,000	\$1,299,000	98%	\$0	\$0	
Average Sell Price / Unit				\$856,667	\$433,000	98%			
Median Sell Price				\$975,000					
Sell Price / List Price				97%	87%				
Days to Sell				14	139	-90%			
Active Listings	0	1							
Single Family (Strata) - Z4 Departure Bay									
Units Listed	0	1	-100%	8	15	-47%	0	1	-100%
Units Reported Sold	0	1	-100%	8	7	14%	0	1	-100%
Sell / List Ratio		100%		100%	47%			100%	
Reported Sales Dollars	\$0	\$349,000	-100%	\$2,669,000	\$2,271,300	18%	\$0	\$349,000	-100%
Average Sell Price / Unit		\$349,000		\$333,625	\$324,471	3%		\$349,000	
Median Sell Price				\$330,000					
Sell Price / List Price		97%		97%	98%			97%	
Days to Sell		134		43	53	-20%		134	
Active Listings	1	2							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Departure Bay									
Units Listed	2	0		22	10	120%	2	0	
Units Reported Sold	0	0		16	9	78%	0	0	
Sell / List Ratio	0%			73%	90%		0%		
Reported Sales Dollars	\$0	\$0		\$4,436,900	\$2,172,800	104%	\$0	\$0	
Average Sell Price / Unit				\$277,306	\$241,422	15%			
Median Sell Price				\$275,000					
Sell Price / List Price				97%	98%				
Days to Sell				36	49	-25%			
Active Listings	4	1							
Condo (Patio Home) - Z4 Departure Bay									
Units Listed	0	0		5	4	25%	0	0	
Units Reported Sold	0	0		5	5	0%	0	0	
Sell / List Ratio				100%	125%				
Reported Sales Dollars	\$0	\$0		\$1,851,900	\$1,441,400	28%	\$0	\$0	
Average Sell Price / Unit				\$370,380	\$288,280	28%			
Median Sell Price				\$337,000					
Sell Price / List Price				99%	94%				
Days to Sell				20	39	-48%			
Active Listings	0	1							
Condo (Townhouse) - Z4 Departure Bay									
Units Listed	1	4	-75%	26	35	-26%	1	4	-75%
Units Reported Sold	1	1	0%	22	15	47%	1	1	0%
Sell / List Ratio	100%	25%		85%	43%		100%	25%	
Reported Sales Dollars	\$214,900	\$342,000	-37%	\$7,853,600	\$5,349,919	47%	\$214,900	\$342,000	-37%
Average Sell Price / Unit	\$214,900	\$342,000	-37%	\$356,982	\$356,661	0%	\$214,900	\$342,000	-37%
Median Sell Price	\$214,900			\$345,000			\$214,900		
Sell Price / List Price	100%	98%		97%	96%		100%	98%	
Days to Sell	3	70	-96%	50	121	-58%	3	70	-96%
Active Listings	5	5							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Departure Bay									
Units Listed	0	0		1	11	-91%	0	0	
Units Reported Sold	0	0		1	8	-88%	0	0	
Sell / List Ratio				100%	73%				
Reported Sales Dollars	\$0	\$0		\$233,000	\$2,099,500	-89%	\$0	\$0	
Average Sell Price / Unit				\$233,000	\$262,438	-11%			
Median Sell Price				\$233,000					
Sell Price / List Price				99%	99%				
Days to Sell				71	34	112%			
Active Listings	0	2							
Full Duplex - Z4 Departure Bay									
Units Listed	0	1	-100%	6	5	20%	0	1	-100%
Units Reported Sold	0	0		7	2	250%	0	0	
Sell / List Ratio		0%		117%	40%			0%	
Reported Sales Dollars	\$0	\$0		\$3,564,250	\$704,900	406%	\$0	\$0	
Average Sell Price / Unit				\$509,179	\$352,450	44%			
Median Sell Price				\$480,000					
Sell Price / List Price				98%	95%				
Days to Sell				36	55	-35%			
Active Listings	0	2							
Triplex/Fourplex - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Departure Bay									
Units Listed	0	3	-100%	6	16	-62%	0	3	-100%
Units Reported Sold	0	1	-100%	6	13	-54%	0	1	-100%
Sell / List Ratio		33%		100%	81%			33%	
Reported Sales Dollars	\$0	\$189,000	-100%	\$1,332,800	\$2,649,050	-50%	\$0	\$189,000	-100%
Average Sell Price / Unit		\$189,000		\$222,133	\$203,773	9%		\$189,000	
Median Sell Price				\$231,000					
Sell Price / List Price		106%		95%	97%			106%	
Days to Sell		129		46	221	-79%		129	
Active Listings	2	4							
Lots (Strata) - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots (Waterfront) - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Departure Bay									
Units Listed	1	0		3	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Acreage (Waterfront) - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Departure Bay									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					50%				
Reported Sales Dollars	\$0	\$0		\$0	\$72,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$72,000				
Median Sell Price									
Sell Price / List Price					90%				
Days to Sell					199				
Active Listings	0	1							
ICI (Commercial) - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$425,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$425,000					
Median Sell Price				\$425,000					
Sell Price / List Price				107%					
Days to Sell				705					
Active Listings	0	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Departure Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Miscellaneous) - Z4 Departure Bay									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Multi-Family) - Z4 Departure Bay									
Units Listed	0	0		3	2	50%	0	0	
Units Reported Sold	0	0		1	3	-67%	0	0	
Sell / List Ratio				33%	150%				
Reported Sales Dollars	\$0	\$0		\$4,450,000	\$2,350,000	89%	\$0	\$0	
Average Sell Price / Unit				\$4,450,000	\$783,333	468%			
Median Sell Price				\$4,450,000					
Sell Price / List Price				99%	94%				
Days to Sell				7	104	-93%			
Active Listings	0	0							
ICI (Leases) - Z4 Departure Bay									
Units Listed	0	0		1	3	-67%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				100%	33%				
Reported Sales Dollars	\$0	\$0		\$17,120	\$60,249	-72%	\$0	\$0	
Average Sell Price / Unit				\$17,120	\$60,249	-72%			
Median Sell Price				\$17,120					
Sell Price / List Price				100%	100%				
Days to Sell				512	147	248%			
Active Listings	0	4							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Departure Bay									
Units Listed	12	19	-37%	260	305	-15%	12	19	-37%
Units Reported Sold	5	6	-17%	215	199	8%	5	6	-17%
Sell / List Ratio	42%	32%		83%	65%		42%	32%	
Reported Sales Dollars	\$2,459,100	\$1,871,500	31%	\$100,400,913	\$72,482,738	39%	\$2,459,100	\$1,871,500	31%
Average Sell Price / Unit	\$491,820	\$311,917	58%	\$466,981	\$364,235	28%	\$491,820	\$311,917	58%
Median Sell Price	\$539,300			\$419,000			\$539,300		
Sell Price / List Price	98%	98%		99%	96%		98%	98%	
Days to Sell	25	80	-69%	31	62	-50%	25	80	-69%
Active Listings	25	44							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Diver Lake									
Units Listed	2	6	-67%	73	92	-21%	2	6	-67%
Units Reported Sold	2	3	-33%	69	71	-3%	2	3	-33%
Sell / List Ratio	100%	50%		95%	77%		100%	50%	
Reported Sales Dollars	\$900,000	\$973,900	-8%	\$26,900,838	\$25,898,658	4%	\$900,000	\$973,900	-8%
Average Sell Price / Unit	\$450,000	\$324,633	39%	\$389,867	\$364,770	7%	\$450,000	\$324,633	39%
Median Sell Price	\$470,000			\$384,900			\$470,000		
Sell Price / List Price	100%	100%		99%	98%		100%	100%	
Days to Sell	35	10	262%	16	28	-44%	35	10	262%
Active Listings	3	10							
Single Family (Acreage) - Z4 Diver Lake									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Single Family (Waterfront) - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Single Family (Strata) - Z4 Diver Lake									
Units Listed	0	1	-100%	4	13	-69%	0	1	-100%
Units Reported Sold	1	0		9	9	0%	1	0	
Sell / List Ratio		0%		225%	69%			0%	
Reported Sales Dollars	\$429,900	\$0		\$3,760,816	\$2,918,949	29%	\$429,900	\$0	
Average Sell Price / Unit	\$429,900			\$417,868	\$324,328	29%	\$429,900		
Median Sell Price	\$429,900			\$368,400			\$429,900		
Sell Price / List Price	100%			100%	100%		100%		
Days to Sell	9			42	86	-51%	9		
Active Listings	0	5							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Patio Home) - Z4 Diver Lake									
Units Listed	0	0		8	8	0%	0	0	
Units Reported Sold	0	0		7	6	17%	0	0	
Sell / List Ratio				88%	75%				
Reported Sales Dollars	\$0	\$0		\$1,619,400	\$1,302,300	24%	\$0	\$0	
Average Sell Price / Unit				\$231,343	\$217,050	7%			
Median Sell Price				\$219,900					
Sell Price / List Price				102%	98%				
Days to Sell				18	24	-24%			
Active Listings	0	1							
Condo (Townhouse) - Z4 Diver Lake									
Units Listed	0	1	-100%	10	7	43%	0	1	-100%
Units Reported Sold	0	0		11	5	120%	0	0	
Sell / List Ratio		0%		110%	71%			0%	
Reported Sales Dollars	\$0	\$0		\$2,965,300	\$1,111,500	167%	\$0	\$0	
Average Sell Price / Unit				\$269,573	\$222,300	21%			
Median Sell Price				\$252,900					
Sell Price / List Price				97%	91%				
Days to Sell				26	87	-71%			
Active Listings	0	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Diver Lake									
Units Listed	0	0		8	7	14%	0	0	
Units Reported Sold	0	0		6	2	200%	0	0	
Sell / List Ratio				75%	29%				
Reported Sales Dollars	\$0	\$0		\$1,462,250	\$506,500	189%	\$0	\$0	
Average Sell Price / Unit				\$243,708	\$253,250	-4%			
Median Sell Price				\$241,000					
Sell Price / List Price				97%	97%				
Days to Sell				11	34	-67%			
Active Listings	0	4							
Full Duplex - Z4 Diver Lake									
Units Listed	0	0		5	4	25%	0	0	
Units Reported Sold	0	0		5	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$2,217,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$443,500					
Median Sell Price				\$460,000					
Sell Price / List Price				95%					
Days to Sell				40					
Active Listings	0	2							
Triplex/Fourplex - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 Diver Lake									
Units Listed	0	0		2	4	-50%	0	0	
Units Reported Sold	0	0		2	2	0%	0	0	
Sell / List Ratio				100%	50%				
Reported Sales Dollars	\$0	\$0		\$123,500	\$182,400	-32%	\$0	\$0	
Average Sell Price / Unit				\$61,750	\$91,200	-32%			
Median Sell Price				\$78,500					
Sell Price / List Price				94%	100%				
Days to Sell				10	46	-79%			
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Diver Lake									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$180,000	\$187,900	-4%	\$0	\$0	
Average Sell Price / Unit				\$180,000	\$187,900	-4%			
Median Sell Price				\$180,000					
Sell Price / List Price				90%	99%				
Days to Sell				40	15	167%			
Active Listings	0	0							
Lots (Strata) - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots (Waterfront) - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Diver Lake									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$650,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$650,000					
Median Sell Price				\$650,000					
Sell Price / List Price				87%					
Days to Sell				40					
Active Listings	0	0							
Acreage (Waterfront) - Z4 Diver Lake									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Diver Lake									
Units Listed	0	0		3	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							
ICI (Commercial) - Z4 Diver Lake									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Diver Lake									
Units Listed	1	0		9	2	350%	1	0	
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio	0%			22%	50%		0%		
Reported Sales Dollars	\$0	\$0		\$1,787,468	\$221,400	707%	\$0	\$0	
Average Sell Price / Unit				\$893,734	\$221,400	304%			
Median Sell Price				\$1,300,000					
Sell Price / List Price				104%	89%				
Days to Sell				24	474	-95%			
Active Listings	6	2							
ICI (Miscellaneous) - Z4 Diver Lake									
Units Listed	0	1	-100%	2	3	-33%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%		50%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$549,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$549,500					
Median Sell Price				\$549,500					
Sell Price / List Price				79%					
Days to Sell				39					
Active Listings	1	3							
ICI (Multi-Family) - Z4 Diver Lake									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$539,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$539,000				
Median Sell Price									
Sell Price / List Price					40%				
Days to Sell					337				
Active Listings	0	1							
ICI (Leases) - Z4 Diver Lake									
Units Listed	0	0		13	13	0%	0	0	
Units Reported Sold	1	0		4	6	-33%	1	0	
Sell / List Ratio				31%	46%				
Reported Sales Dollars	\$176,231	\$0		\$745,003	\$187,092	298%	\$176,231	\$0	
Average Sell Price / Unit	\$176,231			\$186,251	\$31,182	497%	\$176,231		
Median Sell Price	\$176,231			\$262,165			\$176,231		
Sell Price / List Price	100%			100%	100%		100%		
Days to Sell	181			165	121	37%	181		
Active Listings	4	13							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Diver Lake									
Units Listed	3	9	-67%	139	156	-11%	3	9	-67%
Units Reported Sold	4	3	33%	118	104	13%	4	3	33%
Sell / List Ratio	133%	33%		85%	67%		133%	33%	
Reported Sales Dollars	\$1,506,131	\$973,900	55%	\$42,961,575	\$33,055,699	30%	\$1,506,131	\$973,900	55%
Average Sell Price / Unit	\$376,533	\$324,633	16%	\$364,081	\$317,843	15%	\$376,533	\$324,633	16%
Median Sell Price	\$430,000			\$358,000			\$430,000		
Sell Price / List Price	100%	100%		99%	97%		100%	100%	
Days to Sell	65	10	572%	25	49	-48%	65	10	572%
Active Listings	16	43							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Hammond Bay									
Units Listed	6	6	0%	92	85	8%	6	6	0%
Units Reported Sold	2	4	-50%	61	46	33%	2	4	-50%
Sell / List Ratio	33%	67%		66%	54%		33%	67%	
Reported Sales Dollars	\$1,110,000	\$2,378,000	-53%	\$36,583,650	\$23,515,150	56%	\$1,110,000	\$2,378,000	-53%
Average Sell Price / Unit	\$555,000	\$594,500	-7%	\$599,732	\$511,199	17%	\$555,000	\$594,500	-7%
Median Sell Price	\$600,000			\$542,000			\$600,000		
Sell Price / List Price	96%	99%		99%	97%		96%	99%	
Days to Sell	28	54	-49%	27	45	-40%	28	54	-49%
Active Listings	16	9							
Single Family (Acreage) - Z4 Hammond Bay									
Units Listed	0	0		5	4	25%	0	0	
Units Reported Sold	0	0		4	1	300%	0	0	
Sell / List Ratio				80%	25%				
Reported Sales Dollars	\$0	\$0		\$2,761,900	\$1,600,000	73%	\$0	\$0	
Average Sell Price / Unit				\$690,475	\$1,600,000	-57%			
Median Sell Price				\$750,000					
Sell Price / List Price				98%	97%				
Days to Sell				25	0				
Active Listings	1	1							
Single Family (Waterfront) - Z4 Hammond Bay									
Units Listed	1	1	0%	9	10	-10%	1	1	0%
Units Reported Sold	0	1	-100%	2	4	-50%	0	1	-100%
Sell / List Ratio	0%	100%		22%	40%		0%	100%	
Reported Sales Dollars	\$0	\$1,050,000	-100%	\$2,759,750	\$3,673,900	-25%	\$0	\$1,050,000	-100%
Average Sell Price / Unit		\$1,050,000		\$1,379,875	\$918,475	50%		\$1,050,000	
Median Sell Price				\$1,569,750					
Sell Price / List Price		89%		103%	93%			89%	
Days to Sell		11		45	92	-51%		11	
Active Listings	2	1							
Single Family (Strata) - Z4 Hammond Bay									
Units Listed	0	0		6	1	500%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				17%	100%				
Reported Sales Dollars	\$0	\$0		\$245,000	\$188,000	30%	\$0	\$0	
Average Sell Price / Unit				\$245,000	\$188,000	30%			
Median Sell Price				\$245,000					
Sell Price / List Price				94%	99%				
Days to Sell				62	6	933%			
Active Listings	2	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$385,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$385,000				
Median Sell Price									
Sell Price / List Price					96%				
Days to Sell					143				
Active Listings	0	0							
Condo (Townhouse) - Z4 Hammond Bay									
Units Listed	0	0		3	3	0%	0	0	
Units Reported Sold	0	0		3	5	-40%	0	0	
Sell / List Ratio				100%	167%				
Reported Sales Dollars	\$0	\$0		\$1,416,500	\$2,099,000	-33%	\$0	\$0	
Average Sell Price / Unit				\$472,167	\$419,800	12%			
Median Sell Price				\$489,000					
Sell Price / List Price				100%	102%				
Days to Sell				115	341	-66%			
Active Listings	1	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Hammond Bay									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Full Duplex - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z4 Hammond Bay									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$653,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$653,000					
Median Sell Price				\$653,000					
Sell Price / List Price				100%					
Days to Sell				39					
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Hammond Bay									
Units Listed	0	0		6	39	-85%	0	0	
Units Reported Sold	0	1	-100%	21	14	50%	0	1	-100%
Sell / List Ratio				350%	36%				
Reported Sales Dollars	\$0	\$200,000	-100%	\$4,595,700	\$2,790,200	65%	\$0	\$200,000	-100%
Average Sell Price / Unit		\$200,000		\$218,843	\$199,300	10%		\$200,000	
Median Sell Price				\$209,900					
Sell Price / List Price		95%		99%	96%			95%	
Days to Sell		144		206	280	-26%		144	
Active Listings	0	27							
Lots (Strata) - Z4 Hammond Bay									
Units Listed	0	1	-100%	0	3	-100%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%			0%			0%	
Reported Sales Dollars	\$0	\$0		\$350,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$350,000					
Median Sell Price				\$350,000					
Sell Price / List Price				97%					
Days to Sell				67					
Active Listings	0	2							
Lots (Waterfront) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Hammond Bay									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Acreage (Waterfront) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 Hammond Bay									
Units Listed	3	0		3	0		3	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Hammond Bay									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Miscellaneous) - Z4 Hammond Bay									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Multi-Family) - Z4 Hammond Bay									
Units Listed	0	0		2	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Leases) - Z4 Hammond Bay									
Units Listed	2	0		2	1	100%	2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	2							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Hammond Bay									
Units Listed	12	8	50%	134	148	-9%	12	8	50%
Units Reported Sold	2	6	-67%	94	72	31%	2	6	-67%
Sell / List Ratio	17%	75%		70%	49%		17%	75%	
Reported Sales Dollars	\$1,110,000	\$3,628,000	-69%	\$49,365,500	\$34,251,250	44%	\$1,110,000	\$3,628,000	-69%
Average Sell Price / Unit	\$555,000	\$604,667	-8%	\$525,165	\$475,712	10%	\$555,000	\$604,667	-8%
Median Sell Price	\$600,000			\$508,800			\$600,000		
Sell Price / List Price	96%	96%		99%	97%		96%	96%	
Days to Sell	28	62	-55%	71	114	-38%	28	62	-55%
Active Listings	31	43							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Lower Lantzville									
Units Listed	3	0		33	20	65%	3	0	
Units Reported Sold	0	1	-100%	21	19	11%	0	1	-100%
Sell / List Ratio	0%			64%	95%		0%		
Reported Sales Dollars	\$0	\$390,000	-100%	\$11,006,403	\$8,361,333	32%	\$0	\$390,000	-100%
Average Sell Price / Unit		\$390,000		\$524,114	\$440,070	19%		\$390,000	
Median Sell Price				\$480,000					
Sell Price / List Price		99%		98%	98%			99%	
Days to Sell		3		50	22	126%		3	
Active Listings	5	3							
Single Family (Acreage) - Z4 Lower Lantzville									
Units Listed	1	0		11	7	57%	1	0	
Units Reported Sold	0	0		4	5	-20%	0	0	
Sell / List Ratio	0%			36%	71%		0%		
Reported Sales Dollars	\$0	\$0		\$3,123,000	\$3,457,234	-10%	\$0	\$0	
Average Sell Price / Unit				\$780,750	\$691,447	13%			
Median Sell Price				\$898,000					
Sell Price / List Price				96%	92%				
Days to Sell				44	28	56%			
Active Listings	3	0							
Single Family (Waterfront) - Z4 Lower Lantzville									
Units Listed	1	0		15	4	275%	1	0	
Units Reported Sold	0	0		6	3	100%	0	0	
Sell / List Ratio	0%			40%	75%		0%		
Reported Sales Dollars	\$0	\$0		\$5,584,500	\$3,105,000	80%	\$0	\$0	
Average Sell Price / Unit				\$930,750	\$1,035,000	-10%			
Median Sell Price				\$771,000					
Sell Price / List Price				100%	98%				
Days to Sell				18	4	304%			
Active Listings	2	0							
Single Family (Strata) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Patio Home) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 Lower Lantzville									
Units Listed	0	0		3	0		0	0	
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio				67%					
Reported Sales Dollars	\$0	\$0		\$210,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$105,250					
Median Sell Price				\$148,000					
Sell Price / List Price				91%					
Days to Sell				42					
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots (Strata) - Z4 Lower Lantzville									
Units Listed	0	0		1	2	-50%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$142,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$142,500					
Median Sell Price				\$142,500					
Sell Price / List Price				60%					
Days to Sell				83					
Active Listings	0	2							
Lots (Waterfront) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Lower Lantzville									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Acreage (Waterfront) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 Lower Lantzville									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Miscellaneous) - Z4 Lower Lantzville									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Multi-Family) - Z4 Lower Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 Lower Lantzville									
Units Listed	0	0		3	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Lower Lantzville									
Units Listed	5	0		69	34	103%	5	0	
Units Reported Sold	0	1	-100%	34	27	26%	0	1	-100%
Sell / List Ratio	0%			49%	79%		0%		
Reported Sales Dollars	\$0	\$390,000	-100%	\$20,066,903	\$14,923,567	34%	\$0	\$390,000	-100%
Average Sell Price / Unit		\$390,000		\$590,203	\$552,725	7%		\$390,000	
Median Sell Price				\$525,000					
Sell Price / List Price		99%		97%	97%			99%	
Days to Sell		3		44	21	108%		3	
Active Listings	13	5							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 North Nanaimo									
Units Listed	24	26	-8%	468	476	-2%	24	26	-8%
Units Reported Sold	13	13	0%	347	317	9%	13	13	0%
Sell / List Ratio	54%	50%		74%	67%		54%	50%	
Reported Sales Dollars	\$9,187,236	\$7,028,888	31%	\$208,894,651	\$158,881,123	31%	\$9,187,236	\$7,028,888	31%
Average Sell Price / Unit	\$706,710	\$540,684	31%	\$602,002	\$501,202	20%	\$706,710	\$540,684	31%
Median Sell Price	\$607,500			\$575,000			\$607,500		
Sell Price / List Price	98%	98%		99%	97%		98%	98%	
Days to Sell	58	56	4%	27	34	-22%	58	56	4%
Active Listings	48	53							
Single Family (Acreage) - Z4 North Nanaimo									
Units Listed	0	0		0	5	-100%	0	0	
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio					20%				
Reported Sales Dollars	\$0	\$0		\$1,540,000	\$559,000	175%	\$0	\$0	
Average Sell Price / Unit				\$770,000	\$559,000	38%			
Median Sell Price				\$935,000					
Sell Price / List Price				96%	100%				
Days to Sell				138	12	1050%			
Active Listings	0	2							
Single Family (Waterfront) - Z4 North Nanaimo									
Units Listed	1	1	0%	16	11	45%	1	1	0%
Units Reported Sold	1	0		10	11	-9%	1	0	
Sell / List Ratio	100%	0%		62%	100%		100%	0%	
Reported Sales Dollars	\$920,000	\$0		\$10,334,000	\$11,141,200	-7%	\$920,000	\$0	
Average Sell Price / Unit	\$920,000			\$1,033,400	\$1,012,836	2%	\$920,000		
Median Sell Price	\$920,000			\$1,016,000			\$920,000		
Sell Price / List Price	102%			94%	93%		102%		
Days to Sell	6			44	60	-27%	6		
Active Listings	1	1							
Single Family (Strata) - Z4 North Nanaimo									
Units Listed	1	4	-75%	29	56	-48%	1	4	-75%
Units Reported Sold	0	3	-100%	27	35	-23%	0	3	-100%
Sell / List Ratio	0%	75%		93%	62%		0%	75%	
Reported Sales Dollars	\$0	\$1,124,000	-100%	\$14,146,400	\$13,227,551	7%	\$0	\$1,124,000	-100%
Average Sell Price / Unit		\$374,667		\$523,941	\$377,930	39%		\$374,667	
Median Sell Price				\$429,000					
Sell Price / List Price		102%		96%	101%			102%	
Days to Sell		46		60	40	49%		46	
Active Listings	5	10							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 North Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z4 North Nanaimo									
Units Listed	7	5	40%	81	99	-18%	7	5	40%
Units Reported Sold	6	6	0%	77	65	18%	6	6	0%
Sell / List Ratio	86%	120%		95%	66%		86%	120%	
Reported Sales Dollars	\$1,657,300	\$1,140,777	45%	\$20,408,814	\$15,609,954	31%	\$1,657,300	\$1,140,777	45%
Average Sell Price / Unit	\$276,217	\$190,130	45%	\$265,050	\$240,153	10%	\$276,217	\$190,130	45%
Median Sell Price	\$329,000			\$256,000			\$329,000		
Sell Price / List Price	99%	96%		99%	97%		99%	96%	
Days to Sell	24	50	-51%	89	122	-27%	24	50	-51%
Active Listings	7	22							
Condo (Patio Home) - Z4 North Nanaimo									
Units Listed	1	6	-83%	36	38	-5%	1	6	-83%
Units Reported Sold	0	2	-100%	37	29	28%	0	2	-100%
Sell / List Ratio	0%	33%		103%	76%		0%	33%	
Reported Sales Dollars	\$0	\$505,000	-100%	\$13,271,702	\$8,276,600	60%	\$0	\$505,000	-100%
Average Sell Price / Unit		\$252,500		\$358,695	\$285,400	26%		\$252,500	
Median Sell Price				\$339,900					
Sell Price / List Price		98%		99%	98%			98%	
Days to Sell		76		26	35	-26%		76	
Active Listings	5	6							
Condo (Townhouse) - Z4 North Nanaimo									
Units Listed	5	13	-62%	100	99	1%	5	13	-62%
Units Reported Sold	3	5	-40%	91	71	28%	3	5	-40%
Sell / List Ratio	60%	38%		91%	72%		60%	38%	
Reported Sales Dollars	\$1,047,879	\$1,298,600	-19%	\$29,767,360	\$20,146,187	48%	\$1,047,879	\$1,298,600	-19%
Average Sell Price / Unit	\$349,293	\$259,720	34%	\$327,114	\$283,749	15%	\$349,293	\$259,720	34%
Median Sell Price	\$324,979			\$305,000			\$324,979		
Sell Price / List Price	100%	98%		100%	98%		100%	98%	
Days to Sell	129	48	171%	33	49	-33%	129	48	171%
Active Listings	4	18							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 North Nanaimo									
Units Listed	0	1	-100%	15	16	-6%	0	1	-100%
Units Reported Sold	0	0		12	11	9%	0	0	
Sell / List Ratio		0%		80%	69%			0%	
Reported Sales Dollars	\$0	\$0		\$4,624,400	\$3,284,500	41%	\$0	\$0	
Average Sell Price / Unit				\$385,367	\$298,591	29%			
Median Sell Price				\$380,000					
Sell Price / List Price				99%	97%				
Days to Sell				20	44	-55%			
Active Listings	2	2							
Full Duplex - Z4 North Nanaimo									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio				0%	200%				
Reported Sales Dollars	\$0	\$0		\$0	\$663,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$331,500				
Median Sell Price									
Sell Price / List Price					90%				
Days to Sell					242				
Active Listings	0	0							
Triplex/Fourplex - Z4 North Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 North Nanaimo									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio				100%	100%				
Reported Sales Dollars	\$0	\$0		\$259,000	\$83,000	212%	\$0	\$0	
Average Sell Price / Unit				\$129,500	\$83,000	56%			
Median Sell Price				\$155,000					
Sell Price / List Price				87%	90%				
Days to Sell				42	24	75%			
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 North Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 North Nanaimo									
Units Listed	4	9	-56%	22	30	-27%	4	9	-56%
Units Reported Sold	1	3	-67%	21	26	-19%	1	3	-67%
Sell / List Ratio	25%	33%		95%	87%		25%	33%	
Reported Sales Dollars	\$280,000	\$728,000	-62%	\$5,193,800	\$5,492,620	-5%	\$280,000	\$728,000	-62%
Average Sell Price / Unit	\$280,000	\$242,667	15%	\$247,324	\$211,255	17%	\$280,000	\$242,667	15%
Median Sell Price	\$280,000			\$230,000			\$280,000		
Sell Price / List Price	100%	95%		100%	99%		100%	95%	
Days to Sell	46	122	-62%	75	146	-49%	46	122	-62%
Active Listings	8	12							
Lots (Strata) - Z4 North Nanaimo									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$600,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$600,000					
Median Sell Price				\$600,000					
Sell Price / List Price				100%					
Days to Sell				0					
Active Listings	0	0							
Lots (Waterfront) - Z4 North Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 North Nanaimo									
Units Listed	1	0		4	1	300%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	1							
Acreage (Waterfront) - Z4 North Nanaimo									
Units Listed	0	1	-100%	0	2	-100%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%			0%			0%	
Reported Sales Dollars	\$0	\$0		\$500,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$500,000					
Median Sell Price				\$500,000					
Sell Price / List Price				100%					
Days to Sell				59					
Active Listings	0	1							
ICI (Business) - Z4 North Nanaimo									
Units Listed	2	1	100%	8	8	0%	2	1	100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio	0%	0%		12%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$59,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$59,000					
Median Sell Price				\$59,000					
Sell Price / List Price				100%					
Days to Sell				48					
Active Listings	6	4							
ICI (Commercial) - Z4 North Nanaimo									
Units Listed	0	0		0	9	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	8							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 North Nanaimo									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Miscellaneous) - Z4 North Nanaimo									
Units Listed	1	0		4	3	33%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	2							
ICI (Multi-Family) - Z4 North Nanaimo									
Units Listed	0	0		4	4	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	2							
ICI (Leases) - Z4 North Nanaimo									
Units Listed	0	2	-100%	14	23	-39%	0	2	-100%
Units Reported Sold	1	0		6	1	500%	1	0	
Sell / List Ratio		0%		43%	4%			0%	
Reported Sales Dollars	\$57,000	\$0		\$642,478	\$12,424	5071%	\$57,000	\$0	
Average Sell Price / Unit	\$57,000			\$107,080	\$12,424	762%	\$57,000		
Median Sell Price	\$57,000			\$126,048			\$57,000		
Sell Price / List Price	100%			100%	100%		100%		
Days to Sell	427			261	106	146%	427		
Active Listings	15	27							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 North Nanaimo									
Units Listed	47	69	-32%	807	882	-9%	47	69	-32%
Units Reported Sold	25	32	-22%	635	570	11%	25	32	-22%
Sell / List Ratio	53%	46%		79%	65%		53%	46%	
Reported Sales Dollars	\$13,149,415	\$11,825,265	11%	\$310,241,605	\$237,377,159	31%	\$13,149,415	\$11,825,265	11%
Average Sell Price / Unit	\$525,977	\$369,540	42%	\$488,569	\$416,451	17%	\$525,977	\$369,540	42%
Median Sell Price	\$495,000			\$450,000			\$495,000		
Sell Price / List Price	99%	98%		99%	97%		99%	98%	
Days to Sell	71	60	18%	41	53	-23%	71	60	18%
Active Listings	107	171							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Old City									
Units Listed	0	6	-100%	43	71	-39%	0	6	-100%
Units Reported Sold	1	2	-50%	41	47	-13%	1	2	-50%
Sell / List Ratio		33%		95%	66%			33%	
Reported Sales Dollars	\$540,000	\$470,000	15%	\$14,368,538	\$13,847,401	4%	\$540,000	\$470,000	15%
Average Sell Price / Unit	\$540,000	\$235,000	130%	\$350,452	\$294,626	19%	\$540,000	\$235,000	130%
Median Sell Price	\$540,000			\$335,000			\$540,000		
Sell Price / List Price	96%	91%		98%	93%		96%	91%	
Days to Sell	45	138	-67%	36	47	-25%	45	138	-67%
Active Listings	1	12							
Single Family (Acreage) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Single Family (Waterfront) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Single Family (Strata) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z4 Old City									
Units Listed	5	14	-64%	92	97	-5%	5	14	-64%
Units Reported Sold	2	2	0%	84	46	83%	2	2	0%
Sell / List Ratio	40%	14%		91%	47%		40%	14%	
Reported Sales Dollars	\$470,500	\$965,000	-51%	\$25,915,332	\$14,652,800	77%	\$470,500	\$965,000	-51%
Average Sell Price / Unit	\$235,250	\$482,500	-51%	\$308,516	\$318,539	-3%	\$235,250	\$482,500	-51%
Median Sell Price	\$286,500			\$250,200			\$286,500		
Sell Price / List Price	99%	98%		97%	96%		99%	98%	
Days to Sell	2	72	-97%	55	59	-7%	2	72	-97%
Active Listings	8	30							
Condo (Patio Home) - Z4 Old City									
Units Listed	0	1	-100%	1	1	0%	0	1	-100%
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio		0%		200%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$568,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$284,000					
Median Sell Price				\$360,000					
Sell Price / List Price				98%					
Days to Sell				38					
Active Listings	0	1							
Condo (Townhouse) - Z4 Old City									
Units Listed	0	1	-100%	21	9	133%	0	1	-100%
Units Reported Sold	1	1	0%	6	6	0%	1	1	0%
Sell / List Ratio		100%		29%	67%			100%	
Reported Sales Dollars	\$689,000	\$195,000	253%	\$2,202,400	\$1,465,500	50%	\$689,000	\$195,000	253%
Average Sell Price / Unit	\$689,000	\$195,000	253%	\$367,067	\$244,250	50%	\$689,000	\$195,000	253%
Median Sell Price	\$689,000			\$290,000			\$689,000		
Sell Price / List Price	100%	98%		99%	97%		100%	98%	
Days to Sell	20	12	67%	24	46	-48%	20	12	67%
Active Listings	8	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Old City									
Units Listed	1	0		1	0		1	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$141,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$141,000				
Median Sell Price									
Sell Price / List Price					94%				
Days to Sell					94				
Active Listings	1	0							
Full Duplex - Z4 Old City									
Units Listed	1	0		5	3	67%	1	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio	0%			20%	33%		0%		
Reported Sales Dollars	\$0	\$0		\$219,000	\$502,500	-56%	\$0	\$0	
Average Sell Price / Unit				\$219,000	\$502,500	-56%			
Median Sell Price				\$219,000					
Sell Price / List Price				100%	101%				
Days to Sell				7	3	133%			
Active Listings	1	0							
Triplex/Fourplex - Z4 Old City									
Units Listed	1	0		5	2	150%	1	0	
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio	0%			20%	100%		0%		
Reported Sales Dollars	\$0	\$0		\$360,000	\$661,000	-46%	\$0	\$0	
Average Sell Price / Unit				\$360,000	\$330,500	9%			
Median Sell Price				\$360,000					
Sell Price / List Price				93%	88%				
Days to Sell				2	188	-99%			
Active Listings	1	1							
Manufactured/Mobile on Pad - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Old City									
Units Listed	2	1	100%	5	4	25%	2	1	100%
Units Reported Sold	1	0		3	0		1	0	
Sell / List Ratio	50%	0%		60%	0%		50%	0%	
Reported Sales Dollars	\$350,000	\$0		\$685,900	\$0		\$350,000	\$0	
Average Sell Price / Unit	\$350,000			\$228,633			\$350,000		
Median Sell Price	\$350,000			\$259,000			\$350,000		
Sell Price / List Price	99%			96%			99%		
Days to Sell	0			33			0		
Active Listings	2	5							
Lots (Strata) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Acreage (Waterfront) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Business) - Z4 Old City									
Units Listed	0	2	-100%	10	10	0%	0	2	-100%
Units Reported Sold	0	0		3	0		0	0	
Sell / List Ratio		0%		30%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$177,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$59,000					
Median Sell Price				\$62,000					
Sell Price / List Price				71%					
Days to Sell				124					
Active Listings	5	4							
ICI (Commercial) - Z4 Old City									
Units Listed	1	4	-75%	20	17	18%	1	4	-75%
Units Reported Sold	0	0		4	4	0%	0	0	
Sell / List Ratio	0%	0%		20%	24%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$2,679,000	\$1,779,600	51%	\$0	\$0	
Average Sell Price / Unit				\$669,750	\$444,900	51%			
Median Sell Price				\$910,000					
Sell Price / List Price				94%	92%				
Days to Sell				92	114	-19%			
Active Listings	9	10							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Old City									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Old City									
Units Listed	0	0		1	6	-83%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$45,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$45,000					
Median Sell Price				\$45,000					
Sell Price / List Price				45%					
Days to Sell				35					
Active Listings	1	3							
ICI (Multi-Family) - Z4 Old City									
Units Listed	2	0		13	16	-19%	2	0	
Units Reported Sold	0	0		3	1	200%	0	0	
Sell / List Ratio	0%			23%	6%		0%		
Reported Sales Dollars	\$0	\$0		\$1,323,975	\$605,000	119%	\$0	\$0	
Average Sell Price / Unit				\$441,325	\$605,000	-27%			
Median Sell Price				\$555,000					
Sell Price / List Price				79%	95%				
Days to Sell				398	36	1006%			
Active Listings	4	7							
ICI (Leases) - Z4 Old City									
Units Listed	1	1	0%	35	29	21%	1	1	0%
Units Reported Sold	0	0		1	3	-67%	0	0	
Sell / List Ratio	0%	0%		3%	10%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$187,500	\$353,085	-47%	\$0	\$0	
Average Sell Price / Unit				\$187,500	\$117,695	59%			
Median Sell Price				\$187,500					
Sell Price / List Price				100%	100%				
Days to Sell				640	229	180%			
Active Listings	29	33							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Old City									
Units Listed	14	30	-53%	252	265	-5%	14	30	-53%
Units Reported Sold	5	5	0%	150	111	35%	5	5	0%
Sell / List Ratio	36%	17%		60%	42%		36%	17%	
Reported Sales Dollars	\$2,049,500	\$1,630,000	26%	\$48,731,645	\$34,007,886	43%	\$2,049,500	\$1,630,000	26%
Average Sell Price / Unit	\$409,900	\$326,000	26%	\$324,878	\$306,377	6%	\$409,900	\$326,000	26%
Median Sell Price	\$350,000			\$286,500			\$350,000		
Sell Price / List Price	99%	95%		96%	95%		99%	95%	
Days to Sell	14	86	-84%	60	62	-3%	14	86	-84%
Active Listings	70	107							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Pleasant Valley									
Units Listed	0	5	-100%	65	73	-11%	0	5	-100%
Units Reported Sold	0	3	-100%	56	56	0%	0	3	-100%
Sell / List Ratio		60%		86%	77%			60%	
Reported Sales Dollars	\$0	\$1,116,500	-100%	\$24,131,045	\$20,880,125	16%	\$0	\$1,116,500	-100%
Average Sell Price / Unit		\$372,167		\$430,912	\$372,859	16%		\$372,167	
Median Sell Price				\$425,000					
Sell Price / List Price		95%		100%	98%			95%	
Days to Sell		51		19	31	-37%		51	
Active Listings	2	10							
Single Family (Acreage) - Z4 Pleasant Valley									
Units Listed	0	0		4	3	33%	0	0	
Units Reported Sold	0	0		4	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$2,993,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$748,250					
Median Sell Price				\$743,000					
Sell Price / List Price				95%					
Days to Sell				56					
Active Listings	0	2							
Single Family (Waterfront) - Z4 Pleasant Valley									
Units Listed	0	0		3	4	-25%	0	0	
Units Reported Sold	0	0		3	4	-25%	0	0	
Sell / List Ratio				100%	100%				
Reported Sales Dollars	\$0	\$0		\$2,340,000	\$2,688,250	-13%	\$0	\$0	
Average Sell Price / Unit				\$780,000	\$672,062	16%			
Median Sell Price				\$680,000					
Sell Price / List Price				103%	99%				
Days to Sell				20	25	-18%			
Active Listings	0	0							
Single Family (Strata) - Z4 Pleasant Valley									
Units Listed	2	2	0%	17	19	-11%	2	2	0%
Units Reported Sold	1	1	0%	13	14	-7%	1	1	0%
Sell / List Ratio	50%	50%		76%	74%		50%	50%	
Reported Sales Dollars	\$427,000	\$415,000	3%	\$5,459,200	\$5,229,800	4%	\$427,000	\$415,000	3%
Average Sell Price / Unit	\$427,000	\$415,000	3%	\$419,938	\$373,557	12%	\$427,000	\$415,000	3%
Median Sell Price	\$427,000			\$424,900			\$427,000		
Sell Price / List Price	97%	98%		98%	99%		97%	98%	
Days to Sell	1	34	-97%	44	32	38%	1	34	-97%
Active Listings	1	3							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Pleasant Valley									
Units Listed	0	0		3	1	200%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Patio Home) - Z4 Pleasant Valley									
Units Listed	0	1	-100%	3	4	-25%	0	1	-100%
Units Reported Sold	0	0		4	1	300%	0	0	
Sell / List Ratio		0%		133%	25%			0%	
Reported Sales Dollars	\$0	\$0		\$1,058,400	\$345,000	207%	\$0	\$0	
Average Sell Price / Unit				\$264,600	\$345,000	-23%			
Median Sell Price				\$227,900					
Sell Price / List Price				101%	99%				
Days to Sell				6	63	-90%			
Active Listings	0	1							
Condo (Townhouse) - Z4 Pleasant Valley									
Units Listed	0	2	-100%	21	24	-12%	0	2	-100%
Units Reported Sold	2	1	100%	23	9	156%	2	1	100%
Sell / List Ratio		50%		110%	38%			50%	
Reported Sales Dollars	\$800,000	\$182,500	338%	\$7,173,750	\$2,140,951	235%	\$800,000	\$182,500	338%
Average Sell Price / Unit	\$400,000	\$182,500	119%	\$311,902	\$237,883	31%	\$400,000	\$182,500	119%
Median Sell Price	\$405,000			\$329,000			\$405,000		
Sell Price / List Price	103%	99%		97%	99%		103%	99%	
Days to Sell	200	77	160%	79	73	7%	200	77	160%
Active Listings	5	10							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Pleasant Valley									
Units Listed	0	1	-100%	12	8	50%	0	1	-100%
Units Reported Sold	0	0		11	4	175%	0	0	
Sell / List Ratio		0%		92%	50%			0%	
Reported Sales Dollars	\$0	\$0		\$3,580,206	\$1,191,000	201%	\$0	\$0	
Average Sell Price / Unit				\$325,473	\$297,750	9%			
Median Sell Price				\$349,000					
Sell Price / List Price				98%	97%				
Days to Sell				25	70	-65%			
Active Listings	0	1							
Full Duplex - Z4 Pleasant Valley									
Units Listed	1	0		3	0		1	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$335,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$335,000				
Median Sell Price									
Sell Price / List Price					99%				
Days to Sell					71				
Active Listings	1	0							
Triplex/Fourplex - Z4 Pleasant Valley									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$619,900	\$0		\$0	\$0	
Average Sell Price / Unit				\$619,900					
Median Sell Price				\$619,900					
Sell Price / List Price				100%					
Days to Sell				19					
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 Pleasant Valley									
Units Listed	3	0		40	31	29%	3	0	
Units Reported Sold	1	2	-50%	32	27	19%	1	2	-50%
Sell / List Ratio	33%			80%	87%		33%		
Reported Sales Dollars	\$139,900	\$202,000	-31%	\$4,408,800	\$2,773,099	59%	\$139,900	\$202,000	-31%
Average Sell Price / Unit	\$139,900	\$101,000	39%	\$137,775	\$102,707	34%	\$139,900	\$101,000	39%
Median Sell Price	\$139,900			\$101,000			\$139,900		
Sell Price / List Price	100%	91%		92%	93%		100%	91%	
Days to Sell	28	53	-47%	36	45	-19%	28	53	-47%
Active Listings	7	6							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z4 Pleasant Valley									
Units Listed	0	0		0	3	-100%	0	0	
Units Reported Sold	0	1	-100%	0	3	-100%	0	1	-100%
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$171,000	-100%	\$0	\$504,000	-100%	\$0	\$171,000	-100%
Average Sell Price / Unit		\$171,000			\$168,000			\$171,000	
Median Sell Price									
Sell Price / List Price		98%			94%			98%	
Days to Sell		87			52			87	
Active Listings	0	0							
Lots (Strata) - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots (Waterfront) - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Pleasant Valley									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$608,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$608,000				
Median Sell Price									
Sell Price / List Price					91%				
Days to Sell					24				
Active Listings	0	0							
Acreage (Waterfront) - Z4 Pleasant Valley									
Units Listed	0	1	-100%	2	3	-33%	0	1	-100%
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio		0%		100%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$1,195,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$597,500					
Median Sell Price				\$635,000					
Sell Price / List Price				93%					
Days to Sell				70					
Active Listings	1	2							
ICI (Business) - Z4 Pleasant Valley									
Units Listed	1	0		2	0		1	0	
Units Reported Sold	0	1	-100%	0	1	-100%	0	1	-100%
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$10,000	-100%	\$0	\$10,000	-100%	\$0	\$10,000	-100%
Average Sell Price / Unit		\$10,000			\$10,000			\$10,000	
Median Sell Price									
Sell Price / List Price		29%			29%			29%	
Days to Sell		345			345			345	
Active Listings	2	1							
ICI (Commercial) - Z4 Pleasant Valley									
Units Listed	0	0		24	2	1100%	0	0	
Units Reported Sold	0	0		3	0		0	0	
Sell / List Ratio				12%	0%				
Reported Sales Dollars	\$0	\$0		\$2,794,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$931,333					
Median Sell Price				\$1,100,000					
Sell Price / List Price				66%					
Days to Sell				183					
Active Listings	17	5							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Pleasant Valley									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Multi-Family) - Z4 Pleasant Valley									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 Pleasant Valley									
Units Listed	2	0		14	8	75%	2	0	
Units Reported Sold	1	0		3	2	50%	1	0	
Sell / List Ratio	50%			21%	25%		50%		
Reported Sales Dollars	\$45,000	\$0		\$143,326	\$306,200	-53%	\$45,000	\$0	
Average Sell Price / Unit	\$45,000			\$47,775	\$153,100	-69%	\$45,000		
Median Sell Price	\$45,000			\$45,000			\$45,000		
Sell Price / List Price	100%			100%	100%		100%		
Days to Sell	152			164	114	44%	152		
Active Listings	10	11							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Pleasant Valley									
Units Listed	9	12	-25%	216	185	17%	9	12	-25%
Units Reported Sold	5	9	-44%	155	123	26%	5	9	-44%
Sell / List Ratio	56%	75%		72%	66%		56%	75%	
Reported Sales Dollars	\$1,411,900	\$2,097,000	-33%	\$55,896,627	\$37,011,425	51%	\$1,411,900	\$2,097,000	-33%
Average Sell Price / Unit	\$282,380	\$233,000	21%	\$360,623	\$300,906	20%	\$282,380	\$233,000	21%
Median Sell Price	\$395,000			\$356,250			\$395,000		
Sell Price / List Price	100%	88%		97%	97%		100%	88%	
Days to Sell	116	89	30%	41	43	-4%	116	89	30%
Active Listings	46	52							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 South Nanaimo									
Units Listed	8	9	-11%	295	217	36%	8	9	-11%
Units Reported Sold	14	3	367%	236	143	65%	14	3	367%
Sell / List Ratio	175%	33%		80%	66%		175%	33%	
Reported Sales Dollars	\$5,590,495	\$812,000	588%	\$83,087,310	\$41,954,310	98%	\$5,590,495	\$812,000	588%
Average Sell Price / Unit	\$399,321	\$270,667	48%	\$352,065	\$293,387	20%	\$399,321	\$270,667	48%
Median Sell Price	\$416,500			\$345,000			\$416,500		
Sell Price / List Price	99%	94%		99%	96%		99%	94%	
Days to Sell	53	60	-11%	33	53	-37%	53	60	-11%
Active Listings	30	37							
Single Family (Acreage) - Z4 South Nanaimo									
Units Listed	1	0		2	5	-60%	1	0	
Units Reported Sold	0	0		2	3	-33%	0	0	
Sell / List Ratio	0%			100%	60%		0%		
Reported Sales Dollars	\$0	\$0		\$1,240,800	\$1,168,000	6%	\$0	\$0	
Average Sell Price / Unit				\$620,400	\$389,333	59%			
Median Sell Price				\$695,000					
Sell Price / List Price				95%	97%				
Days to Sell				191	45	328%			
Active Listings	1	1							
Single Family (Waterfront) - Z4 South Nanaimo									
Units Listed	0	0		6	2	200%	0	0	
Units Reported Sold	0	0		6	1	500%	0	0	
Sell / List Ratio				100%	50%				
Reported Sales Dollars	\$0	\$0		\$2,849,400	\$286,800	894%	\$0	\$0	
Average Sell Price / Unit				\$474,900	\$286,800	66%			
Median Sell Price				\$417,000					
Sell Price / List Price				99%	99%				
Days to Sell				35	2	1642%			
Active Listings	0	0							
Single Family (Strata) - Z4 South Nanaimo									
Units Listed	0	0		30	11	173%	0	0	
Units Reported Sold	1	0		28	7	300%	1	0	
Sell / List Ratio				93%	64%				
Reported Sales Dollars	\$430,000	\$0		\$10,399,119	\$2,166,628	380%	\$430,000	\$0	
Average Sell Price / Unit	\$430,000			\$371,397	\$309,518	20%	\$430,000		
Median Sell Price	\$430,000			\$349,900			\$430,000		
Sell Price / List Price	95%			102%	101%		95%		
Days to Sell	61			52	89	-42%	61		
Active Listings	2	3							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 South Nanaimo									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$322,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$322,500					
Median Sell Price				\$322,500					
Sell Price / List Price				99%					
Days to Sell				26					
Active Listings	0	0							
Condo (Apartment) - Z4 South Nanaimo									
Units Listed	0	1	-100%	15	2	650%	0	1	-100%
Units Reported Sold	0	0		3	0		0	0	
Sell / List Ratio		0%		20%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$568,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$189,333					
Median Sell Price				\$165,000					
Sell Price / List Price				102%					
Days to Sell				53					
Active Listings	6	1							
Condo (Patio Home) - Z4 South Nanaimo									
Units Listed	0	2	-100%	2	5	-60%	0	2	-100%
Units Reported Sold	0	0		3	4	-25%	0	0	
Sell / List Ratio		0%		150%	80%			0%	
Reported Sales Dollars	\$0	\$0		\$594,500	\$769,000	-23%	\$0	\$0	
Average Sell Price / Unit				\$198,167	\$192,250	3%			
Median Sell Price				\$167,500					
Sell Price / List Price				97%	94%				
Days to Sell				45	70	-35%			
Active Listings	0	2							
Condo (Townhouse) - Z4 South Nanaimo									
Units Listed	5	2	150%	36	32	12%	5	2	150%
Units Reported Sold	0	1	-100%	27	26	4%	0	1	-100%
Sell / List Ratio	0%	50%		75%	81%		0%	50%	
Reported Sales Dollars	\$0	\$130,000	-100%	\$4,795,900	\$4,453,600	8%	\$0	\$130,000	-100%
Average Sell Price / Unit		\$130,000		\$177,626	\$171,292	4%		\$130,000	
Median Sell Price				\$163,000					
Sell Price / List Price		88%		97%	94%			88%	
Days to Sell		71		47	58	-18%		71	
Active Listings	6	4							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 South Nanaimo									
Units Listed	2	0		11	5	120%	2	0	
Units Reported Sold	3	0		7	3	133%	3	0	
Sell / List Ratio	150%			64%	60%		150%		
Reported Sales Dollars	\$929,899	\$0		\$2,098,254	\$707,500	197%	\$929,899	\$0	
Average Sell Price / Unit	\$309,966			\$299,751	\$235,833	27%	\$309,966		
Median Sell Price	\$305,000			\$329,899			\$305,000		
Sell Price / List Price	96%			98%	94%		96%		
Days to Sell	50			50	67	-25%	50		
Active Listings	2	0							
Full Duplex - Z4 South Nanaimo									
Units Listed	1	2	-50%	9	8	12%	1	2	-50%
Units Reported Sold	0	0		6	3	100%	0	0	
Sell / List Ratio	0%	0%		67%	38%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,988,900	\$782,900	154%	\$0	\$0	
Average Sell Price / Unit				\$331,483	\$260,967	27%			
Median Sell Price				\$359,900					
Sell Price / List Price				94%	97%				
Days to Sell				41	13	221%			
Active Listings	2	2							
Triplex/Fourplex - Z4 South Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 South Nanaimo									
Units Listed	2	2	0%	33	32	3%	2	2	0%
Units Reported Sold	2	0		31	30	3%	2	0	
Sell / List Ratio	100%	0%		94%	94%		100%	0%	
Reported Sales Dollars	\$176,000	\$0		\$3,019,900	\$2,152,301	40%	\$176,000	\$0	
Average Sell Price / Unit	\$88,000			\$97,416	\$71,743	36%	\$88,000		
Median Sell Price	\$96,000			\$92,500			\$96,000		
Sell Price / List Price	93%			93%	85%		93%		
Days to Sell	21			33	77	-57%	21		
Active Listings	4	6							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 South Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 South Nanaimo									
Units Listed	0	12	-100%	13	51	-75%	0	12	-100%
Units Reported Sold	1	3	-67%	15	17	-12%	1	3	-67%
Sell / List Ratio		25%		115%	33%			25%	
Reported Sales Dollars	\$112,900	\$437,600	-74%	\$2,196,001	\$2,131,052	3%	\$112,900	\$437,600	-74%
Average Sell Price / Unit	\$112,900	\$145,867	-23%	\$146,400	\$125,356	17%	\$112,900	\$145,867	-23%
Median Sell Price	\$112,900			\$147,000			\$112,900		
Sell Price / List Price	87%	96%		96%	93%		87%	96%	
Days to Sell	40	621	-94%	138	351	-61%	40	621	-94%
Active Listings	7	40							
Lots (Strata) - Z4 South Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 South Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 South Nanaimo									
Units Listed	0	0		2	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				50%					
Reported Sales Dollars	\$0	\$0		\$400,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$400,000					
Median Sell Price				\$400,000					
Sell Price / List Price				89%					
Days to Sell				45					
Active Listings	1	1							
Acreage (Waterfront) - Z4 South Nanaimo									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 South Nanaimo									
Units Listed	0	1	-100%	4	6	-33%	0	1	-100%
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio		0%		0%	17%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$12,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$12,000				
Median Sell Price									
Sell Price / List Price					48%				
Days to Sell					106				
Active Listings	4	2							
ICI (Commercial) - Z4 South Nanaimo									
Units Listed	0	0		19	6	217%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				5%	17%				
Reported Sales Dollars	\$0	\$0		\$165,000	\$360,000	-54%	\$0	\$0	
Average Sell Price / Unit				\$165,000	\$360,000	-54%			
Median Sell Price				\$165,000					
Sell Price / List Price				83%	95%				
Days to Sell				141	150	-6%			
Active Listings	13	4							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 South Nanaimo									
Units Listed	0	0		8	0		0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				12%					
Reported Sales Dollars	\$0	\$0		\$390,000	\$6,115,000	-94%	\$0	\$0	
Average Sell Price / Unit				\$390,000	\$6,115,000	-94%			
Median Sell Price				\$390,000					
Sell Price / List Price				98%	96%				
Days to Sell				181	223	-19%			
Active Listings	2	1							
ICI (Miscellaneous) - Z4 South Nanaimo									
Units Listed	1	0		9	14	-36%	1	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%			0%	7%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$870,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$870,000				
Median Sell Price									
Sell Price / List Price					88%				
Days to Sell					215				
Active Listings	6	7							
ICI (Multi-Family) - Z4 South Nanaimo									
Units Listed	0	2	-100%	10	12	-17%	0	2	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%		10%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$560,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$560,000					
Median Sell Price				\$560,000					
Sell Price / List Price				88%					
Days to Sell				0					
Active Listings	4	5							
ICI (Leases) - Z4 South Nanaimo									
Units Listed	0	1	-100%	6	7	-14%	0	1	-100%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio		0%		17%	14%			0%	
Reported Sales Dollars	\$0	\$0		\$79,200	\$30,000	164%	\$0	\$0	
Average Sell Price / Unit				\$79,200	\$30,000	164%			
Median Sell Price				\$79,200					
Sell Price / List Price				100%	100%				
Days to Sell				162	572	-72%			
Active Listings	4	7							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 South Nanaimo									
Units Listed	20	34	-41%	511	415	23%	20	34	-41%
Units Reported Sold	21	7	200%	370	242	53%	21	7	200%
Sell / List Ratio	105%	21%		72%	58%		105%	21%	
Reported Sales Dollars	\$7,239,294	\$1,379,600	425%	\$114,754,784	\$63,959,091	79%	\$7,239,294	\$1,379,600	425%
Average Sell Price / Unit	\$344,728	\$197,086	75%	\$310,148	\$264,294	17%	\$344,728	\$197,086	75%
Median Sell Price	\$375,400			\$318,000			\$375,400		
Sell Price / List Price	97%	94%		98%	94%		97%	94%	
Days to Sell	50	302	-84%	43	82	-48%	50	302	-84%
Active Listings	94	123							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Uplands									
Units Listed	8	5	60%	110	110	0%	8	5	60%
Units Reported Sold	3	3	0%	89	75	19%	3	3	0%
Sell / List Ratio	38%	60%		81%	68%		38%	60%	
Reported Sales Dollars	\$1,384,395	\$1,109,400	25%	\$35,006,280	\$27,137,770	29%	\$1,384,395	\$1,109,400	25%
Average Sell Price / Unit	\$461,465	\$369,800	25%	\$393,329	\$361,837	9%	\$461,465	\$369,800	25%
Median Sell Price	\$390,000			\$385,000			\$390,000		
Sell Price / List Price	104%	99%		100%	97%		104%	99%	
Days to Sell	34	24	45%	28	33	-14%	34	24	45%
Active Listings	13	8							
Single Family (Acreage) - Z4 Uplands									
Units Listed	0	1	-100%	3	2	50%	0	1	-100%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio		0%		33%	50%			0%	
Reported Sales Dollars	\$0	\$0		\$1,000,000	\$782,500	28%	\$0	\$0	
Average Sell Price / Unit				\$1,000,000	\$782,500	28%			
Median Sell Price				\$1,000,000					
Sell Price / List Price				83%	98%				
Days to Sell				106	68	56%			
Active Listings	0	1							
Single Family (Waterfront) - Z4 Uplands									
Units Listed	0	1	-100%	8	9	-11%	0	1	-100%
Units Reported Sold	0	0		6	3	100%	0	0	
Sell / List Ratio		0%		75%	33%			0%	
Reported Sales Dollars	\$0	\$0		\$4,669,000	\$3,052,000	53%	\$0	\$0	
Average Sell Price / Unit				\$778,167	\$1,017,333	-24%			
Median Sell Price				\$764,000					
Sell Price / List Price				94%	96%				
Days to Sell				41	102	-60%			
Active Listings	0	2							
Single Family (Strata) - Z4 Uplands									
Units Listed	2	0		22	24	-8%	2	0	
Units Reported Sold	0	0		16	9	78%	0	0	
Sell / List Ratio	0%			73%	38%		0%		
Reported Sales Dollars	\$0	\$0		\$6,843,600	\$3,354,600	104%	\$0	\$0	
Average Sell Price / Unit				\$427,725	\$372,733	15%			
Median Sell Price				\$392,500					
Sell Price / List Price				99%	97%				
Days to Sell				18	36	-50%			
Active Listings	2	2							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Uplands									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z4 Uplands									
Units Listed	10	5	100%	60	52	15%	10	5	100%
Units Reported Sold	2	4	-50%	69	75	-8%	2	4	-50%
Sell / List Ratio	20%	80%		115%	144%		20%	80%	
Reported Sales Dollars	\$232,000	\$810,650	-71%	\$12,248,830	\$14,003,627	-13%	\$232,000	\$810,650	-71%
Average Sell Price / Unit	\$116,000	\$202,662	-43%	\$177,519	\$186,715	-5%	\$116,000	\$202,662	-43%
Median Sell Price	\$125,000			\$184,500			\$125,000		
Sell Price / List Price	94%	101%		99%	98%		94%	101%	
Days to Sell	2	342	-100%	165	159	4%	2	342	-100%
Active Listings	6	26							
Condo (Patio Home) - Z4 Uplands									
Units Listed	0	0		10	10	0%	0	0	
Units Reported Sold	0	0		9	10	-10%	0	0	
Sell / List Ratio				90%	100%				
Reported Sales Dollars	\$0	\$0		\$2,834,628	\$3,287,500	-14%	\$0	\$0	
Average Sell Price / Unit				\$314,959	\$328,750	-4%			
Median Sell Price				\$312,000					
Sell Price / List Price				97%	98%				
Days to Sell				8	43	-82%			
Active Listings	0	0							
Condo (Townhouse) - Z4 Uplands									
Units Listed	2	0		19	12	58%	2	0	
Units Reported Sold	0	0		15	11	36%	0	0	
Sell / List Ratio	0%			79%	92%		0%		
Reported Sales Dollars	\$0	\$0		\$3,750,400	\$2,448,000	53%	\$0	\$0	
Average Sell Price / Unit				\$250,027	\$222,545	12%			
Median Sell Price				\$224,500					
Sell Price / List Price				99%	94%				
Days to Sell				28	58	-52%			
Active Listings	3	2							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Uplands									
Units Listed	1	0		13	10	30%	1	0	
Units Reported Sold	2	0		14	7	100%	2	0	
Sell / List Ratio	200%			108%	70%		200%		
Reported Sales Dollars	\$671,000	\$0		\$4,202,000	\$1,841,500	128%	\$671,000	\$0	
Average Sell Price / Unit	\$335,500			\$300,143	\$263,071	14%	\$335,500		
Median Sell Price	\$355,000			\$304,500			\$355,000		
Sell Price / List Price	103%			99%	97%		103%		
Days to Sell	24			20	45	-54%	24		
Active Listings	0	1							
Full Duplex - Z4 Uplands									
Units Listed	0	0		1	3	-67%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	33%				
Reported Sales Dollars	\$0	\$0		\$0	\$465,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$465,000				
Median Sell Price									
Sell Price / List Price					100%				
Days to Sell					14				
Active Listings	0	0							
Triplex/Fourplex - Z4 Uplands									
Units Listed	0	1	-100%	1	4	-75%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%		100%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$700,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$700,000					
Median Sell Price				\$700,000					
Sell Price / List Price				96%					
Days to Sell				16					
Active Listings	0	1							
Manufactured/Mobile on Pad - Z4 Uplands									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Uplands									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Uplands									
Units Listed	0	0		3	3	0%	0	0	
Units Reported Sold	0	0		0	3	-100%	0	0	
Sell / List Ratio				0%	100%				
Reported Sales Dollars	\$0	\$0		\$0	\$383,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$127,667				
Median Sell Price									
Sell Price / List Price					83%				
Days to Sell					155				
Active Listings	0	0							
Lots (Strata) - Z4 Uplands									
Units Listed	1	0		3	2	50%	1	0	
Units Reported Sold	0	1	-100%	1	1	0%	0	1	-100%
Sell / List Ratio	0%			33%	50%		0%		
Reported Sales Dollars	\$0	\$94,000	-100%	\$265,000	\$94,000	182%	\$0	\$94,000	-100%
Average Sell Price / Unit		\$94,000		\$265,000	\$94,000	182%		\$94,000	
Median Sell Price				\$265,000					
Sell Price / List Price		94%		96%	94%			94%	
Days to Sell		80		1	80	-99%		80	
Active Listings	2	0							
Lots (Waterfront) - Z4 Uplands									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Uplands									
Units Listed	0	0		3	0		0	0	
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio				67%					
Reported Sales Dollars	\$0	\$0		\$614,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$307,000					
Median Sell Price				\$384,000					
Sell Price / List Price				95%					
Days to Sell				57					
Active Listings	0	0							
Acreage (Waterfront) - Z4 Uplands									
Units Listed	1	0		2	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Business) - Z4 Uplands									
Units Listed	0	3	-100%	5	6	-17%	0	3	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	4							
ICI (Commercial) - Z4 Uplands									
Units Listed	1	3	-67%	6	6	0%	1	3	-67%
Units Reported Sold	0	1	-100%	1	2	-50%	0	1	-100%
Sell / List Ratio	0%	33%		17%	33%		0%	33%	
Reported Sales Dollars	\$0	\$350,000	-100%	\$1,475,000	\$590,000	150%	\$0	\$350,000	-100%
Average Sell Price / Unit		\$350,000		\$1,475,000	\$295,000	400%		\$350,000	
Median Sell Price				\$1,475,000					
Sell Price / List Price		73%		92%	83%			73%	
Days to Sell		248		53	308	-83%		248	
Active Listings	2	4							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Uplands									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Uplands									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Multi-Family) - Z4 Uplands									
Units Listed	0	1	-100%	4	4	0%	0	1	-100%
Units Reported Sold	1	0		2	0		1	0	
Sell / List Ratio		0%		50%	0%			0%	
Reported Sales Dollars	\$830,000	\$0		\$2,130,000	\$0		\$830,000	\$0	
Average Sell Price / Unit	\$830,000			\$1,065,000			\$830,000		
Median Sell Price	\$830,000			\$1,300,000			\$830,000		
Sell Price / List Price	83%			94%			83%		
Days to Sell	190			98			190		
Active Listings	0	4							
ICI (Leases) - Z4 Uplands									
Units Listed	0	4	-100%	5	10	-50%	0	4	-100%
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio		0%		20%	20%			0%	
Reported Sales Dollars	\$0	\$0		\$42,210	\$447,476	-91%	\$0	\$0	
Average Sell Price / Unit				\$42,210	\$223,738	-81%			
Median Sell Price				\$42,210					
Sell Price / List Price				100%	100%				
Days to Sell				620	674	-8%			
Active Listings	2	5							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Uplands									
Units Listed	26	24	8%	279	268	4%	26	24	8%
Units Reported Sold	8	9	-11%	227	200	14%	8	9	-11%
Sell / List Ratio	31%	38%		81%	75%		31%	38%	
Reported Sales Dollars	\$3,117,395	\$2,364,050	32%	\$75,780,948	\$57,886,973	31%	\$3,117,395	\$2,364,050	32%
Average Sell Price / Unit	\$389,674	\$262,672	48%	\$333,837	\$289,435	15%	\$389,674	\$262,672	48%
Median Sell Price	\$355,000			\$307,000			\$355,000		
Sell Price / List Price	98%	97%		99%	97%		98%	97%	
Days to Sell	43	196	-78%	72	95	-24%	43	196	-78%
Active Listings	35	60							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Upper Lantzville									
Units Listed	2	2	0%	29	41	-29%	2	2	0%
Units Reported Sold	1	2	-50%	23	24	-4%	1	2	-50%
Sell / List Ratio	50%	100%		79%	59%		50%	100%	
Reported Sales Dollars	\$457,500	\$639,000	-28%	\$10,963,250	\$10,695,900	2%	\$457,500	\$639,000	-28%
Average Sell Price / Unit	\$457,500	\$319,500	43%	\$476,663	\$445,662	7%	\$457,500	\$319,500	43%
Median Sell Price	\$457,500			\$457,500			\$457,500		
Sell Price / List Price	95%	96%		97%	96%		95%	96%	
Days to Sell	44	62	-28%	37	51	-28%	44	62	-28%
Active Listings	4	6							
Single Family (Acreage) - Z4 Upper Lantzville									
Units Listed	0	1	-100%	4	16	-75%	0	1	-100%
Units Reported Sold	0	0		6	8	-25%	0	0	
Sell / List Ratio		0%		150%	50%			0%	
Reported Sales Dollars	\$0	\$0		\$4,929,500	\$4,757,100	4%	\$0	\$0	
Average Sell Price / Unit				\$821,583	\$594,638	38%			
Median Sell Price				\$840,000					
Sell Price / List Price				96%	96%				
Days to Sell				74	65	14%			
Active Listings	0	3							
Single Family (Waterfront) - Z4 Upper Lantzville									
Units Listed	0	0		1	2	-50%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$215,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$215,000					
Median Sell Price				\$215,000					
Sell Price / List Price				99%					
Days to Sell				36					
Active Listings	0	1							
Single Family (Strata) - Z4 Upper Lantzville									
Units Listed	0	1	-100%	3	3	0%	0	1	-100%
Units Reported Sold	0	0		3	2	50%	0	0	
Sell / List Ratio		0%		100%	67%			0%	
Reported Sales Dollars	\$0	\$0		\$1,890,000	\$1,050,000	80%	\$0	\$0	
Average Sell Price / Unit				\$630,000	\$525,000	20%			
Median Sell Price				\$630,000					
Sell Price / List Price				99%	96%				
Days to Sell				13	28	-54%			
Active Listings	0	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 Upper Lantzville									
Units Listed	0	0		1	4	-75%	0	0	
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio				200%	25%				
Reported Sales Dollars	\$0	\$0		\$100,000	\$26,000	285%	\$0	\$0	
Average Sell Price / Unit				\$50,000	\$26,000	92%			
Median Sell Price				\$80,000					
Sell Price / List Price				91%	87%				
Days to Sell				46	0				
Active Listings	0	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z4 Upper Lantzville									
Units Listed	1	0		1	2	-50%	1	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio	0%			0%	50%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$85,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$85,000				
Median Sell Price									
Sell Price / List Price					71%				
Days to Sell					109				
Active Listings	1	0							
Lots (Strata) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Upper Lantzville									
Units Listed	0	0		6	6	0%	0	0	
Units Reported Sold	0	0		3	0		0	0	
Sell / List Ratio				50%	0%				
Reported Sales Dollars	\$0	\$0		\$655,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$218,333					
Median Sell Price				\$215,000					
Sell Price / List Price				97%					
Days to Sell				23					
Active Listings	3	1							
Acreage (Waterfront) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Upper Lantzville									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
ICI (Miscellaneous) - Z4 Upper Lantzville									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$1,400,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$1,400,000				
Median Sell Price									
Sell Price / List Price					74%				
Days to Sell					50				
Active Listings	0	0							
ICI (Multi-Family) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 Upper Lantzville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Upper Lantzville									
Units Listed	3	4	-25%	45	76	-41%	3	4	-25%
Units Reported Sold	1	2	-50%	38	37	3%	1	2	-50%
Sell / List Ratio	33%	50%		84%	49%		33%	50%	
Reported Sales Dollars	\$457,500	\$639,000	-28%	\$18,752,750	\$18,014,000	4%	\$457,500	\$639,000	-28%
Average Sell Price / Unit	\$457,500	\$319,500	43%	\$493,493	\$486,865	1%	\$457,500	\$319,500	43%
Median Sell Price	\$457,500			\$490,000			\$457,500		
Sell Price / List Price	95%	96%		97%	94%		95%	96%	
Days to Sell	44	62	-28%	40	53	-24%	44	62	-28%
Active Listings	8	14							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 North Jingle Pot									
Units Listed	1	2	-50%	38	38	0%	1	2	-50%
Units Reported Sold	0	0		26	28	-7%	0	0	
Sell / List Ratio	0%	0%		68%	74%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$16,261,950	\$14,276,615	14%	\$0	\$0	
Average Sell Price / Unit				\$625,460	\$509,879	23%			
Median Sell Price				\$583,000					
Sell Price / List Price				99%	98%				
Days to Sell				26	38	-33%			
Active Listings	5	5							
Single Family (Acreage) - Z4 North Jingle Pot									
Units Listed	1	2	-50%	21	31	-32%	1	2	-50%
Units Reported Sold	1	1	0%	10	10	0%	1	1	0%
Sell / List Ratio	100%	50%		48%	32%		100%	50%	
Reported Sales Dollars	\$683,000	\$1,285,000	-47%	\$10,439,690	\$9,088,750	15%	\$683,000	\$1,285,000	-47%
Average Sell Price / Unit	\$683,000	\$1,285,000	-47%	\$1,043,969	\$908,875	15%	\$683,000	\$1,285,000	-47%
Median Sell Price	\$683,000			\$1,099,000			\$683,000		
Sell Price / List Price	91%	95%		95%	96%		91%	95%	
Days to Sell	104	14	643%	64	44	44%	104	14	643%
Active Listings	3	6							
Single Family (Waterfront) - Z4 North Jingle Pot									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$390,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$390,000				
Median Sell Price									
Sell Price / List Price					100%				
Days to Sell					10				
Active Listings	0	0							
Single Family (Strata) - Z4 North Jingle Pot									
Units Listed	0	0		4	5	-20%	0	0	
Units Reported Sold	0	0		5	3	67%	0	0	
Sell / List Ratio				125%	60%				
Reported Sales Dollars	\$0	\$0		\$2,500,640	\$1,974,500	27%	\$0	\$0	
Average Sell Price / Unit				\$500,128	\$658,167	-24%			
Median Sell Price				\$379,900					
Sell Price / List Price				100%	99%				
Days to Sell				50	26	92%			
Active Listings	0	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 North Jingle Pot									
Units Listed	1	1	0%	17	28	-39%	1	1	0%
Units Reported Sold	0	1	-100%	19	19	0%	0	1	-100%
Sell / List Ratio	0%	100%		112%	68%		0%	100%	
Reported Sales Dollars	\$0	\$231,500	-100%	\$4,348,625	\$4,098,600	6%	\$0	\$231,500	-100%
Average Sell Price / Unit		\$231,500		\$228,875	\$215,716	6%		\$231,500	
Median Sell Price				\$234,900					
Sell Price / List Price		93%		97%	97%			93%	
Days to Sell		71		51	53	-5%		71	
Active Listings	1	4							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z4 North Jingle Pot									
Units Listed	0	0		30	0		0	0	
Units Reported Sold	5	0		29	0		5	0	
Sell / List Ratio				97%					
Reported Sales Dollars	\$1,239,500	\$0		\$7,157,100	\$0		\$1,239,500	\$0	
Average Sell Price / Unit	\$247,900			\$246,797			\$247,900		
Median Sell Price	\$249,900			\$249,900			\$249,900		
Sell Price / List Price	103%			101%			103%		
Days to Sell	20			7			20		
Active Listings	0	0							
Lots (Strata) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 North Jingle Pot									
Units Listed	0	0		3	6	-50%	0	0	
Units Reported Sold	0	0		5	3	67%	0	0	
Sell / List Ratio				167%	50%				
Reported Sales Dollars	\$0	\$0		\$3,086,000	\$935,500	230%	\$0	\$0	
Average Sell Price / Unit				\$617,200	\$311,833	98%			
Median Sell Price				\$450,000					
Sell Price / List Price				93%	95%				
Days to Sell				157	127	24%			
Active Listings	0	3							
Acreage (Waterfront) - Z4 North Jingle Pot									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
ICI (Business) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 North Jingle Pot									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
ICI (Multi-Family) - Z4 North Jingle Pot									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 North Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 North Jingle Pot									
Units Listed	3	5	-40%	115	112	3%	3	5	-40%
Units Reported Sold	6	2	200%	94	64	47%	6	2	200%
Sell / List Ratio	200%	40%		82%	57%		200%	40%	
Reported Sales Dollars	\$1,922,500	\$1,516,500	27%	\$43,794,005	\$30,763,965	42%	\$1,922,500	\$1,516,500	27%
Average Sell Price / Unit	\$320,417	\$758,250	-58%	\$465,894	\$480,687	-3%	\$320,417	\$758,250	-58%
Median Sell Price	\$249,900			\$292,000			\$249,900		
Sell Price / List Price	101%	94%		98%	97%		101%	94%	
Days to Sell	34	42	-20%	37	47	-20%	34	42	-20%
Active Listings	11	21							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 South Jingle Pot									
Units Listed	3	7	-57%	55	63	-13%	3	7	-57%
Units Reported Sold	2	1	100%	49	52	-6%	2	1	100%
Sell / List Ratio	67%	14%		89%	83%		67%	14%	
Reported Sales Dollars	\$1,069,000	\$347,900	207%	\$22,510,660	\$20,613,529	9%	\$1,069,000	\$347,900	207%
Average Sell Price / Unit	\$534,500	\$347,900	54%	\$459,401	\$396,414	16%	\$534,500	\$347,900	54%
Median Sell Price	\$650,000			\$434,900			\$650,000		
Sell Price / List Price	102%	102%		100%	98%		102%	102%	
Days to Sell	4	82	-96%	24	30	-20%	4	82	-96%
Active Listings	3	11							
Single Family (Acreage) - Z4 South Jingle Pot									
Units Listed	0	1	-100%	3	6	-50%	0	1	-100%
Units Reported Sold	0	0		4	4	0%	0	0	
Sell / List Ratio		0%		133%	67%			0%	
Reported Sales Dollars	\$0	\$0		\$2,857,500	\$2,563,551	11%	\$0	\$0	
Average Sell Price / Unit				\$714,375	\$640,888	11%			
Median Sell Price				\$725,000					
Sell Price / List Price				94%	93%				
Days to Sell				48	76	-37%			
Active Listings	0	2							
Single Family (Waterfront) - Z4 South Jingle Pot									
Units Listed	1	1	0%	4	8	-50%	1	1	0%
Units Reported Sold	1	0		4	6	-33%	1	0	
Sell / List Ratio	100%	0%		100%	75%		100%	0%	
Reported Sales Dollars	\$619,000	\$0		\$2,268,500	\$2,385,800	-5%	\$619,000	\$0	
Average Sell Price / Unit	\$619,000			\$567,125	\$397,633	43%	\$619,000		
Median Sell Price	\$619,000			\$619,000			\$619,000		
Sell Price / List Price	100%			101%	98%		100%		
Days to Sell	4			4	19	-76%	4		
Active Listings	0	1							
Single Family (Strata) - Z4 South Jingle Pot									
Units Listed	0	0		3	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				33%					
Reported Sales Dollars	\$0	\$0		\$160,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$160,000					
Median Sell Price				\$160,000					
Sell Price / List Price				80%					
Days to Sell				69					
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Patio Home) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 South Jingle Pot									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$244,200	\$0		\$0	\$0	
Average Sell Price / Unit				\$244,200					
Median Sell Price				\$244,200					
Sell Price / List Price				98%					
Days to Sell				14					
Active Listings	0	0							
Full Duplex - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 South Jingle Pot									
Units Listed	2	0		4	5	-20%	2	0	
Units Reported Sold	1	0		3	4	-25%	1	0	
Sell / List Ratio	50%			75%	80%		50%		
Reported Sales Dollars	\$159,000	\$0		\$379,900	\$451,000	-16%	\$159,000	\$0	
Average Sell Price / Unit	\$159,000			\$126,633	\$112,750	12%	\$159,000		
Median Sell Price	\$159,000			\$126,000			\$159,000		
Sell Price / List Price	96%			94%	92%		96%		
Days to Sell	1			3	56	-95%	1		
Active Listings	1	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 South Jingle Pot									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z4 South Jingle Pot									
Units Listed	0	0		38	0		0	0	
Units Reported Sold	1	0		22	0		1	0	
Sell / List Ratio				58%					
Reported Sales Dollars	\$245,000	\$0		\$2,057,800	\$0		\$245,000	\$0	
Average Sell Price / Unit	\$245,000			\$93,536			\$245,000		
Median Sell Price	\$245,000			\$59,900			\$245,000		
Sell Price / List Price	91%			108%			91%		
Days to Sell	48			113			48		
Active Listings	12	0							
Lots (Strata) - Z4 South Jingle Pot									
Units Listed	1	0		10	1	900%	1	0	
Units Reported Sold	0	4	-100%	11	33	-67%	0	4	-100%
Sell / List Ratio	0%			110%	3300%		0%		
Reported Sales Dollars	\$0	\$183,000	-100%	\$713,800	\$1,538,000	-54%	\$0	\$183,000	-100%
Average Sell Price / Unit		\$45,750		\$64,891	\$46,606	39%		\$45,750	
Median Sell Price				\$59,900					
Sell Price / List Price		92%		101%	87%			92%	
Days to Sell		687		492	536	-8%		687	
Active Listings	2	40							
Lots (Waterfront) - Z4 South Jingle Pot									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Acreage (Waterfront) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 South Jingle Pot									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Multi-Family) - Z4 South Jingle Pot									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 South Jingle Pot									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 South Jingle Pot									
Units Listed	7	9	-22%	121	84	44%	7	9	-22%
Units Reported Sold	5	5	0%	95	99	-4%	5	5	0%
Sell / List Ratio	71%	56%		79%	118%		71%	56%	
Reported Sales Dollars	\$2,092,000	\$530,900	294%	\$31,192,360	\$27,551,880	13%	\$2,092,000	\$530,900	294%
Average Sell Price / Unit	\$418,400	\$106,180	294%	\$328,341	\$278,302	18%	\$418,400	\$106,180	294%
Median Sell Price	\$419,000			\$361,096			\$419,000		
Sell Price / List Price	98%	94%		101%	94%		98%	94%	
Days to Sell	12	566	-98%	99	201	-51%	12	566	-98%
Active Listings	19	54							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 University District									
Units Listed	10	13	-23%	177	168	5%	10	13	-23%
Units Reported Sold	7	9	-22%	159	131	21%	7	9	-22%
Sell / List Ratio	70%	69%		90%	78%		70%	69%	
Reported Sales Dollars	\$3,305,288	\$2,864,140	15%	\$63,549,147	\$46,182,171	38%	\$3,305,288	\$2,864,140	15%
Average Sell Price / Unit	\$472,184	\$318,238	48%	\$399,680	\$352,536	13%	\$472,184	\$318,238	48%
Median Sell Price	\$520,000			\$355,000			\$520,000		
Sell Price / List Price	97%	98%		98%	97%		97%	98%	
Days to Sell	20	42	-54%	30	37	-18%	20	42	-54%
Active Listings	5	27							
Single Family (Acreage) - Z4 University District									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Single Family (Waterfront) - Z4 University District									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio					200%				
Reported Sales Dollars	\$0	\$0		\$0	\$637,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$318,500				
Median Sell Price									
Sell Price / List Price					95%				
Days to Sell					36				
Active Listings	0	0							
Single Family (Strata) - Z4 University District									
Units Listed	0	0		10	0		0	0	
Units Reported Sold	0	0		8	0		0	0	
Sell / List Ratio				80%					
Reported Sales Dollars	\$0	\$0		\$3,499,300	\$0		\$0	\$0	
Average Sell Price / Unit				\$437,412					
Median Sell Price				\$419,900					
Sell Price / List Price				100%					
Days to Sell				37					
Active Listings	1	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z4 University District									
Units Listed	0	0		7	8	-12%	0	0	
Units Reported Sold	1	0		5	3	67%	1	0	
Sell / List Ratio				71%	38%				
Reported Sales Dollars	\$133,900	\$0		\$786,980	\$435,000	81%	\$133,900	\$0	
Average Sell Price / Unit	\$133,900			\$157,396	\$145,000	9%	\$133,900		
Median Sell Price	\$133,900			\$143,000			\$133,900		
Sell Price / List Price	92%			96%	98%		92%		
Days to Sell	99			92	63	47%	99		
Active Listings	0	3							
Condo (Patio Home) - Z4 University District									
Units Listed	0	1	-100%	4	3	33%	0	1	-100%
Units Reported Sold	0	0		5	0		0	0	
Sell / List Ratio		0%		125%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$797,527	\$0		\$0	\$0	
Average Sell Price / Unit				\$159,505					
Median Sell Price				\$164,000					
Sell Price / List Price				96%					
Days to Sell				38					
Active Listings	0	2							
Condo (Townhouse) - Z4 University District									
Units Listed	2	2	0%	23	12	92%	2	2	0%
Units Reported Sold	1	0		22	9	144%	1	0	
Sell / List Ratio	50%	0%		96%	75%		50%	0%	
Reported Sales Dollars	\$160,000	\$0		\$3,804,700	\$1,324,828	187%	\$160,000	\$0	
Average Sell Price / Unit	\$160,000			\$172,941	\$147,203	17%	\$160,000		
Median Sell Price	\$160,000			\$169,900			\$160,000		
Sell Price / List Price	100%			98%	95%		100%		
Days to Sell	4			22	97	-77%	4		
Active Listings	1	3							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 University District									
Units Listed	0	0		3	1	200%	0	0	
Units Reported Sold	0	0		3	1	200%	0	0	
Sell / List Ratio				100%	100%				
Reported Sales Dollars	\$0	\$0		\$969,000	\$314,000	209%	\$0	\$0	
Average Sell Price / Unit				\$323,000	\$314,000	3%			
Median Sell Price				\$327,000					
Sell Price / List Price				98%	98%				
Days to Sell				9	43	-79%			
Active Listings	0	0							
Full Duplex - Z4 University District									
Units Listed	1	0		5	3	67%	1	0	
Units Reported Sold	0	0		3	3	0%	0	0	
Sell / List Ratio	0%			60%	100%		0%		
Reported Sales Dollars	\$0	\$0		\$1,134,900	\$989,000	15%	\$0	\$0	
Average Sell Price / Unit				\$378,300	\$329,667	15%			
Median Sell Price				\$379,900					
Sell Price / List Price				99%	96%				
Days to Sell				16	65	-75%			
Active Listings	1	0							
Triplex/Fourplex - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 University District									
Units Listed	0	0		18	14	29%	0	0	
Units Reported Sold	1	0		15	9	67%	1	0	
Sell / List Ratio				83%	64%				
Reported Sales Dollars	\$181,500	\$0		\$2,141,910	\$1,079,300	98%	\$181,500	\$0	
Average Sell Price / Unit	\$181,500			\$142,794	\$119,922	19%	\$181,500		
Median Sell Price	\$181,500			\$127,000			\$181,500		
Sell Price / List Price	96%			96%	96%		96%		
Days to Sell	41			29	51	-42%	41		
Active Listings	2	3							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 University District									
Units Listed	0	1	-100%	1	1	0%	0	1	-100%
Units Reported Sold	0	0		1	4	-75%	0	0	
Sell / List Ratio		0%		100%	400%			0%	
Reported Sales Dollars	\$0	\$0		\$225,000	\$591,900	-62%	\$0	\$0	
Average Sell Price / Unit				\$225,000	\$147,975	52%			
Median Sell Price				\$225,000					
Sell Price / List Price				113%	82%				
Days to Sell				8	182	-96%			
Active Listings	0	1							
Lots (Strata) - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 University District									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$89,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$89,000					
Median Sell Price				\$89,000					
Sell Price / List Price				90%					
Days to Sell				30					
Active Listings	0	0							
Acreage (Waterfront) - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Business) - Z4 University District									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 University District									
Units Listed	1	0		5	1	400%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Miscellaneous) - Z4 University District									
Units Listed	0	1	-100%	0	2	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%			0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
ICI (Multi-Family) - Z4 University District									
Units Listed	0	1	-100%	2	2	0%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%		50%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$2,350,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$2,350,000					
Median Sell Price				\$2,350,000					
Sell Price / List Price				94%					
Days to Sell				11					
Active Listings	1	1							
ICI (Leases) - Z4 University District									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 University District									
Units Listed	14	19	-26%	258	219	18%	14	19	-26%
Units Reported Sold	10	9	11%	223	162	38%	10	9	11%
Sell / List Ratio	71%	47%		86%	74%		71%	47%	
Reported Sales Dollars	\$3,780,688	\$2,864,140	32%	\$79,347,464	\$51,553,199	54%	\$3,780,688	\$2,864,140	32%
Average Sell Price / Unit	\$378,069	\$318,238	19%	\$355,818	\$318,230	12%	\$378,069	\$318,238	19%
Median Sell Price	\$414,388			\$328,000			\$414,388		
Sell Price / List Price	97%	98%		98%	97%		97%	98%	
Days to Sell	28	42	-34%	30	45	-33%	28	42	-34%
Active Listings	14	41							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Brechin Hill									
Units Listed	1	4	-75%	35	30	17%	1	4	-75%
Units Reported Sold	0	2	-100%	33	21	57%	0	2	-100%
Sell / List Ratio	0%	50%		94%	70%		0%	50%	
Reported Sales Dollars	\$0	\$670,000	-100%	\$13,212,680	\$7,492,698	76%	\$0	\$670,000	-100%
Average Sell Price / Unit		\$335,000		\$400,384	\$356,795	12%		\$335,000	
Median Sell Price				\$375,000					
Sell Price / List Price		96%		98%	96%			96%	
Days to Sell		30		24	28	-15%		30	
Active Listings	2	6							
Single Family (Acreage) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Single Family (Waterfront) - Z4 Brechin Hill									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Single Family (Strata) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z4 Brechin Hill									
Units Listed	5	3	67%	70	81	-14%	5	3	67%
Units Reported Sold	3	1	200%	56	48	17%	3	1	200%
Sell / List Ratio	60%	33%		80%	59%		60%	33%	
Reported Sales Dollars	\$708,900	\$192,000	269%	\$15,273,100	\$11,258,000	36%	\$708,900	\$192,000	269%
Average Sell Price / Unit	\$236,300	\$192,000	23%	\$272,734	\$234,542	16%	\$236,300	\$192,000	23%
Median Sell Price	\$207,000			\$265,000			\$207,000		
Sell Price / List Price	96%	96%		97%	95%		96%	96%	
Days to Sell	45	51	-12%	40	60	-35%	45	51	-12%
Active Listings	7	13							
Condo (Patio Home) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Townhouse) - Z4 Brechin Hill									
Units Listed	0	0		1	5	-80%	0	0	
Units Reported Sold	0	1	-100%	1	5	-80%	0	1	-100%
Sell / List Ratio				100%	100%				
Reported Sales Dollars	\$0	\$380,000	-100%	\$535,000	\$1,933,700	-72%	\$0	\$380,000	-100%
Average Sell Price / Unit		\$380,000		\$535,000	\$386,740	38%		\$380,000	
Median Sell Price				\$535,000					
Sell Price / List Price		95%		96%	97%			95%	
Days to Sell		165		40	61	-34%		165	
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Brechin Hill									
Units Listed	0	0		2	1	100%	0	0	
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				50%	100%				
Reported Sales Dollars	\$0	\$0		\$310,000	\$275,555	13%	\$0	\$0	
Average Sell Price / Unit				\$310,000	\$275,555	13%			
Median Sell Price				\$310,000					
Sell Price / List Price				84%	123%				
Days to Sell				147	34	332%			
Active Listings	0	0							
Full Duplex - Z4 Brechin Hill									
Units Listed	0	0		2	2	0%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	50%				
Reported Sales Dollars	\$0	\$0		\$0	\$520,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$520,000				
Median Sell Price									
Sell Price / List Price					96%				
Days to Sell					16				
Active Listings	1	0							
Triplex/Fourplex - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Manufactured/Mobile on Pad - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z4 Brechin Hill									
Units Listed	0	0		3	2	50%	0	0	
Units Reported Sold	0	0		2	1	100%	0	0	
Sell / List Ratio				67%	50%				
Reported Sales Dollars	\$0	\$0		\$1,451,000	\$250,500	479%	\$0	\$0	
Average Sell Price / Unit				\$725,500	\$250,500	190%			
Median Sell Price				\$1,175,000					
Sell Price / List Price				101%	114%				
Days to Sell				14	32	-58%			
Active Listings	0	0							
Lots (Strata) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Acreage (Waterfront) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z4 Brechin Hill									
Units Listed	0	0		3	1	200%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	2							
ICI (Commercial) - Z4 Brechin Hill									
Units Listed	0	1	-100%	1	3	-67%	0	1	-100%
Units Reported Sold	0	0		1	2	-50%	0	0	
Sell / List Ratio		0%		100%	67%			0%	
Reported Sales Dollars	\$0	\$0		\$219,000	\$770,000	-72%	\$0	\$0	
Average Sell Price / Unit				\$219,000	\$385,000	-43%			
Median Sell Price				\$219,000					
Sell Price / List Price				88%	92%				
Days to Sell				31	562	-94%			
Active Listings	1	1							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Brechin Hill									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Brechin Hill									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Multi-Family) - Z4 Brechin Hill									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Leases) - Z4 Brechin Hill									
Units Listed	0	0		3	3	0%	0	0	
Units Reported Sold	1	0		2	1	100%	1	0	
Sell / List Ratio				67%	33%				
Reported Sales Dollars	\$24,000	\$0		\$62,324	\$269,986	-77%	\$24,000	\$0	
Average Sell Price / Unit	\$24,000			\$31,162	\$269,986	-88%	\$24,000		
Median Sell Price	\$24,000			\$38,324			\$24,000		
Sell Price / List Price	100%			100%	100%		100%		
Days to Sell	6			367	71	417%	6		
Active Listings	2	3							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Brechin Hill									
Units Listed	6	8	-25%	123	130	-5%	6	8	-25%
Units Reported Sold	4	4	0%	96	80	20%	4	4	0%
Sell / List Ratio	67%	50%		78%	62%		67%	50%	
Reported Sales Dollars	\$732,900	\$1,242,000	-41%	\$31,063,104	\$22,770,439	36%	\$732,900	\$1,242,000	-41%
Average Sell Price / Unit	\$183,225	\$310,500	-41%	\$323,574	\$284,630	14%	\$183,225	\$310,500	-41%
Median Sell Price	\$207,000			\$315,000			\$207,000		
Sell Price / List Price	97%	96%		97%	96%		97%	96%	
Days to Sell	35	69	-49%	42	63	-34%	35	69	-49%
Active Listings	17	25							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z4 Extension									
Units Listed	3	2	50%	37	36	3%	3	2	50%
Units Reported Sold	1	2	-50%	26	19	37%	1	2	-50%
Sell / List Ratio	33%	100%		70%	53%		33%	100%	
Reported Sales Dollars	\$250,000	\$497,500	-50%	\$9,347,735	\$5,825,800	60%	\$250,000	\$497,500	-50%
Average Sell Price / Unit	\$250,000	\$248,750	1%	\$359,528	\$306,621	17%	\$250,000	\$248,750	1%
Median Sell Price	\$250,000			\$350,000			\$250,000		
Sell Price / List Price	89%	96%		97%	96%		89%	96%	
Days to Sell	22	85	-74%	26	55	-53%	22	85	-74%
Active Listings	4	7							
Single Family (Acreage) - Z4 Extension									
Units Listed	0	0		8	6	33%	0	0	
Units Reported Sold	0	0		6	4	50%	0	0	
Sell / List Ratio				75%	67%				
Reported Sales Dollars	\$0	\$0		\$3,167,900	\$1,834,500	73%	\$0	\$0	
Average Sell Price / Unit				\$527,983	\$458,625	15%			
Median Sell Price				\$470,000					
Sell Price / List Price				99%	99%				
Days to Sell				16	25	-39%			
Active Listings	0	0							
Single Family (Waterfront) - Z4 Extension									
Units Listed	0	0		0	4	-100%	0	0	
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio					50%				
Reported Sales Dollars	\$0	\$0		\$0	\$1,275,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$637,500				
Median Sell Price									
Sell Price / List Price					95%				
Days to Sell					59				
Active Listings	0	1							
Single Family (Strata) - Z4 Extension									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$430,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$430,000					
Median Sell Price				\$430,000					
Sell Price / List Price				100%					
Days to Sell				10					
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Z4 Extension									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$294,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$294,500					
Median Sell Price				\$294,500					
Sell Price / List Price				95%					
Days to Sell				45					
Active Listings	0	0							
Condo (Apartment) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Triplex/Fourplex - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pad - Z4 Extension									
Units Listed	1	3	-67%	23	35	-34%	1	3	-67%
Units Reported Sold	0	0		19	24	-21%	0	0	
Sell / List Ratio	0%	0%		83%	69%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,297,000	\$1,658,080	-22%	\$0	\$0	
Average Sell Price / Unit				\$68,263	\$69,087	-1%			
Median Sell Price				\$67,000					
Sell Price / List Price				89%	88%				
Days to Sell				83	85	-2%			
Active Listings	1	13							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z4 Extension									
Units Listed	0	0		0	2	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					50%				
Reported Sales Dollars	\$0	\$0		\$0	\$1,240,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$1,240,000				
Median Sell Price									
Sell Price / List Price					98%				
Days to Sell					35				
Active Listings	0	0							
Lots - Z4 Extension									
Units Listed	1	0		8	1	700%	1	0	
Units Reported Sold	0	0		2	2	0%	0	0	
Sell / List Ratio	0%			25%	200%		0%		
Reported Sales Dollars	\$0	\$0		\$240,000	\$104,000	131%	\$0	\$0	
Average Sell Price / Unit				\$120,000	\$52,000	131%			
Median Sell Price				\$140,000					
Sell Price / List Price				88%	91%				
Days to Sell				42	321	-87%			
Active Listings	1	1							
Lots (Strata) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots (Waterfront) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z4 Extension									
Units Listed	0	0		0	6	-100%	0	0	
Units Reported Sold	0	0		4	4	0%	0	0	
Sell / List Ratio					67%				
Reported Sales Dollars	\$0	\$0		\$768,550	\$825,250	-7%	\$0	\$0	
Average Sell Price / Unit				\$192,138	\$206,312	-7%			
Median Sell Price				\$200,000					
Sell Price / List Price				93%	95%				
Days to Sell				410	239	72%			
Active Listings	0	3							
Acreage (Waterfront) - Z4 Extension									
Units Listed	0	0		8	1	700%	0	0	
Units Reported Sold	0	0		7	1	600%	0	0	
Sell / List Ratio				88%	100%				
Reported Sales Dollars	\$0	\$0		\$2,885,287	\$355,000	713%	\$0	\$0	
Average Sell Price / Unit				\$412,184	\$355,000	16%			
Median Sell Price				\$380,088					
Sell Price / List Price				97%	96%				
Days to Sell				155	165	-6%			
Active Listings	0	1							
ICI (Business) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z4 Extension									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z4 Extension									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$340,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$340,000					
Median Sell Price				\$340,000					
Sell Price / List Price				97%					
Days to Sell				154					
Active Listings	0	0							
ICI (Miscellaneous) - Z4 Extension									
Units Listed	0	0		1	2	-50%	0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$1,500,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$1,500,000					
Median Sell Price				\$1,500,000					
Sell Price / List Price				88%					
Days to Sell				79					
Active Listings	0	0							
ICI (Multi-Family) - Z4 Extension									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z4 Extension									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio					100%				
Reported Sales Dollars	\$0	\$0		\$0	\$189,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$189,000				
Median Sell Price									
Sell Price / List Price					100%				
Days to Sell					47				
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z4 Extension									
Units Listed	5	5	0%	89	95	-6%	5	5	0%
Units Reported Sold	1	2	-50%	68	58	17%	1	2	-50%
Sell / List Ratio	20%	40%		76%	61%		20%	40%	
Reported Sales Dollars	\$250,000	\$497,500	-50%	\$20,270,972	\$13,306,630	52%	\$250,000	\$497,500	-50%
Average Sell Price / Unit	\$250,000	\$248,750	1%	\$298,103	\$229,425	30%	\$250,000	\$248,750	1%
Median Sell Price	\$250,000			\$310,000			\$250,000		
Sell Price / List Price	89%	96%		94%	93%		89%	96%	
Days to Sell	22	85	-74%	80	89	-10%	22	85	-74%
Active Listings	6	26							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Zone Totals									
Units Listed	100	125	-20%	2117	2088	1%	100	125	-20%
Units Reported Sold	56	63	-11%	1692	1425	19%	56	63	-11%
Sell / List Ratio	56%	50%		80%	68%		56%	50%	
Reported Sales Dollars	\$28,675,514	\$24,317,552	18%	\$764,381,053	\$558,819,288	37%	\$28,675,514	\$24,317,552	18%
Average Sell Price / Unit	\$512,063	\$385,993	33%	\$451,762	\$392,154	15%	\$512,063	\$385,993	33%
Median Sell Price	\$516,000			\$419,000			\$516,000		
Sell Price / List Price	98%	97%		99%	97%		98%	97%	
Days to Sell	40	49	-17%	28	40	-32%	40	49	-17%
Active Listings	196	274							
Single Family (Acreage) - Zone Totals									
Units Listed	5	10	-50%	113	153	-26%	5	10	-50%
Units Reported Sold	2	3	-33%	84	75	12%	2	3	-33%
Sell / List Ratio	40%	30%		74%	49%		40%	30%	
Reported Sales Dollars	\$1,383,000	\$2,735,000	-49%	\$59,153,437	\$44,428,035	33%	\$1,383,000	\$2,735,000	-49%
Average Sell Price / Unit	\$691,500	\$911,667	-24%	\$704,208	\$592,374	19%	\$691,500	\$911,667	-24%
Median Sell Price	\$700,000			\$625,000			\$700,000		
Sell Price / List Price	92%	95%		96%	95%		92%	95%	
Days to Sell	53	22	141%	55	52	6%	53	22	141%
Active Listings	13	32							
Single Family (Waterfront) - Zone Totals									
Units Listed	7	6	17%	85	77	10%	7	6	17%
Units Reported Sold	2	1	100%	53	45	18%	2	1	100%
Sell / List Ratio	29%	17%		62%	58%		29%	17%	
Reported Sales Dollars	\$1,539,000	\$1,050,000	47%	\$44,352,900	\$32,153,850	38%	\$1,539,000	\$1,050,000	47%
Average Sell Price / Unit	\$769,500	\$1,050,000	-27%	\$836,847	\$714,530	17%	\$769,500	\$1,050,000	-27%
Median Sell Price	\$920,000			\$799,000			\$920,000		
Sell Price / List Price	101%	89%		98%	95%		101%	89%	
Days to Sell	5	11	-55%	41	61	-33%	5	11	-55%
Active Listings	12	15							
Single Family (Strata) - Zone Totals									
Units Listed	5	9	-44%	144	155	-7%	5	9	-44%
Units Reported Sold	3	5	-40%	126	91	38%	3	5	-40%
Sell / List Ratio	60%	56%		88%	59%		60%	56%	
Reported Sales Dollars	\$1,286,900	\$1,888,000	-32%	\$54,595,683	\$33,537,824	63%	\$1,286,900	\$1,888,000	-32%
Average Sell Price / Unit	\$428,967	\$377,600	14%	\$433,299	\$368,548	18%	\$428,967	\$377,600	14%
Median Sell Price	\$429,900			\$395,000			\$429,900		
Sell Price / List Price	97%	100%		99%	100%		97%	100%	
Days to Sell	24	61	-61%	44	47	-8%	24	61	-61%
Active Listings	15	30							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Prefab) - Zone Totals									
Units Listed	0	0		3	1	200%	0	0	
Units Reported Sold	0	0		3	0		0	0	
Sell / List Ratio				100%	0%				
Reported Sales Dollars	\$0	\$0		\$834,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$278,167					
Median Sell Price				\$294,500					
Sell Price / List Price				97%					
Days to Sell				24					
Active Listings	0	0							
Condo (Apartment) - Zone Totals									
Units Listed	33	31	6%	464	419	11%	33	31	6%
Units Reported Sold	15	18	-17%	415	280	48%	15	18	-17%
Sell / List Ratio	45%	58%		89%	67%		45%	58%	
Reported Sales Dollars	\$3,317,600	\$3,787,427	-12%	\$98,668,364	\$62,662,981	57%	\$3,317,600	\$3,787,427	-12%
Average Sell Price / Unit	\$221,173	\$210,413	5%	\$237,755	\$223,796	6%	\$221,173	\$210,413	5%
Median Sell Price	\$184,300			\$224,000			\$184,300		
Sell Price / List Price	97%	98%		98%	96%		97%	98%	
Days to Sell	26	110	-76%	71	101	-30%	26	110	-76%
Active Listings	45	111							
Condo (Patio Home) - Zone Totals									
Units Listed	1	12	-92%	70	81	-14%	1	12	-92%
Units Reported Sold	1	3	-67%	74	59	25%	1	3	-67%
Sell / List Ratio	100%	25%		106%	73%		100%	25%	
Reported Sales Dollars	\$180,500	\$671,000	-73%	\$22,916,557	\$16,257,300	41%	\$180,500	\$671,000	-73%
Average Sell Price / Unit	\$180,500	\$223,667	-19%	\$309,683	\$275,547	12%	\$180,500	\$223,667	-19%
Median Sell Price	\$180,500			\$315,000			\$180,500		
Sell Price / List Price	98%	98%		99%	97%		98%	98%	
Days to Sell	36	63	-43%	23	39	-41%	36	63	-43%
Active Listings	5	15							
Condo (Townhouse) - Zone Totals									
Units Listed	16	27	-41%	324	296	9%	16	27	-41%
Units Reported Sold	10	11	-9%	284	212	34%	10	11	-9%
Sell / List Ratio	62%	41%		88%	72%		62%	41%	
Reported Sales Dollars	\$3,371,779	\$2,808,100	20%	\$79,723,563	\$54,316,040	47%	\$3,371,779	\$2,808,100	20%
Average Sell Price / Unit	\$337,178	\$255,282	32%	\$280,717	\$256,208	10%	\$337,178	\$255,282	32%
Median Sell Price	\$324,979			\$269,900			\$324,979		
Sell Price / List Price	100%	96%		99%	97%		100%	96%	
Days to Sell	84	65	30%	37	62	-40%	84	65	30%
Active Listings	35	56							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Zone Totals									
Units Listed	4	4	0%	78	78	0%	4	4	0%
Units Reported Sold	6	0		68	49	39%	6	0	
Sell / List Ratio	150%	0%		87%	63%		150%	0%	
Reported Sales Dollars	\$1,840,799	\$0		\$21,214,313	\$13,294,963	60%	\$1,840,799	\$0	
Average Sell Price / Unit	\$306,800			\$311,975	\$271,326	15%	\$306,800		
Median Sell Price	\$316,000			\$310,000			\$316,000		
Sell Price / List Price	99%			98%	98%		99%		
Days to Sell	45			30	51	-41%	45		
Active Listings	6	13							
Full Duplex - Zone Totals									
Units Listed	5	3	67%	52	42	24%	5	3	67%
Units Reported Sold	0	1	-100%	29	21	38%	0	1	-100%
Sell / List Ratio	0%	33%		56%	50%		0%	33%	
Reported Sales Dollars	\$0	\$275,000	-100%	\$12,032,950	\$7,313,200	65%	\$0	\$275,000	-100%
Average Sell Price / Unit		\$275,000		\$414,929	\$348,248	19%		\$275,000	
Median Sell Price				\$427,000					
Sell Price / List Price		87%		96%	97%			87%	
Days to Sell		83		39	66	-41%		83	
Active Listings	10	9							
Triplex/Fourplex - Zone Totals									
Units Listed	1	1	0%	9	7	29%	1	1	0%
Units Reported Sold	0	1	-100%	5	3	67%	0	1	-100%
Sell / List Ratio	0%	100%		56%	43%		0%	100%	
Reported Sales Dollars	\$0	\$514,500	-100%	\$2,862,900	\$1,175,500	144%	\$0	\$514,500	-100%
Average Sell Price / Unit		\$514,500		\$572,580	\$391,833	46%		\$514,500	
Median Sell Price				\$619,900					
Sell Price / List Price		94%		97%	90%			94%	
Days to Sell		12		21	129	-83%		12	
Active Listings	1	2							
Manufactured/Mobile on Pad - Zone Totals									
Units Listed	9	7	29%	162	182	-11%	9	7	29%
Units Reported Sold	5	6	-17%	144	136	6%	5	6	-17%
Sell / List Ratio	56%	86%		89%	75%		56%	86%	
Reported Sales Dollars	\$656,400	\$686,500	-4%	\$17,459,385	\$13,632,280	28%	\$656,400	\$686,500	-4%
Average Sell Price / Unit	\$131,280	\$114,417	15%	\$121,246	\$100,237	21%	\$131,280	\$114,417	15%
Median Sell Price	\$139,900			\$97,500			\$139,900		
Sell Price / List Price	96%	92%		92%	91%		96%	92%	
Days to Sell	22	74	-70%	44	66	-33%	22	74	-70%
Active Listings	18	37							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Zone Totals									
Units Listed	0	0		3	3	0%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	33%				
Reported Sales Dollars	\$0	\$0		\$0	\$1,240,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$1,240,000				
Median Sell Price									
Sell Price / List Price					98%				
Days to Sell					35				
Active Listings	0	0							
Lots - Zone Totals									
Units Listed	8	28	-71%	168	213	-21%	8	28	-71%
Units Reported Sold	9	12	-25%	177	123	44%	9	12	-25%
Sell / List Ratio	112%	43%		105%	58%		112%	43%	
Reported Sales Dollars	\$2,227,400	\$2,120,300	5%	\$33,489,946	\$19,936,322	68%	\$2,227,400	\$2,120,300	5%
Average Sell Price / Unit	\$247,489	\$176,692	40%	\$189,209	\$162,084	17%	\$247,489	\$176,692	40%
Median Sell Price	\$249,900			\$171,900			\$249,900		
Sell Price / List Price	99%	97%		101%	95%		99%	97%	
Days to Sell	26	297	-91%	147	211	-30%	26	297	-91%
Active Listings	34	128							
Lots (Strata) - Zone Totals									
Units Listed	2	1	100%	16	9	78%	2	1	100%
Units Reported Sold	0	5	-100%	15	34	-56%	0	5	-100%
Sell / List Ratio	0%	500%		94%	378%		0%	500%	
Reported Sales Dollars	\$0	\$277,000	-100%	\$2,071,300	\$1,632,000	27%	\$0	\$277,000	-100%
Average Sell Price / Unit		\$55,400		\$138,087	\$48,000	188%		\$55,400	
Median Sell Price				\$71,500					
Sell Price / List Price		92%		97%	87%			92%	
Days to Sell		565		371	523	-29%		565	
Active Listings	5	45							
Lots (Waterfront) - Zone Totals									
Units Listed	1	0		4	2	100%	1	0	
Units Reported Sold	1	0		2	2	0%	1	0	
Sell / List Ratio	100%			50%	100%		100%		
Reported Sales Dollars	\$42,500	\$0		\$469,500	\$924,000	-49%	\$42,500	\$0	
Average Sell Price / Unit	\$42,500			\$234,750	\$462,000	-49%	\$42,500		
Median Sell Price	\$42,500			\$427,000			\$42,500		
Sell Price / List Price	94%			95%	93%		94%		
Days to Sell	0			46	88	-48%	0		
Active Listings	1	0							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Zone Totals									
Units Listed	4	1	300%	62	48	29%	4	1	300%
Units Reported Sold	2	1	100%	41	12	242%	2	1	100%
Sell / List Ratio	50%	100%		66%	25%		50%	100%	
Reported Sales Dollars	\$1,239,900	\$211,000	488%	\$12,301,950	\$3,239,750	280%	\$1,239,900	\$211,000	488%
Average Sell Price / Unit	\$619,950	\$211,000	194%	\$300,048	\$269,979	11%	\$619,950	\$211,000	194%
Median Sell Price	\$900,000			\$210,000			\$900,000		
Sell Price / List Price	95%	64%		94%	88%		95%	64%	
Days to Sell	10	767	-99%	159	314	-49%	10	767	-99%
Active Listings	16	18							
Acreage (Waterfront) - Zone Totals									
Units Listed	2	3	-33%	14	13	8%	2	3	-33%
Units Reported Sold	0	0		11	2	450%	0	0	
Sell / List Ratio	0%	0%		79%	15%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$4,755,287	\$1,025,000	364%	\$0	\$0	
Average Sell Price / Unit				\$432,299	\$512,500	-16%			
Median Sell Price				\$500,000					
Sell Price / List Price				96%	85%				
Days to Sell				143	224	-36%			
Active Listings	4	8							
ICI (Business) - Zone Totals									
Units Listed	3	7	-57%	44	41	7%	3	7	-57%
Units Reported Sold	0	1	-100%	5	4	25%	0	1	-100%
Sell / List Ratio	0%	14%		11%	10%		0%	14%	
Reported Sales Dollars	\$0	\$10,000	-100%	\$611,000	\$749,000	-18%	\$0	\$10,000	-100%
Average Sell Price / Unit		\$10,000		\$122,200	\$187,250	-35%		\$10,000	
Median Sell Price				\$62,000					
Sell Price / List Price		29%		82%	65%			29%	
Days to Sell		345		100	170	-41%		345	
Active Listings	28	21							
ICI (Commercial) - Zone Totals									
Units Listed	6	18	-67%	94	67	40%	6	18	-67%
Units Reported Sold	0	1	-100%	14	10	40%	0	1	-100%
Sell / List Ratio	0%	6%		15%	15%		0%	6%	
Reported Sales Dollars	\$0	\$350,000	-100%	\$10,037,000	\$5,249,600	91%	\$0	\$350,000	-100%
Average Sell Price / Unit		\$350,000		\$716,929	\$524,960	37%		\$350,000	
Median Sell Price				\$850,000					
Sell Price / List Price		73%		86%	97%			73%	
Days to Sell		248		151	313	-52%		248	
Active Listings	55	48							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Zone Totals									
Units Listed	1	2	-50%	34	21	62%	1	2	-50%
Units Reported Sold	0	0		13	8	62%	0	0	
Sell / List Ratio	0%	0%		38%	38%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$7,490,468	\$8,744,400	-14%	\$0	\$0	
Average Sell Price / Unit				\$576,190	\$1,093,050	-47%			
Median Sell Price				\$450,000					
Sell Price / List Price				93%	95%				
Days to Sell				169	268	-37%			
Active Listings	18	17							
ICI (Miscellaneous) - Zone Totals									
Units Listed	3	2	50%	41	46	-11%	3	2	50%
Units Reported Sold	0	0		4	3	33%	0	0	
Sell / List Ratio	0%	0%		10%	7%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$2,399,500	\$3,121,000	-23%	\$0	\$0	
Average Sell Price / Unit				\$599,875	\$1,040,333	-42%			
Median Sell Price				\$549,500					
Sell Price / List Price				76%	83%				
Days to Sell				40	114	-65%			
Active Listings	20	20							
ICI (Multi-Family) - Zone Totals									
Units Listed	2	6	-67%	53	54	-2%	2	6	-67%
Units Reported Sold	1	0		10	6	67%	1	0	
Sell / List Ratio	50%	0%		19%	11%		50%	0%	
Reported Sales Dollars	\$830,000	\$0		\$13,463,975	\$4,173,500	223%	\$830,000	\$0	
Average Sell Price / Unit	\$830,000			\$1,346,398	\$695,583	94%	\$830,000		
Median Sell Price	\$830,000			\$1,300,000			\$830,000		
Sell Price / List Price	83%			88%	86%		83%		
Days to Sell	190			167	116	45%	190		
Active Listings	14	24							
ICI (Leases) - Zone Totals									
Units Listed	8	21	-62%	131	151	-13%	8	21	-62%
Units Reported Sold	4	2	100%	34	26	31%	4	2	100%
Sell / List Ratio	50%	10%		26%	17%		50%	10%	
Reported Sales Dollars	\$302,231	\$178,500	69%	\$4,995,865	\$2,882,301	73%	\$302,231	\$178,500	69%
Average Sell Price / Unit	\$75,558	\$89,250	-15%	\$146,937	\$110,858	33%	\$75,558	\$89,250	-15%
Median Sell Price	\$57,000			\$86,500			\$57,000		
Sell Price / List Price	100%	100%		100%	100%		100%	100%	
Days to Sell	192	134	42%	237	203	17%	192	134	42%
Active Listings	102	148							

12 Month Comparative Activity by Property Type for Zone 4- Nanaimo

January, 2017

Zone 4- Nanaimo	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Zone Totals									
Units Listed	226	324	-30%	4285	4247	1%	226	324	-30%
Units Reported Sold	117	134	-13%	3303	2627	26%	117	134	-13%
Sell / List Ratio	52%	41%		77%	62%		52%	41%	
Reported Sales Dollars	\$46,893,523	\$41,879,879	12%	\$1,270,281,396	\$890,508,134	43%	\$46,893,523	\$41,879,879	12%
Average Sell Price / Unit	\$400,799	\$312,536	28%	\$384,584	\$338,983	13%	\$400,799	\$312,536	28%
Median Sell Price	\$375,400			\$350,000			\$375,400		
Sell Price / List Price	98%	96%		98%	96%		98%	96%	
Days to Sell	45	111	-59%	50	71	-30%	45	111	-59%
Active Listings	653	1071							