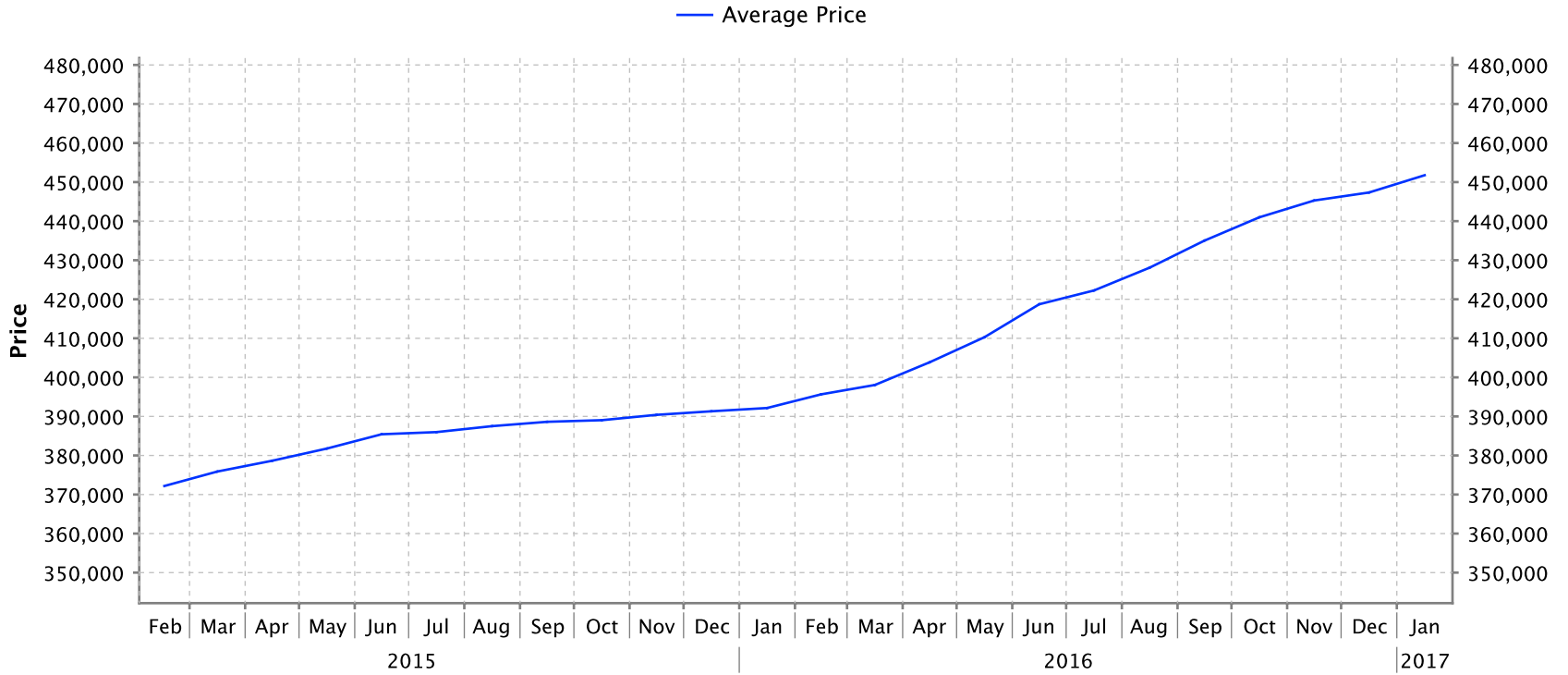


Nanaimo

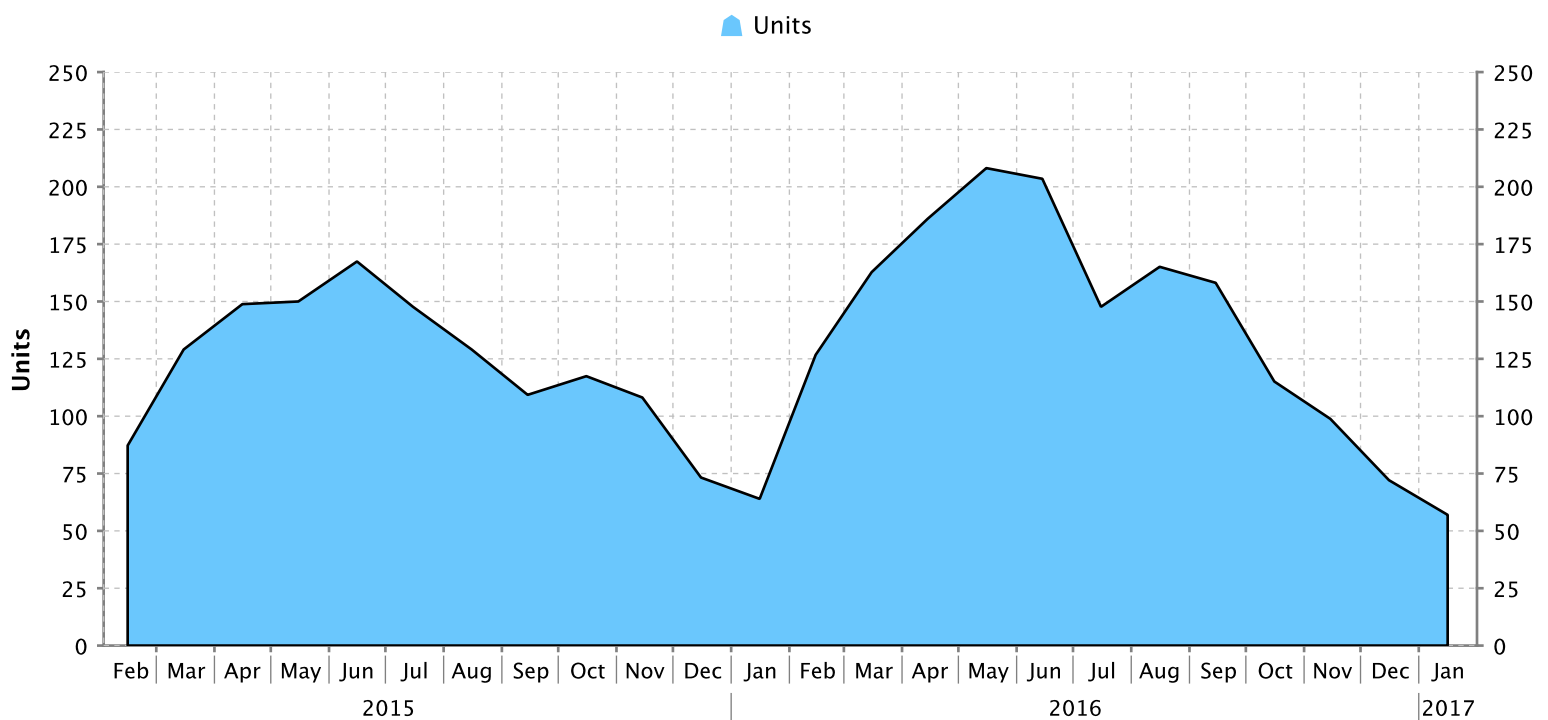
as at January 31, 2017

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	8	28	-71%	168	213	-21%
Units Reported Sold	9	12	-25%	177	123	44%
Sell/List Ratio	112%	43%		105%	58%	
Reported Sales Dollars	\$2,227,400	\$2,120,300	5%	\$33,489,946	\$19,936,322	68%
Average Sell Price / Unit	\$247,489	\$176,692	40%	\$189,209	\$162,084	17%
Median Sell Price	\$249,900			\$171,900		
Sell Price / List Price	99%	97%		101%	95%	
Days to Sell	26	297	-91%	147	211	-30%
Active Listings	34	128				
Single Family						
Units Listed	100	125	-20%	2,117	2,088	1%
Units Reported Sold	56	63	-11%	1,692	1,425	19%
Sell/List Ratio	56%	50%		80%	68%	
Reported Sales Dollars	\$28,675,514	\$24,317,552	18%	\$764,381,053	\$558,819,288	37%
Average Sell Price / Unit	\$512,063	\$385,993	33%	\$451,762	\$392,154	15%
Median Sell Price	\$516,000			\$419,000		
Sell Price / List Price	98%	97%		99%	97%	
Days to Sell	40	49	-17%	28	40	-32%
Active Listings	196	274				
Condos (Apt)						
Units Listed	33	31	6%	464	419	11%
Units Reported Sold	15	18	-17%	415	280	48%
Sell/List Ratio	45%	58%		89%	67%	
Reported Sales Dollars	\$3,317,600	\$3,787,427	-12%	\$98,668,364	\$62,662,981	57%
Average Sell Price / Unit	\$221,173	\$210,413	5%	\$237,755	\$223,796	6%
Median Sell Price	\$184,300			\$224,000		
Sell Price / List Price	97%	98%		98%	96%	
Days to Sell	26	110	-76%	71	101	-30%
Active Listings	45	111				
Condos (Patio)						
Units Listed	1	12	-92%	70	81	-14%
Units Reported Sold	1	3	-67%	74	59	25%
Sell/List Ratio	100%	25%		106%	73%	
Reported Sales Dollars	\$180,500	\$671,000	-73%	\$22,916,557	\$16,257,300	41%
Average Sell Price / Unit	\$180,500	\$223,667	-19%	\$309,683	\$275,547	12%
Median Sell Price	\$180,500			\$315,000		
Sell Price / List Price	98%	98%		99%	97%	
Days to Sell	36	63	-43%	23	39	-41%
Active Listings	5	15				
Condos (Twnhse)						
Units Listed	16	27	-41%	324	296	9%
Units Reported Sold	10	11	-9%	284	212	34%
Sell/List Ratio	62%	41%		88%	72%	
Reported Sales Dollars	\$3,371,779	\$2,808,100	20%	\$79,723,563	\$54,316,040	47%
Average Sell Price / Unit	\$337,178	\$255,282	32%	\$280,717	\$256,208	10%
Median Sell Price	\$324,979			\$269,900		
Sell Price / List Price	100%	96%		99%	97%	
Days to Sell	84	65	30%	37	62	-40%
Active Listings	35	56				

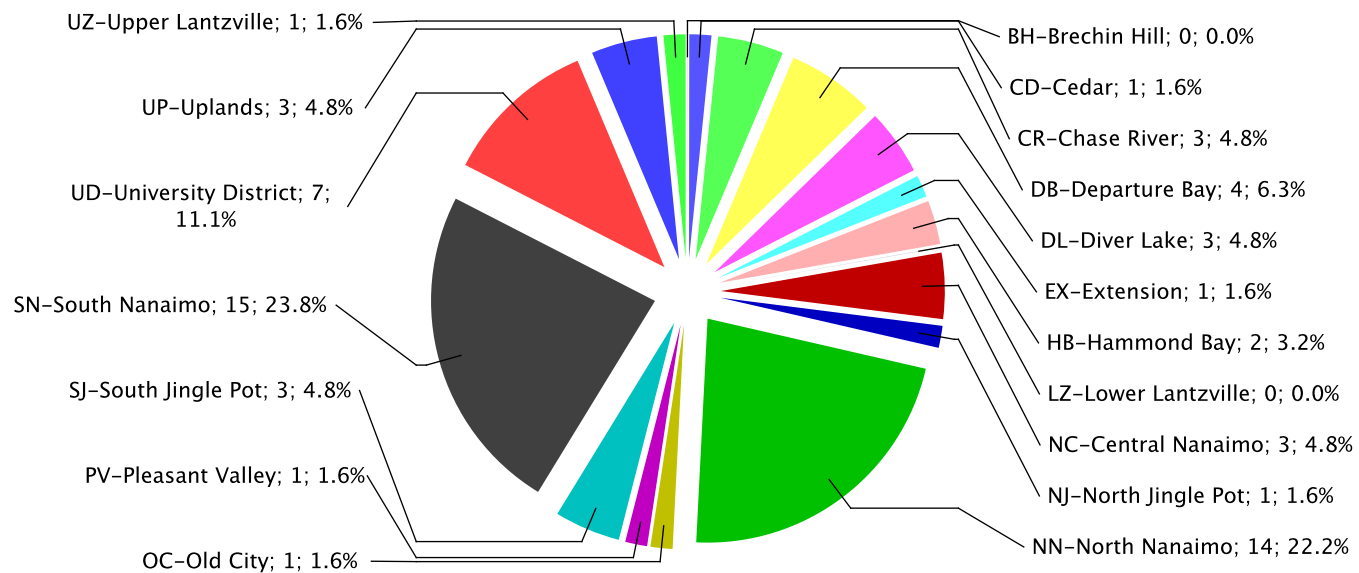
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2017

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CD-Cedar	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
CR-Chase River	0	0	0	0	0	0	0	1	2	0	0	0	0	0	3
DB-Departure Bay	0	0	0	0	0	0	1	0	2	1	0	0	0	0	4
DL-Diver Lake	0	0	0	0	0	0	2	1	0	0	0	0	0	0	3
EX-Extension	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
HB-Hammond Bay	0	0	0	0	0	0	0	0	2	0	0	0	0	0	2
LZ-Lower Lantzville	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
NC-Central Nanaimo	0	0	0	0	1	1	1	0	0	0	0	0	0	0	3
NJ-North Jingle Pot	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1
NN-North Nanaimo	0	0	0	0	0	1	0	1	4	2	2	0	1	3	14
OC-Old City	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
PV-Pleasant Valley	0	0	0	0	0	0	1	0	0	0	0	0	0	0	1
SJ-South Jingle Pot	0	0	0	0	0	0	1	0	0	2	0	0	0	0	3
SN-South Nanaimo	1	0	2	0	1	1	5	1	4	0	0	0	0	0	15
UD-University District	0	0	0	0	1	1	1	0	4	0	0	0	0	0	7
UP-Uplands	0	0	0	0	1	1	0	0	0	1	0	0	0	0	3
UZ-Upper Lantzville	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1
Zone 4 TOTALS	1	0	3	0	4	5	12	5	19	8	2	0	1	3	63

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2017 = 63

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	4	0%	38	32	19%
Units Reported Sold	2	0		32	13	146%
Sell/List Ratio	50%	0%		84%	41%	
Reported Sales Dollars	\$177,500	\$0		\$2,763,900	\$890,900	210%
Average Sell Price / Unit	\$88,750			\$86,372	\$68,531	26%
Median Sell Price	\$92,000			\$83,000		
Sell Price / List Price	100%			92%	86%	
Days to Sell	2			124	177	-30%
Active Listings	11	18				
Single Family						
Units Listed	4	5	-20%	93	79	18%
Units Reported Sold	3	2	50%	87	56	55%
Sell/List Ratio	75%	40%		94%	71%	
Reported Sales Dollars	\$900,500	\$608,900	48%	\$26,965,530	\$15,003,750	80%
Average Sell Price / Unit	\$300,167	\$304,450	-1%	\$309,949	\$267,924	16%
Median Sell Price	\$287,000			\$323,800		
Sell Price / List Price	92%	99%		97%	95%	
Days to Sell	203	55	270%	70	107	-34%
Active Listings	12	22				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

