

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	1	5	-80%	57	77	-26%	57	77	-26%
Units Reported Sold	0	1	-100%	23	27	-15%	23	27	-15%
Sell / List Ratio	0%	20%		40%	35%		40%	35%	
Reported Sales Dollars	\$0	\$635,000	-100%	\$7,354,900	\$9,859,500	-25%	\$7,354,900	\$9,859,500	-25%
Average Sell Price / Unit		\$635,000		\$319,778	\$365,167	-12%	\$319,778	\$365,167	-12%
Median Sell Price				\$276,000			\$276,000		
Sell Price / List Price		91%		88%	93%		88%	93%	
Days to Sell		59		70	85	-18%	70	85	-18%
Active Listings	13	21							
<b>Single Family (Acreage) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	2	2	0%	66	70	-6%	66	70	-6%
Units Reported Sold	0	1	-100%	21	25	-16%	21	25	-16%
Sell / List Ratio	0%	50%		32%	36%		32%	36%	
Reported Sales Dollars	\$0	\$784,500	-100%	\$10,233,500	\$10,806,200	-5%	\$10,233,500	\$10,806,200	-5%
Average Sell Price / Unit		\$784,500		\$487,310	\$432,248	13%	\$487,310	\$432,248	13%
Median Sell Price				\$485,000			\$485,000		
Sell Price / List Price		98%		94%	93%		94%	93%	
Days to Sell		9		64	61	5%	64	61	5%
Active Listings	9	14							
<b>Single Family (Waterfront) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		3	5	-40%	3	5	-40%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	2							
<b>Single Family (Strata) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	3	0		14	24	-42%	14	24	-42%
Units Reported Sold	0	2	-100%	2	6	-67%	2	6	-67%
Sell / List Ratio	0%			14%	25%		14%	25%	
Reported Sales Dollars	\$0	\$653,500	-100%	\$214,500	\$1,173,500	-82%	\$214,500	\$1,173,500	-82%
Average Sell Price / Unit		\$326,750		\$107,250	\$195,583	-45%	\$107,250	\$195,583	-45%
Median Sell Price				\$137,000			\$137,000		
Sell Price / List Price		97%		94%	90%		94%	90%	
Days to Sell		30		18	60	-70%	18	60	-70%
Active Listings	5	4							

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<b>Single Family (Modular/Prefab) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	2	-100%	0	2	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					50%			50%	
Reported Sales Dollars	\$0	\$0		\$0	\$160,000	-100%	\$0	\$160,000	-100%
Average Sell Price / Unit					\$160,000			\$160,000	
Median Sell Price									
Sell Price / List Price					84%			84%	
Days to Sell					6			6	
Active Listings	0	0							
<b>Condo (Apartment) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Patio Home) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Townhouse) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		3	2	50%	3	2	50%
Units Reported Sold	0	0		3	0		3	0	
Sell / List Ratio				100%	0%		100%	0%	
Reported Sales Dollars	\$0	\$0		\$801,900	\$0		\$801,900	\$0	
Average Sell Price / Unit				\$267,300			\$267,300		
Median Sell Price				\$253,000			\$253,000		
Sell Price / List Price				90%			90%		
Days to Sell				48			48		
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>Manufactured/Mobile on Pad - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	2	4	-50%	36	45	-20%	36	45	-20%
Units Reported Sold	0	0		16	12	33%	16	12	33%
Sell / List Ratio	0%	0%		44%	27%		44%	27%	
Reported Sales Dollars	\$0	\$0		\$1,295,500	\$964,900	34%	\$1,295,500	\$964,900	34%
Average Sell Price / Unit				\$80,969	\$80,408	1%	\$80,969	\$80,408	1%
Median Sell Price				\$84,000			\$84,000		
Sell Price / List Price				83%	86%		83%	86%	
Days to Sell				131	43	203%	131	43	203%
Active Listings	8	12							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	1	-100%	3	4	-25%	3	4	-25%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio		0%		33%	0%		33%	0%	
Reported Sales Dollars	\$0	\$0		\$460,000	\$0		\$460,000	\$0	
Average Sell Price / Unit				\$460,000			\$460,000		
Median Sell Price				\$460,000			\$460,000		
Sell Price / List Price				100%			100%		
Days to Sell				137			137		
Active Listings	2	3							
<b>Lots - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		5	1	400%	5	1	400%
Units Reported Sold	0	0		3	1	200%	3	1	200%
Sell / List Ratio				60%	100%		60%	100%	
Reported Sales Dollars	\$0	\$0		\$210,000	\$25,000	740%	\$210,000	\$25,000	740%
Average Sell Price / Unit				\$70,000	\$25,000	180%	\$70,000	\$25,000	180%
Median Sell Price				\$65,000			\$65,000		
Sell Price / List Price				73%	97%		73%	97%	
Days to Sell				64	5	1187%	64	5	1187%
Active Listings	0	0							
<b>Lots (Strata) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots (Waterfront) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	1	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	2	1	100%	29	15	93%	29	15	93%
Units Reported Sold	1	0		7	5	40%	7	5	40%
Sell / List Ratio	50%	0%		24%	33%		24%	33%	
Reported Sales Dollars	\$341,000	\$0		\$2,125,500	\$2,470,000	-14%	\$2,125,500	\$2,470,000	-14%
Average Sell Price / Unit	\$341,000			\$303,643	\$494,000	-39%	\$303,643	\$494,000	-39%
Median Sell Price	\$341,000			\$341,000			\$341,000		
Sell Price / List Price	94%			93%	88%		93%	88%	
Days to Sell	4			54	152	-64%	54	152	-64%
Active Listings	4	4							
<b>Acreage (Waterfront) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		6	3	100%	6	3	100%
Units Reported Sold	0	1	-100%	0	1	-100%	0	1	-100%
Sell / List Ratio				0%	33%		0%	33%	
Reported Sales Dollars	\$0	\$305,000	-100%	\$0	\$305,000	-100%	\$0	\$305,000	-100%
Average Sell Price / Unit		\$305,000			\$305,000			\$305,000	
Median Sell Price									
Sell Price / List Price		87%			87%			87%	
Days to Sell		147			147			147	
Active Listings	0	0							
<b>ICI (Business) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	2	0		4	3	33%	4	3	33%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio	0%			0%	33%		0%	33%	
Reported Sales Dollars	\$0	\$0		\$0	\$12,000	-100%	\$0	\$12,000	-100%
Average Sell Price / Unit					\$12,000			\$12,000	
Median Sell Price									
Sell Price / List Price					17%			17%	
Days to Sell					175			175	
Active Listings	4	2							
<b>ICI (Commercial) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	1	0		8	0		8	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio	0%			12%			12%		
Reported Sales Dollars	\$0	\$0		\$2,400,000	\$0		\$2,400,000	\$0	
Average Sell Price / Unit				\$2,400,000			\$2,400,000		
Median Sell Price				\$2,400,000			\$2,400,000		
Sell Price / List Price				82%			82%		
Days to Sell				755			755		
Active Listings	2	2							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		6	7	-14%	6	7	-14%
Units Reported Sold	0	0		0	2	-100%	0	2	-100%
Sell / List Ratio				0%	29%		0%	29%	
Reported Sales Dollars	\$0	\$0		\$0	\$215,000	-100%	\$0	\$215,000	-100%
Average Sell Price / Unit					\$107,500			\$107,500	
Median Sell Price									
Sell Price / List Price					90%			90%	
Days to Sell					193			193	
Active Listings	3	4							
<b>ICI (Miscellaneous) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		16	5	220%	16	5	220%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	11	2							
<b>ICI (Multi-Family) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		4	8	-50%	4	8	-50%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				25%	0%		25%	0%	
Reported Sales Dollars	\$0	\$0		\$320,000	\$0		\$320,000	\$0	
Average Sell Price / Unit				\$320,000			\$320,000		
Median Sell Price				\$320,000			\$320,000		
Sell Price / List Price				88%			88%		
Days to Sell				68			68		
Active Listings	1	3							
<b>ICI (Leases) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	2	-100%	11	11	0%	11	11	0%
Units Reported Sold	0	0		1	2	-50%	1	2	-50%
Sell / List Ratio		0%		9%	18%		9%	18%	
Reported Sales Dollars	\$0	\$0		\$64,452	\$16,237	297%	\$64,452	\$16,237	297%
Average Sell Price / Unit				\$64,452	\$8,118	694%	\$64,452	\$8,118	694%
Median Sell Price				\$64,452			\$64,452		
Sell Price / List Price				100%	100%		100%	100%	
Days to Sell				566	94	499%	566	94	499%
Active Listings	7	9							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	14	15	-7%	273	283	-4%	273	283	-4%
Units Reported Sold	1	5	-80%	79	83	-5%	79	83	-5%
Sell / List Ratio	7%	33%		29%	29%		29%	29%	
Reported Sales Dollars	\$341,000	\$2,378,000	-86%	\$25,480,252	\$26,007,337	-2%	\$25,480,252	\$26,007,337	-2%
Average Sell Price / Unit	\$341,000	\$475,600	-28%	\$322,535	\$313,341	3%	\$322,535	\$313,341	3%
Median Sell Price	\$341,000			\$278,500			\$278,500		
Sell Price / List Price	94%	94%		89%	91%		89%	91%	
Days to Sell	4	55	-93%	93	77	21%	93	77	21%
Active Listings	73	83							

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	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Bowser/Deep Bay</b>									
Units Listed	3	2	50%	50	49	2%	50	49	2%
Units Reported Sold	1	2	-50%	16	19	-16%	16	19	-16%
Sell / List Ratio	33%	100%		32%	39%		32%	39%	
Reported Sales Dollars	\$320,000	\$607,000	-47%	\$5,205,500	\$6,317,600	-18%	\$5,205,500	\$6,317,600	-18%
Average Sell Price / Unit	\$320,000	\$303,500	5%	\$325,344	\$332,505	-2%	\$325,344	\$332,505	-2%
Median Sell Price	\$320,000			\$330,000			\$330,000		
Sell Price / List Price	94%	95%		92%	92%		92%	92%	
Days to Sell	31	112	-72%	77	67	16%	77	67	16%
Active Listings	12	9							
<b>Single Family (Acreage) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		10	17	-41%	10	17	-41%
Units Reported Sold	1	0		4	1	300%	4	1	300%
Sell / List Ratio				40%	6%		40%	6%	
Reported Sales Dollars	\$550,000	\$0		\$1,742,000	\$290,000	501%	\$1,742,000	\$290,000	501%
Average Sell Price / Unit	\$550,000			\$435,500	\$290,000	50%	\$435,500	\$290,000	50%
Median Sell Price	\$550,000			\$457,000			\$457,000		
Sell Price / List Price	92%			93%	88%		93%	88%	
Days to Sell	48			74	121	-38%	74	121	-38%
Active Listings	0	3							
<b>Single Family (Waterfront) - Z5 Bowser/Deep Bay</b>									
Units Listed	3	2	50%	35	33	6%	35	33	6%
Units Reported Sold	0	1	-100%	5	8	-38%	5	8	-38%
Sell / List Ratio	0%	50%		14%	24%		14%	24%	
Reported Sales Dollars	\$0	\$627,000	-100%	\$2,310,000	\$4,479,000	-48%	\$2,310,000	\$4,479,000	-48%
Average Sell Price / Unit		\$627,000		\$462,000	\$559,875	-17%	\$462,000	\$559,875	-17%
Median Sell Price				\$460,000			\$460,000		
Sell Price / List Price		96%		92%	93%		92%	93%	
Days to Sell		17		71	105	-32%	71	105	-32%
Active Listings	12	9							
<b>Single Family (Strata) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		7	7	0%	7	7	0%
Units Reported Sold	0	0		2	3	-33%	2	3	-33%
Sell / List Ratio				29%	43%		29%	43%	
Reported Sales Dollars	\$0	\$0		\$594,500	\$1,055,000	-44%	\$594,500	\$1,055,000	-44%
Average Sell Price / Unit				\$297,250	\$351,667	-15%	\$297,250	\$351,667	-15%
Median Sell Price				\$355,000			\$355,000		
Sell Price / List Price				97%	93%		97%	93%	
Days to Sell				94	136	-31%	94	136	-31%
Active Listings	2	1							

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<b>Single Family (Modular/Prefab) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>Condo (Apartment) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Patio Home) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		8	5	60%	8	5	60%
Units Reported Sold	0	0		1	2	-50%	1	2	-50%
Sell / List Ratio				12%	40%		12%	40%	
Reported Sales Dollars	\$0	\$0		\$317,500	\$558,000	-43%	\$317,500	\$558,000	-43%
Average Sell Price / Unit				\$317,500	\$279,000	14%	\$317,500	\$279,000	14%
Median Sell Price				\$317,500			\$317,500		
Sell Price / List Price				99%	90%		99%	90%	
Days to Sell				7	104	-93%	7	104	-93%
Active Listings	2	3							
<b>Condo (Townhouse) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		2	1	100%	2	1	100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							

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December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Lots - Z5 Bowser/Deep Bay</b>									
Units Listed	2	1	100%	16	12	33%	16	12	33%
Units Reported Sold	0	0		3	4	-25%	3	4	-25%
Sell / List Ratio	0%	0%		19%	33%		19%	33%	
Reported Sales Dollars	\$0	\$0		\$429,000	\$607,500	-29%	\$429,000	\$607,500	-29%
Average Sell Price / Unit				\$143,000	\$151,875	-6%	\$143,000	\$151,875	-6%
Median Sell Price				\$157,000			\$157,000		
Sell Price / List Price				91%	104%		91%	104%	
Days to Sell				18	108	-84%	18	108	-84%
Active Listings	4	3							
<b>Lots (Strata) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		15	18	-17%	15	18	-17%
Units Reported Sold	0	0		2	5	-60%	2	5	-60%
Sell / List Ratio				13%	28%		13%	28%	
Reported Sales Dollars	\$0	\$0		\$222,400	\$640,700	-65%	\$222,400	\$640,700	-65%
Average Sell Price / Unit				\$111,200	\$128,140	-13%	\$111,200	\$128,140	-13%
Median Sell Price				\$124,900			\$124,900		
Sell Price / List Price				90%	94%		90%	94%	
Days to Sell				78	246	-68%	78	246	-68%
Active Listings	0	17							
<b>Lots (Waterfront) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		5	7	-29%	5	7	-29%
Units Reported Sold	0	0		1	3	-67%	1	3	-67%
Sell / List Ratio				20%	43%		20%	43%	
Reported Sales Dollars	\$0	\$0		\$85,000	\$1,382,500	-94%	\$85,000	\$1,382,500	-94%
Average Sell Price / Unit				\$85,000	\$460,833	-82%	\$85,000	\$460,833	-82%
Median Sell Price				\$85,000			\$85,000		
Sell Price / List Price				92%	81%		92%	81%	
Days to Sell				44	131	-66%	44	131	-66%
Active Listings	3	2							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		2	1	100%	2	1	100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Acreage (Waterfront) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Commercial) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		2	0		2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
<b>ICI (Multi-Family) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Leases) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Bowser/Deep Bay</b>									
Units Listed	8	5	60%	155	153	1%	155	153	1%
Units Reported Sold	2	3	-33%	34	45	-24%	34	45	-24%
Sell / List Ratio	25%	60%		22%	29%		22%	29%	
Reported Sales Dollars	\$870,000	\$1,234,000	-29%	\$10,905,900	\$15,330,300	-29%	\$10,905,900	\$15,330,300	-29%
Average Sell Price / Unit	\$435,000	\$411,333	6%	\$320,762	\$340,673	-6%	\$320,762	\$340,673	-6%
Median Sell Price	\$550,000			\$335,000			\$335,000		
Sell Price / List Price	93%	95%		92%	93%		92%	93%	
Days to Sell	40	81	-51%	69	109	-37%	69	109	-37%
Active Listings	38	49							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 French Creek</b>									
Units Listed	3	2	50%	181	164	10%	181	164	10%
Units Reported Sold	5	8	-38%	76	79	-4%	76	79	-4%
Sell / List Ratio	167%	400%		42%	48%		42%	48%	
Reported Sales Dollars	\$1,866,500	\$2,511,500	-26%	\$28,084,750	\$30,562,412	-8%	\$28,084,750	\$30,562,412	-8%
Average Sell Price / Unit	\$373,300	\$313,938	19%	\$369,536	\$386,866	-4%	\$369,536	\$386,866	-4%
Median Sell Price	\$426,000			\$365,000			\$365,000		
Sell Price / List Price	91%	91%		95%	95%		95%	95%	
Days to Sell	83	88	-6%	57	60	-4%	57	60	-4%
Active Listings	26	26							
<b>Single Family (Acreage) - Z5 French Creek</b>									
Units Listed	0	0		3	2	50%	3	2	50%
Units Reported Sold	0	0		1	1	0%	1	1	0%
Sell / List Ratio				33%	50%		33%	50%	
Reported Sales Dollars	\$0	\$0		\$480,000	\$900,000	-47%	\$480,000	\$900,000	-47%
Average Sell Price / Unit				\$480,000	\$900,000	-47%	\$480,000	\$900,000	-47%
Median Sell Price				\$480,000			\$480,000		
Sell Price / List Price				96%	90%		96%	90%	
Days to Sell				36	93	-61%	36	93	-61%
Active Listings	1	1							
<b>Single Family (Waterfront) - Z5 French Creek</b>									
Units Listed	0	0		14	15	-7%	14	15	-7%
Units Reported Sold	0	0		4	8	-50%	4	8	-50%
Sell / List Ratio				29%	53%		29%	53%	
Reported Sales Dollars	\$0	\$0		\$3,785,000	\$4,475,500	-15%	\$3,785,000	\$4,475,500	-15%
Average Sell Price / Unit				\$946,250	\$559,438	69%	\$946,250	\$559,438	69%
Median Sell Price				\$1,200,000			\$1,200,000		
Sell Price / List Price				93%	92%		93%	92%	
Days to Sell				48	146	-67%	48	146	-67%
Active Listings	3	4							
<b>Single Family (Strata) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 French Creek</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				100%			100%		
Reported Sales Dollars	\$0	\$0		\$167,500	\$0		\$167,500	\$0	
Average Sell Price / Unit				\$167,500			\$167,500		
Median Sell Price				\$167,500			\$167,500		
Sell Price / List Price				99%			99%		
Days to Sell				4			4		
Active Listings	0	0							
<b>Condo (Apartment) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Patio Home) - Z5 French Creek</b>									
Units Listed	0	2	-100%	19	25	-24%	19	25	-24%
Units Reported Sold	0	2	-100%	15	14	7%	15	14	7%
Sell / List Ratio		100%		79%	56%		79%	56%	
Reported Sales Dollars	\$0	\$638,000	-100%	\$5,304,650	\$4,686,500	13%	\$5,304,650	\$4,686,500	13%
Average Sell Price / Unit		\$319,000		\$353,643	\$334,750	6%	\$353,643	\$334,750	6%
Median Sell Price				\$340,000			\$340,000		
Sell Price / List Price		97%		95%	97%		95%	97%	
Days to Sell		24		103	37	177%	103	37	177%
Active Listings	3	9							
<b>Condo (Townhouse) - Z5 French Creek</b>									
Units Listed	1	0		8	12	-33%	8	12	-33%
Units Reported Sold	0	0		3	4	-25%	3	4	-25%
Sell / List Ratio	0%			38%	33%		38%	33%	
Reported Sales Dollars	\$0	\$0		\$1,132,500	\$1,380,000	-18%	\$1,132,500	\$1,380,000	-18%
Average Sell Price / Unit				\$377,500	\$345,000	9%	\$377,500	\$345,000	9%
Median Sell Price				\$400,000			\$400,000		
Sell Price / List Price				93%	97%		93%	97%	
Days to Sell				61	37	64%	61	37	64%
Active Listings	2	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 French Creek</b>									
Units Listed	0	0		0	2	-100%	0	2	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>Triplex/Fourplex - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 French Creek</b>									
Units Listed	0	0		0	2	-100%	0	2	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					50%			50%	
Reported Sales Dollars	\$0	\$0		\$0	\$42,500	-100%	\$0	\$42,500	-100%
Average Sell Price / Unit					\$42,500			\$42,500	
Median Sell Price									
Sell Price / List Price					73%			73%	
Days to Sell					69			69	
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 French Creek</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					100%			100%	
Reported Sales Dollars	\$0	\$0		\$0	\$630,000	-100%	\$0	\$630,000	-100%
Average Sell Price / Unit					\$630,000			\$630,000	
Median Sell Price									
Sell Price / List Price					75%			75%	
Days to Sell					91			91	
Active Listings	0	0							
<b>Lots - Z5 French Creek</b>									
Units Listed	0	0		37	7	429%	37	7	429%
Units Reported Sold	0	0		5	4	25%	5	4	25%
Sell / List Ratio				14%	57%		14%	57%	
Reported Sales Dollars	\$0	\$0		\$857,797	\$743,000	15%	\$857,797	\$743,000	15%
Average Sell Price / Unit				\$171,559	\$185,750	-8%	\$171,559	\$185,750	-8%
Median Sell Price				\$159,000			\$159,000		
Sell Price / List Price				92%	87%		92%	87%	
Days to Sell				54	272	-80%	54	272	-80%
Active Listings	2	3							
<b>Lots (Strata) - Z5 French Creek</b>									
Units Listed	0	0		3	3	0%	3	3	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	2							
<b>Lots (Waterfront) - Z5 French Creek</b>									
Units Listed	0	0		4	1	300%	4	1	300%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 French Creek</b>									
Units Listed	0	0		3	2	50%	3	2	50%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				33%	0%		33%	0%	
Reported Sales Dollars	\$0	\$0		\$550,000	\$0		\$550,000	\$0	
Average Sell Price / Unit				\$550,000			\$550,000		
Median Sell Price				\$550,000			\$550,000		
Sell Price / List Price				89%			89%		
Days to Sell				64			64		
Active Listings	2	1							
<b>Acreage (Waterfront) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z5 French Creek</b>									
Units Listed	0	0		2	1	100%	2	1	100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio				0%	100%		0%	100%	
Reported Sales Dollars	\$0	\$0		\$0	\$125,000	-100%	\$0	\$125,000	-100%
Average Sell Price / Unit					\$125,000			\$125,000	
Median Sell Price									
Sell Price / List Price					100%			100%	
Days to Sell					287			287	
Active Listings	0	1							
<b>ICI (Commercial) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Miscellaneous) - Z5 French Creek</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>ICI (Multi-Family) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Leases) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 French Creek</b>									
Units Listed	4	4	0%	275	238	16%	275	238	16%
Units Reported Sold	5	10	-50%	106	113	-6%	106	113	-6%
Sell / List Ratio	125%	250%		39%	47%		39%	47%	
Reported Sales Dollars	\$1,866,500	\$3,149,500	-41%	\$40,362,197	\$43,544,912	-7%	\$40,362,197	\$43,544,912	-7%
Average Sell Price / Unit	\$373,300	\$314,950	19%	\$380,775	\$385,353	-1%	\$380,775	\$385,353	-1%
Median Sell Price	\$426,000			\$345,000			\$345,000		
Sell Price / List Price	91%	93%		94%	94%		94%	94%	
Days to Sell	83	76	10%	63	73	-13%	63	73	-13%
Active Listings	42	51							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Nanoose</b>									
Units Listed	4	8	-50%	143	131	9%	143	131	9%
Units Reported Sold	2	3	-33%	51	56	-9%	51	56	-9%
Sell / List Ratio	50%	38%		36%	43%		36%	43%	
Reported Sales Dollars	\$788,500	\$1,265,000	-38%	\$22,402,845	\$24,358,549	-8%	\$22,402,845	\$24,358,549	-8%
Average Sell Price / Unit	\$394,250	\$421,667	-7%	\$439,271	\$434,974	1%	\$439,271	\$434,974	1%
Median Sell Price	\$401,000			\$401,000			\$401,000		
Sell Price / List Price	94%	97%		93%	94%		93%	94%	
Days to Sell	42	47	-11%	68	82	-17%	68	82	-17%
Active Listings	28	26							
<b>Single Family (Acreage) - Z5 Nanoose</b>									
Units Listed	2	3	-33%	69	70	-1%	69	70	-1%
Units Reported Sold	1	1	0%	15	28	-46%	15	28	-46%
Sell / List Ratio	50%	33%		22%	40%		22%	40%	
Reported Sales Dollars	\$717,500	\$565,000	27%	\$10,171,200	\$20,927,400	-51%	\$10,171,200	\$20,927,400	-51%
Average Sell Price / Unit	\$717,500	\$565,000	27%	\$678,080	\$747,407	-9%	\$678,080	\$747,407	-9%
Median Sell Price	\$717,500			\$720,000			\$720,000		
Sell Price / List Price	96%	96%		94%	96%		94%	96%	
Days to Sell	125	82	52%	87	57	53%	87	57	53%
Active Listings	22	12							
<b>Single Family (Waterfront) - Z5 Nanoose</b>									
Units Listed	0	0		41	42	-2%	41	42	-2%
Units Reported Sold	0	2	-100%	13	19	-32%	13	19	-32%
Sell / List Ratio				32%	45%		32%	45%	
Reported Sales Dollars	\$0	\$2,550,000	-100%	\$9,843,980	\$16,031,500	-39%	\$9,843,980	\$16,031,500	-39%
Average Sell Price / Unit		\$1,275,000		\$757,229	\$843,763	-10%	\$757,229	\$843,763	-10%
Median Sell Price				\$651,080			\$651,080		
Sell Price / List Price		76%		89%	88%		89%	88%	
Days to Sell		114		83	72	15%	83	72	15%
Active Listings	12	11							
<b>Single Family (Strata) - Z5 Nanoose</b>									
Units Listed	0	0		4	2	100%	4	2	100%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				25%	0%		25%	0%	
Reported Sales Dollars	\$0	\$0		\$595,000	\$0		\$595,000	\$0	
Average Sell Price / Unit				\$595,000			\$595,000		
Median Sell Price				\$595,000			\$595,000		
Sell Price / List Price				88%			88%		
Days to Sell				124			124		
Active Listings	0	1							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Nanoose</b>									
Units Listed	0	0		3	2	50%	3	2	50%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				33%	0%		33%	0%	
Reported Sales Dollars	\$0	\$0		\$266,000	\$0		\$266,000	\$0	
Average Sell Price / Unit				\$266,000			\$266,000		
Median Sell Price				\$266,000			\$266,000		
Sell Price / List Price				94%			94%		
Days to Sell				25			25		
Active Listings	1	1							
<b>Condo (Apartment) - Z5 Nanoose</b>									
Units Listed	2	0		21	19	11%	21	19	11%
Units Reported Sold	1	0		2	4	-50%	2	4	-50%
Sell / List Ratio	50%			10%	21%		10%	21%	
Reported Sales Dollars	\$156,000	\$0		\$401,000	\$436,000	-8%	\$401,000	\$436,000	-8%
Average Sell Price / Unit	\$156,000			\$200,500	\$109,000	84%	\$200,500	\$109,000	84%
Median Sell Price	\$156,000			\$245,000			\$245,000		
Sell Price / List Price	87%			89%	80%		89%	80%	
Days to Sell	101			84	104	-19%	84	104	-19%
Active Listings	9	15							
<b>Condo (Patio Home) - Z5 Nanoose</b>									
Units Listed	0	0		2	2	0%	2	2	0%
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio				100%	0%		100%	0%	
Reported Sales Dollars	\$0	\$0		\$453,500	\$0		\$453,500	\$0	
Average Sell Price / Unit				\$226,750			\$226,750		
Median Sell Price				\$450,000			\$450,000		
Sell Price / List Price				91%			91%		
Days to Sell				142			142		
Active Listings	0	2							
<b>Condo (Townhouse) - Z5 Nanoose</b>									
Units Listed	0	0		2	17	-88%	2	17	-88%
Units Reported Sold	0	0		0	2	-100%	0	2	-100%
Sell / List Ratio				0%	12%		0%	12%	
Reported Sales Dollars	\$0	\$0		\$0	\$6,200	-100%	\$0	\$6,200	-100%
Average Sell Price / Unit					\$3,100			\$3,100	
Median Sell Price									
Sell Price / List Price					78%			78%	
Days to Sell					138			138	
Active Listings	3	9							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Nanoose</b>									
Units Listed	1	0		7	17	-59%	7	17	-59%
Units Reported Sold	0	0		4	13	-69%	4	13	-69%
Sell / List Ratio	0%			57%	76%		57%	76%	
Reported Sales Dollars	\$0	\$0		\$234,200	\$786,900	-70%	\$234,200	\$786,900	-70%
Average Sell Price / Unit				\$58,550	\$60,531	-3%	\$58,550	\$60,531	-3%
Median Sell Price				\$50,000			\$50,000		
Sell Price / List Price				88%	87%		88%	87%	
Days to Sell				151	92	64%	151	92	64%
Active Listings	2	4							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Nanoose</b>									
Units Listed	0	0		2	5	-60%	2	5	-60%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				50%	0%		50%	0%	
Reported Sales Dollars	\$0	\$0		\$650,000	\$0		\$650,000	\$0	
Average Sell Price / Unit				\$650,000			\$650,000		
Median Sell Price				\$650,000			\$650,000		
Sell Price / List Price				87%			87%		
Days to Sell				151			151		
Active Listings	2	2							
<b>Lots - Z5 Nanoose</b>									
Units Listed	1	1	0%	23	28	-18%	23	28	-18%
Units Reported Sold	2	0		4	5	-20%	4	5	-20%
Sell / List Ratio	200%	0%		17%	18%		17%	18%	
Reported Sales Dollars	\$567,500	\$0		\$947,400	\$870,000	9%	\$947,400	\$870,000	9%
Average Sell Price / Unit	\$283,750			\$236,850	\$174,000	36%	\$236,850	\$174,000	36%
Median Sell Price	\$420,000			\$190,000			\$190,000		
Sell Price / List Price	91%			93%	90%		93%	90%	
Days to Sell	48			76	83	-8%	76	83	-8%
Active Listings	10	5							
<b>Lots (Strata) - Z5 Nanoose</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				100%			100%		
Reported Sales Dollars	\$0	\$0		\$178,000	\$0		\$178,000	\$0	
Average Sell Price / Unit				\$178,000			\$178,000		
Median Sell Price				\$178,000			\$178,000		
Sell Price / List Price				96%			96%		
Days to Sell				12			12		
Active Listings	0	0							
<b>Lots (Waterfront) - Z5 Nanoose</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				100%	0%		100%	0%	
Reported Sales Dollars	\$0	\$0		\$400,000	\$0		\$400,000	\$0	
Average Sell Price / Unit				\$400,000			\$400,000		
Median Sell Price				\$400,000			\$400,000		
Sell Price / List Price				87%			87%		
Days to Sell				442			442		
Active Listings	1	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Nanoose</b>									
Units Listed	1	0		18	29	-38%	18	29	-38%
Units Reported Sold	0	0		3	13	-77%	3	13	-77%
Sell / List Ratio	0%			17%	45%		17%	45%	
Reported Sales Dollars	\$0	\$0		\$750,000	\$3,716,300	-80%	\$750,000	\$3,716,300	-80%
Average Sell Price / Unit				\$250,000	\$285,869	-13%	\$250,000	\$285,869	-13%
Median Sell Price				\$232,000			\$232,000		
Sell Price / List Price				82%	92%		82%	92%	
Days to Sell				193	83	131%	193	83	131%
Active Listings	9	11							
<b>Acreage (Waterfront) - Z5 Nanoose</b>									
Units Listed	0	0		2	3	-33%	2	3	-33%
Units Reported Sold	0	0		0	2	-100%	0	2	-100%
Sell / List Ratio				0%	67%		0%	67%	
Reported Sales Dollars	\$0	\$0		\$0	\$1,437,000	-100%	\$0	\$1,437,000	-100%
Average Sell Price / Unit					\$718,500			\$718,500	
Median Sell Price									
Sell Price / List Price					95%			95%	
Days to Sell					170			170	
Active Listings	1	0							
<b>ICI (Business) - Z5 Nanoose</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>ICI (Commercial) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Nanoose</b>									
Units Listed	0	0		0	3	-100%	0	3	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	3							
<b>ICI (Multi-Family) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Leases) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Nanoose</b>									
Units Listed	11	12	-8%	339	372	-9%	339	372	-9%
Units Reported Sold	6	6	0%	99	142	-30%	99	142	-30%
Sell / List Ratio	55%	50%		29%	38%		29%	38%	
Reported Sales Dollars	\$2,229,500	\$4,380,000	-49%	\$47,293,125	\$68,569,849	-31%	\$47,293,125	\$68,569,849	-31%
Average Sell Price / Unit	\$371,583	\$730,000	-49%	\$477,708	\$482,886	-1%	\$477,708	\$482,886	-1%
Median Sell Price	\$401,000			\$425,000			\$425,000		
Sell Price / List Price	92%	90%		92%	92%		92%	92%	
Days to Sell	68	75	-10%	86	79	9%	86	79	9%
Active Listings	100	104							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Parksville</b>									
Units Listed	17	10	70%	362	400	-10%	362	400	-10%
Units Reported Sold	7	6	17%	149	207	-28%	149	207	-28%
Sell / List Ratio	41%	60%		41%	52%		41%	52%	
Reported Sales Dollars	\$2,815,000	\$1,925,000	46%	\$48,732,769	\$72,495,520	-33%	\$48,732,769	\$72,495,520	-33%
Average Sell Price / Unit	\$402,143	\$320,833	25%	\$327,066	\$350,220	-7%	\$327,066	\$350,220	-7%
Median Sell Price	\$422,000			\$310,000			\$310,000		
Sell Price / List Price	94%	93%		94%	95%		94%	95%	
Days to Sell	36	79	-55%	61	60	2%	61	60	2%
Active Listings	79	72							
<b>Single Family (Acreage) - Z5 Parksville</b>									
Units Listed	1	1	0%	19	19	0%	19	19	0%
Units Reported Sold	0	0		3	10	-70%	3	10	-70%
Sell / List Ratio	0%	0%		16%	53%		16%	53%	
Reported Sales Dollars	\$0	\$0		\$2,219,000	\$5,115,000	-57%	\$2,219,000	\$5,115,000	-57%
Average Sell Price / Unit				\$739,667	\$511,500	45%	\$739,667	\$511,500	45%
Median Sell Price				\$599,000			\$599,000		
Sell Price / List Price				94%	95%		94%	95%	
Days to Sell				53	46	16%	53	46	16%
Active Listings	6	4							
<b>Single Family (Waterfront) - Z5 Parksville</b>									
Units Listed	0	0		18	17	6%	18	17	6%
Units Reported Sold	0	0		6	6	0%	6	6	0%
Sell / List Ratio				33%	35%		33%	35%	
Reported Sales Dollars	\$0	\$0		\$2,837,000	\$5,893,700	-52%	\$2,837,000	\$5,893,700	-52%
Average Sell Price / Unit				\$472,833	\$982,283	-52%	\$472,833	\$982,283	-52%
Median Sell Price				\$625,000			\$625,000		
Sell Price / List Price				91%	87%		91%	87%	
Days to Sell				75	146	-49%	75	146	-49%
Active Listings	3	3							
<b>Single Family (Strata) - Z5 Parksville</b>									
Units Listed	1	0		30	21	43%	30	21	43%
Units Reported Sold	0	1	-100%	11	9	22%	11	9	22%
Sell / List Ratio	0%			37%	43%		37%	43%	
Reported Sales Dollars	\$0	\$1,530,000	-100%	\$4,246,000	\$4,360,900	-3%	\$4,246,000	\$4,360,900	-3%
Average Sell Price / Unit		\$1,530,000		\$386,000	\$484,544	-20%	\$386,000	\$484,544	-20%
Median Sell Price				\$312,000			\$312,000		
Sell Price / List Price		93%		96%	96%		96%	96%	
Days to Sell		0		52	65	-19%	52	65	-19%
Active Listings	4	4							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Parksville</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Apartment) - Z5 Parksville</b>									
Units Listed	3	7	-57%	145	151	-4%	145	151	-4%
Units Reported Sold	1	2	-50%	30	38	-21%	30	38	-21%
Sell / List Ratio	33%	29%		21%	25%		21%	25%	
Reported Sales Dollars	\$130,000	\$345,000	-62%	\$6,268,059	\$9,364,150	-33%	\$6,268,059	\$9,364,150	-33%
Average Sell Price / Unit	\$130,000	\$172,500	-25%	\$208,935	\$246,425	-15%	\$208,935	\$246,425	-15%
Median Sell Price	\$130,000			\$214,000			\$214,000		
Sell Price / List Price	81%	95%		90%	91%		90%	91%	
Days to Sell	138	140	-1%	83	127	-35%	83	127	-35%
Active Listings	46	77							
<b>Condo (Patio Home) - Z5 Parksville</b>									
Units Listed	2	5	-60%	118	101	17%	118	101	17%
Units Reported Sold	3	2	50%	49	62	-21%	49	62	-21%
Sell / List Ratio	150%	40%		42%	61%		42%	61%	
Reported Sales Dollars	\$722,500	\$341,000	112%	\$13,456,450	\$17,188,224	-22%	\$13,456,450	\$17,188,224	-22%
Average Sell Price / Unit	\$240,833	\$170,500	41%	\$274,621	\$277,229	-1%	\$274,621	\$277,229	-1%
Median Sell Price	\$250,000			\$240,000			\$240,000		
Sell Price / List Price	92%	86%		95%	96%		95%	96%	
Days to Sell	76	300	-75%	118	198	-41%	118	198	-41%
Active Listings	42	47							
<b>Condo (Townhouse) - Z5 Parksville</b>									
Units Listed	5	4	25%	118	93	27%	118	93	27%
Units Reported Sold	0	1	-100%	33	27	22%	33	27	22%
Sell / List Ratio	0%	25%		28%	29%		28%	29%	
Reported Sales Dollars	\$0	\$440,000	-100%	\$11,522,044	\$10,916,586	6%	\$11,522,044	\$10,916,586	6%
Average Sell Price / Unit		\$440,000		\$349,153	\$404,318	-14%	\$349,153	\$404,318	-14%
Median Sell Price				\$345,000			\$345,000		
Sell Price / List Price		92%		96%	95%		96%	95%	
Days to Sell		134		84	99	-16%	84	99	-16%
Active Listings	26	41							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Parksville</b>									
Units Listed	0	0		1	2	-50%	1	2	-50%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				100%	0%		100%	0%	
Reported Sales Dollars	\$0	\$0		\$340,000	\$0		\$340,000	\$0	
Average Sell Price / Unit				\$340,000			\$340,000		
Median Sell Price				\$340,000			\$340,000		
Sell Price / List Price				92%			92%		
Days to Sell				146			146		
Active Listings	0	1							
<b>Full Duplex - Z5 Parksville</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Parksville</b>									
Units Listed	0	0		2	0		2	0	
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio				100%			100%		
Reported Sales Dollars	\$0	\$0		\$1,310,000	\$0		\$1,310,000	\$0	
Average Sell Price / Unit				\$655,000			\$655,000		
Median Sell Price				\$725,000			\$725,000		
Sell Price / List Price				97%			97%		
Days to Sell				2			2		
Active Listings	0	0							
<b>Manufactured/Mobile on Pad - Z5 Parksville</b>									
Units Listed	2	0		37	45	-18%	37	45	-18%
Units Reported Sold	0	0		12	17	-29%	12	17	-29%
Sell / List Ratio	0%			32%	38%		32%	38%	
Reported Sales Dollars	\$0	\$0		\$616,277	\$1,306,700	-53%	\$616,277	\$1,306,700	-53%
Average Sell Price / Unit				\$51,356	\$76,865	-33%	\$51,356	\$76,865	-33%
Median Sell Price				\$44,000			\$44,000		
Sell Price / List Price				86%	87%		86%	87%	
Days to Sell				70	84	-17%	70	84	-17%
Active Listings	14	11							

# 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Parksville</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z5 Parksville</b>									
Units Listed	0	0		15	11	36%	15	11	36%
Units Reported Sold	2	0		5	10	-50%	5	10	-50%
Sell / List Ratio				33%	91%		33%	91%	
Reported Sales Dollars	\$330,000	\$0		\$777,400	\$1,558,100	-50%	\$777,400	\$1,558,100	-50%
Average Sell Price / Unit	\$165,000			\$155,480	\$155,810	-0%	\$155,480	\$155,810	-0%
Median Sell Price	\$170,000			\$170,000			\$170,000		
Sell Price / List Price	79%			86%	97%		86%	97%	
Days to Sell	87			49	257	-81%	49	257	-81%
Active Listings	4	3							
<b>Lots (Strata) - Z5 Parksville</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots (Waterfront) - Z5 Parksville</b>									
Units Listed	0	0		1	2	-50%	1	2	-50%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Parksville</b>									
Units Listed	1	0		6	0		6	0	
Units Reported Sold	2	0		2	0		2	0	
Sell / List Ratio	200%			33%			33%		
Reported Sales Dollars	\$395,000	\$0		\$395,000	\$0		\$395,000	\$0	
Average Sell Price / Unit	\$197,500			\$197,500			\$197,500		
Median Sell Price	\$225,000			\$225,000			\$225,000		
Sell Price / List Price	81%			81%			81%		
Days to Sell	87			87			87		
Active Listings	2	0							
<b>Acreage (Waterfront) - Z5 Parksville</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	2							
<b>ICI (Business) - Z5 Parksville</b>									
Units Listed	1	0		21	12	75%	21	12	75%
Units Reported Sold	0	0		2	4	-50%	2	4	-50%
Sell / List Ratio	0%			10%	33%		10%	33%	
Reported Sales Dollars	\$0	\$0		\$275,000	\$355,900	-23%	\$275,000	\$355,900	-23%
Average Sell Price / Unit				\$137,500	\$88,975	55%	\$137,500	\$88,975	55%
Median Sell Price				\$220,000			\$220,000		
Sell Price / List Price				76%	72%		76%	72%	
Days to Sell				312	167	87%	312	167	87%
Active Listings	8	6							
<b>ICI (Commercial) - Z5 Parksville</b>									
Units Listed	1	1	0%	20	9	122%	20	9	122%
Units Reported Sold	0	0		3	2	50%	3	2	50%
Sell / List Ratio	0%	0%		15%	22%		15%	22%	
Reported Sales Dollars	\$0	\$0		\$246,500	\$1,036,000	-76%	\$246,500	\$1,036,000	-76%
Average Sell Price / Unit				\$82,167	\$518,000	-84%	\$82,167	\$518,000	-84%
Median Sell Price				\$70,000			\$70,000		
Sell Price / List Price				87%	93%		87%	93%	
Days to Sell				139	24	493%	139	24	493%
Active Listings	5	4							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Parksville</b>									
Units Listed	0	0		1	7	-86%	1	7	-86%
Units Reported Sold	0	0		1	2	-50%	1	2	-50%
Sell / List Ratio				100%	29%		100%	29%	
Reported Sales Dollars	\$0	\$0		\$159,000	\$161,400	-1%	\$159,000	\$161,400	-1%
Average Sell Price / Unit				\$159,000	\$80,700	97%	\$159,000	\$80,700	97%
Median Sell Price				\$159,000			\$159,000		
Sell Price / List Price				95%	796292%		95%	796292%	
Days to Sell				105	206	-49%	105	206	-49%
Active Listings	0	2							
<b>ICI (Miscellaneous) - Z5 Parksville</b>									
Units Listed	0	0		9	7	29%	9	7	29%
Units Reported Sold	0	0		1	1	0%	1	1	0%
Sell / List Ratio				11%	14%		11%	14%	
Reported Sales Dollars	\$0	\$0		\$655,000	\$800,000	-18%	\$655,000	\$800,000	-18%
Average Sell Price / Unit				\$655,000	\$800,000	-18%	\$655,000	\$800,000	-18%
Median Sell Price				\$655,000			\$655,000		
Sell Price / List Price				76%	89%		76%	89%	
Days to Sell				253	151	68%	253	151	68%
Active Listings	3	3							
<b>ICI (Multi-Family) - Z5 Parksville</b>									
Units Listed	0	2	-100%	10	5	100%	10	5	100%
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio		0%		20%	0%		20%	0%	
Reported Sales Dollars	\$0	\$0		\$5,150,000	\$0		\$5,150,000	\$0	
Average Sell Price / Unit				\$2,575,000			\$2,575,000		
Median Sell Price				\$4,525,000			\$4,525,000		
Sell Price / List Price				103%			103%		
Days to Sell				4			4		
Active Listings	1	3							
<b>ICI (Leases) - Z5 Parksville</b>									
Units Listed	0	0		44	38	16%	44	38	16%
Units Reported Sold	0	1	-100%	7	8	-12%	7	8	-12%
Sell / List Ratio				16%	21%		16%	21%	
Reported Sales Dollars	\$0	\$47,940	-100%	\$193,769	\$633,246	-69%	\$193,769	\$633,246	-69%
Average Sell Price / Unit		\$47,940		\$27,681	\$79,156	-65%	\$27,681	\$79,156	-65%
Median Sell Price				\$22,287			\$22,287		
Sell Price / List Price		100%		100%	100%		100%	100%	
Days to Sell		57		303	68	344%	303	68	344%
Active Listings	12	22							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Parksville</b>									
Units Listed	34	30	13%	979	941	4%	979	941	4%
Units Reported Sold	15	13	15%	319	403	-21%	319	403	-21%
Sell / List Ratio	44%	43%		33%	43%		33%	43%	
Reported Sales Dollars	\$4,392,500	\$4,628,940	-5%	\$99,399,268	\$131,185,426	-24%	\$99,399,268	\$131,185,426	-24%
Average Sell Price / Unit	\$292,833	\$356,072	-18%	\$311,596	\$325,522	-4%	\$311,596	\$325,522	-4%
Median Sell Price	\$250,000			\$286,000			\$286,000		
Sell Price / List Price	89%	93%		93%	4046%		93%	4046%	
Days to Sell	64	119	-46%	82	99	-17%	82	99	-17%
Active Listings	256	306							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Qualicum Beach</b>									
Units Listed	9	18	-50%	357	350	2%	357	350	2%
Units Reported Sold	7	3	133%	144	167	-14%	144	167	-14%
Sell / List Ratio	78%	17%		40%	48%		40%	48%	
Reported Sales Dollars	\$2,370,322	\$1,104,000	115%	\$59,122,422	\$68,400,642	-14%	\$59,122,422	\$68,400,642	-14%
Average Sell Price / Unit	\$338,617	\$368,000	-8%	\$410,572	\$409,585	0%	\$410,572	\$409,585	0%
Median Sell Price	\$365,000			\$375,000			\$375,000		
Sell Price / List Price	93%	98%		94%	94%		94%	94%	
Days to Sell	43	42	2%	66	78	-15%	66	78	-15%
Active Listings	72	81							
<b>Single Family (Acreage) - Z5 Qualicum Beach</b>									
Units Listed	1	2	-50%	33	29	14%	33	29	14%
Units Reported Sold	0	0		5	1	400%	5	1	400%
Sell / List Ratio	0%	0%		15%	3%		15%	3%	
Reported Sales Dollars	\$0	\$0		\$2,452,000	\$340,000	621%	\$2,452,000	\$340,000	621%
Average Sell Price / Unit				\$490,400	\$340,000	44%	\$490,400	\$340,000	44%
Median Sell Price				\$520,000			\$520,000		
Sell Price / List Price				91%	79%		91%	79%	
Days to Sell				107	94	14%	107	94	14%
Active Listings	8	13							
<b>Single Family (Waterfront) - Z5 Qualicum Beach</b>									
Units Listed	1	0		27	12	125%	27	12	125%
Units Reported Sold	0	0		3	3	0%	3	3	0%
Sell / List Ratio	0%			11%	25%		11%	25%	
Reported Sales Dollars	\$0	\$0		\$3,469,250	\$1,960,000	77%	\$3,469,250	\$1,960,000	77%
Average Sell Price / Unit				\$1,156,417	\$653,333	77%	\$1,156,417	\$653,333	77%
Median Sell Price				\$1,246,500			\$1,246,500		
Sell Price / List Price				94%	92%		94%	92%	
Days to Sell				20	105	-81%	20	105	-81%
Active Listings	11	4							
<b>Single Family (Strata) - Z5 Qualicum Beach</b>									
Units Listed	0	0		24	21	14%	24	21	14%
Units Reported Sold	2	1	100%	8	17	-53%	8	17	-53%
Sell / List Ratio				33%	81%		33%	81%	
Reported Sales Dollars	\$870,000	\$360,000	142%	\$4,028,308	\$9,425,830	-57%	\$4,028,308	\$9,425,830	-57%
Average Sell Price / Unit	\$435,000	\$360,000	21%	\$503,538	\$554,461	-9%	\$503,538	\$554,461	-9%
Median Sell Price	\$520,000			\$550,467			\$550,467		
Sell Price / List Price	91%	98%		94%	95%		94%	95%	
Days to Sell	50	2	2375%	77	112	-31%	77	112	-31%
Active Listings	5	3							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Apartment) - Z5 Qualicum Beach</b>									
Units Listed	5	14	-64%	72	81	-11%	72	81	-11%
Units Reported Sold	1	1	0%	30	18	67%	30	18	67%
Sell / List Ratio	20%	7%		42%	22%		42%	22%	
Reported Sales Dollars	\$199,000	\$303,000	-34%	\$7,235,150	\$5,170,900	40%	\$7,235,150	\$5,170,900	40%
Average Sell Price / Unit	\$199,000	\$303,000	-34%	\$241,172	\$287,272	-16%	\$241,172	\$287,272	-16%
Median Sell Price	\$199,000			\$265,000			\$265,000		
Sell Price / List Price	93%	85%		92%	91%		92%	91%	
Days to Sell	1	371	-100%	107	175	-39%	107	175	-39%
Active Listings	16	36							
<b>Condo (Patio Home) - Z5 Qualicum Beach</b>									
Units Listed	0	3	-100%	35	26	35%	35	26	35%
Units Reported Sold	0	1	-100%	17	12	42%	17	12	42%
Sell / List Ratio		33%		49%	46%		49%	46%	
Reported Sales Dollars	\$0	\$305,000	-100%	\$5,873,500	\$3,629,000	62%	\$5,873,500	\$3,629,000	62%
Average Sell Price / Unit		\$305,000		\$345,500	\$302,417	14%	\$345,500	\$302,417	14%
Median Sell Price				\$307,500			\$307,500		
Sell Price / List Price		99%		96%	95%		96%	95%	
Days to Sell		30		58	65	-10%	58	65	-10%
Active Listings	11	6							
<b>Condo (Townhouse) - Z5 Qualicum Beach</b>									
Units Listed	1	0		14	20	-30%	14	20	-30%
Units Reported Sold	0	1	-100%	3	6	-50%	3	6	-50%
Sell / List Ratio	0%			21%	30%		21%	30%	
Reported Sales Dollars	\$0	\$192,000	-100%	\$648,000	\$2,253,000	-71%	\$648,000	\$2,253,000	-71%
Average Sell Price / Unit		\$192,000		\$216,000	\$375,500	-42%	\$216,000	\$375,500	-42%
Median Sell Price				\$205,000			\$205,000		
Sell Price / List Price		91%		93%	92%		93%	92%	
Days to Sell		380		82	157	-48%	82	157	-48%
Active Listings	3	5							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Qualicum Beach</b>									
Units Listed	1	1	0%	2	1	100%	2	1	100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%	0%		0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>Triplex/Fourplex - Z5 Qualicum Beach</b>									
Units Listed	0	1	-100%	0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%			0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>Manufactured/Mobile on Pad - Z5 Qualicum Beach</b>									
Units Listed	0	0		5	4	25%	5	4	25%
Units Reported Sold	0	0		4	3	33%	4	3	33%
Sell / List Ratio				80%	75%		80%	75%	
Reported Sales Dollars	\$0	\$0		\$275,500	\$310,000	-11%	\$275,500	\$310,000	-11%
Average Sell Price / Unit				\$68,875	\$103,333	-33%	\$68,875	\$103,333	-33%
Median Sell Price				\$63,000			\$63,000		
Sell Price / List Price				78%	95%		78%	95%	
Days to Sell				130	84	55%	130	84	55%
Active Listings	2	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z5 Qualicum Beach</b>									
Units Listed	1	4	-75%	23	19	21%	23	19	21%
Units Reported Sold	0	1	-100%	2	7	-71%	2	7	-71%
Sell / List Ratio	0%	25%		9%	37%		9%	37%	
Reported Sales Dollars	\$0	\$175,000	-100%	\$379,900	\$1,285,500	-70%	\$379,900	\$1,285,500	-70%
Average Sell Price / Unit		\$175,000		\$189,950	\$183,643	3%	\$189,950	\$183,643	3%
Median Sell Price				\$190,000			\$190,000		
Sell Price / List Price		98%		98%	88%		98%	88%	
Days to Sell		16		108	108	-0%	108	108	-0%
Active Listings	12	13							
<b>Lots (Strata) - Z5 Qualicum Beach</b>									
Units Listed	1	0		8	15	-47%	8	15	-47%
Units Reported Sold	0	0		3	2	50%	3	2	50%
Sell / List Ratio	0%			38%	13%		38%	13%	
Reported Sales Dollars	\$0	\$0		\$1,053,750	\$858,500	23%	\$1,053,750	\$858,500	23%
Average Sell Price / Unit				\$351,250	\$429,250	-18%	\$351,250	\$429,250	-18%
Median Sell Price				\$245,000			\$245,000		
Sell Price / List Price				89%	97%		89%	97%	
Days to Sell				129	34	273%	129	34	273%
Active Listings	2	9							
<b>Lots (Waterfront) - Z5 Qualicum Beach</b>									
Units Listed	0	0		2	1	100%	2	1	100%
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio				100%	0%		100%	0%	
Reported Sales Dollars	\$0	\$0		\$679,000	\$0		\$679,000	\$0	
Average Sell Price / Unit				\$339,500			\$339,500		
Median Sell Price				\$460,000			\$460,000		
Sell Price / List Price				97%			97%		
Days to Sell				18			18		
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Qualicum Beach</b>									
Units Listed	0	0		25	15	67%	25	15	67%
Units Reported Sold	1	2	-50%	1	4	-75%	1	4	-75%
Sell / List Ratio				4%	27%		4%	27%	
Reported Sales Dollars	\$330,000	\$1,915,000	-83%	\$330,000	\$2,406,950	-86%	\$330,000	\$2,406,950	-86%
Average Sell Price / Unit	\$330,000	\$957,500	-66%	\$330,000	\$601,738	-45%	\$330,000	\$601,738	-45%
Median Sell Price	\$330,000			\$330,000			\$330,000		
Sell Price / List Price	75%	110%		75%	90%		75%	90%	
Days to Sell	87	60	45%	87	176	-50%	87	176	-50%
Active Listings	7	11							
<b>Acreage (Waterfront) - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z5 Qualicum Beach</b>									
Units Listed	1	0		15	11	36%	15	11	36%
Units Reported Sold	0	0		1	4	-75%	1	4	-75%
Sell / List Ratio	0%			7%	36%		7%	36%	
Reported Sales Dollars	\$0	\$0		\$22,000	\$427,688	-95%	\$22,000	\$427,688	-95%
Average Sell Price / Unit				\$22,000	\$106,922	-79%	\$22,000	\$106,922	-79%
Median Sell Price				\$22,000			\$22,000		
Sell Price / List Price				57%	84%		57%	84%	
Days to Sell				316	156	102%	316	156	102%
Active Listings	7	5							
<b>ICI (Commercial) - Z5 Qualicum Beach</b>									
Units Listed	0	2	-100%	7	7	0%	7	7	0%
Units Reported Sold	0	0		3	1	200%	3	1	200%
Sell / List Ratio		0%		43%	14%		43%	14%	
Reported Sales Dollars	\$0	\$0		\$484,900	\$150,000	223%	\$484,900	\$150,000	223%
Average Sell Price / Unit				\$161,633	\$150,000	8%	\$161,633	\$150,000	8%
Median Sell Price				\$165,000			\$165,000		
Sell Price / List Price				94%	81%		94%	81%	
Days to Sell				97	283	-66%	97	283	-66%
Active Listings	3	5							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					100%			100%	
Reported Sales Dollars	\$0	\$0		\$0	\$355,000	-100%	\$0	\$355,000	-100%
Average Sell Price / Unit					\$355,000			\$355,000	
Median Sell Price									
Sell Price / List Price					92%			92%	
Days to Sell					23			23	
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Qualicum Beach</b>									
Units Listed	0	0		3	4	-25%	3	4	-25%
Units Reported Sold	1	0		2	1	100%	2	1	100%
Sell / List Ratio				67%	25%		67%	25%	
Reported Sales Dollars	\$2,865,000	\$0		\$2,910,000	\$1,100,000	165%	\$2,910,000	\$1,100,000	165%
Average Sell Price / Unit	\$2,865,000			\$1,455,000	\$1,100,000	32%	\$1,455,000	\$1,100,000	32%
Median Sell Price	\$2,865,000			\$2,865,000			\$2,865,000		
Sell Price / List Price	96%			94%	88%		94%	88%	
Days to Sell	38			85	253	-66%	85	253	-66%
Active Listings	1	1							
<b>ICI (Multi-Family) - Z5 Qualicum Beach</b>									
Units Listed	0	0		2	2	0%	2	2	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>ICI (Leases) - Z5 Qualicum Beach</b>									
Units Listed	1	0		10	4	150%	10	4	150%
Units Reported Sold	0	0		4	0		4	0	
Sell / List Ratio	0%			40%	0%		40%	0%	
Reported Sales Dollars	\$0	\$0		\$117,867	\$0		\$117,867	\$0	
Average Sell Price / Unit				\$29,467			\$29,467		
Median Sell Price				\$33,720			\$33,720		
Sell Price / List Price				100%			100%		
Days to Sell				55			55		
Active Listings	3	2							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Qualicum Beach</b>									
Units Listed	22	45	-51%	664	624	6%	664	624	6%
Units Reported Sold	12	10	20%	232	247	-6%	232	247	-6%
Sell / List Ratio	55%	22%		35%	40%		35%	40%	
Reported Sales Dollars	\$6,634,322	\$4,354,000	52%	\$89,081,547	\$98,073,010	-9%	\$89,081,547	\$98,073,010	-9%
Average Sell Price / Unit	\$552,860	\$435,400	27%	\$383,972	\$397,057	-3%	\$383,972	\$397,057	-3%
Median Sell Price	\$365,000			\$350,000			\$350,000		
Sell Price / List Price	92%	99%		93%	93%		93%	93%	
Days to Sell	44	104	-58%	75	94	-20%	75	94	-20%
Active Listings	165	198							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Qualicum North</b>									
Units Listed	3	1	200%	84	71	18%	84	71	18%
Units Reported Sold	0	0		26	21	24%	26	21	24%
Sell / List Ratio	0%	0%		31%	30%		31%	30%	
Reported Sales Dollars	\$0	\$0		\$9,493,700	\$7,253,670	31%	\$9,493,700	\$7,253,670	31%
Average Sell Price / Unit				\$365,142	\$345,413	6%	\$365,142	\$345,413	6%
Median Sell Price				\$387,000			\$387,000		
Sell Price / List Price				94%	94%		94%	94%	
Days to Sell				67	58	16%	67	58	16%
Active Listings	13	18							
<b>Single Family (Acreage) - Z5 Qualicum North</b>									
Units Listed	3	2	50%	76	59	29%	76	59	29%
Units Reported Sold	0	0		15	11	36%	15	11	36%
Sell / List Ratio	0%	0%		20%	19%		20%	19%	
Reported Sales Dollars	\$0	\$0		\$8,345,724	\$5,705,900	46%	\$8,345,724	\$5,705,900	46%
Average Sell Price / Unit				\$556,382	\$518,718	7%	\$556,382	\$518,718	7%
Median Sell Price				\$476,000			\$476,000		
Sell Price / List Price				94%	91%		94%	91%	
Days to Sell				62	114	-46%	62	114	-46%
Active Listings	17	19							
<b>Single Family (Waterfront) - Z5 Qualicum North</b>									
Units Listed	0	0		42	47	-11%	42	47	-11%
Units Reported Sold	0	2	-100%	12	11	9%	12	11	9%
Sell / List Ratio				29%	23%		29%	23%	
Reported Sales Dollars	\$0	\$1,338,000	-100%	\$5,008,400	\$5,591,000	-10%	\$5,008,400	\$5,591,000	-10%
Average Sell Price / Unit		\$669,000		\$417,367	\$508,273	-18%	\$417,367	\$508,273	-18%
Median Sell Price				\$425,900			\$425,900		
Sell Price / List Price		82%		93%	89%		93%	89%	
Days to Sell		236		92	115	-20%	92	115	-20%
Active Listings	17	10							
<b>Single Family (Strata) - Z5 Qualicum North</b>									
Units Listed	0	0		30	15	100%	30	15	100%
Units Reported Sold	0	0		3	5	-40%	3	5	-40%
Sell / List Ratio				10%	33%		10%	33%	
Reported Sales Dollars	\$0	\$0		\$1,138,700	\$3,152,000	-64%	\$1,138,700	\$3,152,000	-64%
Average Sell Price / Unit				\$379,567	\$630,400	-40%	\$379,567	\$630,400	-40%
Median Sell Price				\$364,900			\$364,900		
Sell Price / List Price				98%	98%		98%	98%	
Days to Sell				78	91	-14%	78	91	-14%
Active Listings	10	2							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Qualicum North</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					100%			100%	
Reported Sales Dollars	\$0	\$0		\$0	\$326,000	-100%	\$0	\$326,000	-100%
Average Sell Price / Unit					\$326,000			\$326,000	
Median Sell Price									
Sell Price / List Price					96%			96%	
Days to Sell					112			112	
Active Listings	0	0							
<b>Condo (Apartment) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Patio Home) - Z5 Qualicum North</b>									
Units Listed	0	1	-100%	0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%			0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>Condo (Townhouse) - Z5 Qualicum North</b>									
Units Listed	0	0		3	0		3	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Qualicum North</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				100%			100%		
Reported Sales Dollars	\$0	\$0		\$325,000	\$0		\$325,000	\$0	
Average Sell Price / Unit				\$325,000			\$325,000		
Median Sell Price				\$325,000			\$325,000		
Sell Price / List Price				93%			93%		
Days to Sell				120			120		
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Manufactured/Mobile on Pad - Z5 Qualicum North</b>									
Units Listed	1	0		9	7	29%	9	7	29%
Units Reported Sold	0	1	-100%	3	4	-25%	3	4	-25%
Sell / List Ratio	0%			33%	57%		33%	57%	
Reported Sales Dollars	\$0	\$30,000	-100%	\$81,000	\$259,000	-69%	\$81,000	\$259,000	-69%
Average Sell Price / Unit		\$30,000		\$27,000	\$64,750	-58%	\$27,000	\$64,750	-58%
Median Sell Price				\$27,000			\$27,000		
Sell Price / List Price		60%		75%	86%		75%	86%	
Days to Sell		142		86	100	-14%	86	100	-14%
Active Listings	2	2							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Qualicum North</b>									
Units Listed	0	0		2	2	0%	2	2	0%
Units Reported Sold	0	1	-100%	0	1	-100%	0	1	-100%
Sell / List Ratio				0%	50%		0%	50%	
Reported Sales Dollars	\$0	\$789,000	-100%	\$0	\$789,000	-100%	\$0	\$789,000	-100%
Average Sell Price / Unit		\$789,000			\$789,000			\$789,000	
Median Sell Price									
Sell Price / List Price		91%			91%			91%	
Days to Sell		47			47			47	
Active Listings	0	1							
<b>Lots - Z5 Qualicum North</b>									
Units Listed	2	0		29	7	314%	29	7	314%
Units Reported Sold	0	0		1	1	0%	1	1	0%
Sell / List Ratio	0%			3%	14%		3%	14%	
Reported Sales Dollars	\$0	\$0		\$95,000	\$141,000	-33%	\$95,000	\$141,000	-33%
Average Sell Price / Unit				\$95,000	\$141,000	-33%	\$95,000	\$141,000	-33%
Median Sell Price				\$95,000			\$95,000		
Sell Price / List Price				100%	76%		100%	76%	
Days to Sell				40	138	-71%	40	138	-71%
Active Listings	11	1							
<b>Lots (Strata) - Z5 Qualicum North</b>									
Units Listed	0	0		6	19	-68%	6	19	-68%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	6	7							
<b>Lots (Waterfront) - Z5 Qualicum North</b>									
Units Listed	0	0		2	6	-67%	2	6	-67%
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio				100%	0%		100%	0%	
Reported Sales Dollars	\$0	\$0		\$81,000	\$0		\$81,000	\$0	
Average Sell Price / Unit				\$40,500			\$40,500		
Median Sell Price				\$41,000			\$41,000		
Sell Price / List Price				83%			83%		
Days to Sell				278			278		
Active Listings	0	4							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Qualicum North</b>									
Units Listed	1	1	0%	10	22	-55%	10	22	-55%
Units Reported Sold	0	1	-100%	4	5	-20%	4	5	-20%
Sell / List Ratio	0%	100%		40%	23%		40%	23%	
Reported Sales Dollars	\$0	\$185,900	-100%	\$855,000	\$1,105,700	-23%	\$855,000	\$1,105,700	-23%
Average Sell Price / Unit		\$185,900		\$213,750	\$221,140	-3%	\$213,750	\$221,140	-3%
Median Sell Price				\$240,000			\$240,000		
Sell Price / List Price		98%		89%	94%		89%	94%	
Days to Sell		235		124	125	-0%	124	125	-0%
Active Listings	5	13							
<b>Acreage (Waterfront) - Z5 Qualicum North</b>									
Units Listed	0	0		6	6	0%	6	6	0%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				17%	0%		17%	0%	
Reported Sales Dollars	\$0	\$0		\$575,000	\$0		\$575,000	\$0	
Average Sell Price / Unit				\$575,000			\$575,000		
Median Sell Price				\$575,000			\$575,000		
Sell Price / List Price				91%			91%		
Days to Sell				52			52		
Active Listings	2	3							
<b>ICI (Business) - Z5 Qualicum North</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>ICI (Commercial) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Qualicum North</b>									
Units Listed	1	1	0%	2	3	-33%	2	3	-33%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%	0%		0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	2							
<b>ICI (Multi-Family) - Z5 Qualicum North</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>ICI (Leases) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Qualicum North</b>									
Units Listed	11	6	83%	304	268	13%	304	268	13%
Units Reported Sold	0	5	-100%	68	60	13%	68	60	13%
Sell / List Ratio	0%	83%		22%	22%		22%	22%	
Reported Sales Dollars	\$0	\$2,342,900	-100%	\$25,998,524	\$24,323,270	7%	\$25,998,524	\$24,323,270	7%
Average Sell Price / Unit		\$468,580		\$382,331	\$405,388	-6%	\$382,331	\$405,388	-6%
Median Sell Price				\$380,000			\$380,000		
Sell Price / List Price		83%		93%	92%		93%	92%	
Days to Sell		179		81	92	-11%	81	92	-11%
Active Listings	84	85							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Little Qualicum River Village</b>									
Units Listed	0	1	-100%	3	16	-81%	3	16	-81%
Units Reported Sold	0	1	-100%	2	9	-78%	2	9	-78%
Sell / List Ratio		100%		67%	56%		67%	56%	
Reported Sales Dollars	\$0	\$191,500	-100%	\$442,000	\$2,728,000	-84%	\$442,000	\$2,728,000	-84%
Average Sell Price / Unit		\$191,500		\$221,000	\$303,111	-27%	\$221,000	\$303,111	-27%
Median Sell Price				\$234,000			\$234,000		
Sell Price / List Price		96%		95%	94%		95%	94%	
Days to Sell		112		200	88	128%	200	88	128%
Active Listings	0	4							
<b>Single Family (Acreage) - Z5 Little Qualicum River Village</b>									
Units Listed	0	1	-100%	15	10	50%	15	10	50%
Units Reported Sold	0	0		2	2	0%	2	2	0%
Sell / List Ratio		0%		13%	20%		13%	20%	
Reported Sales Dollars	\$0	\$0		\$646,500	\$789,900	-18%	\$646,500	\$789,900	-18%
Average Sell Price / Unit				\$323,250	\$394,950	-18%	\$323,250	\$394,950	-18%
Median Sell Price				\$355,000			\$355,000		
Sell Price / List Price				90%	93%		90%	93%	
Days to Sell				94	82	13%	94	82	13%
Active Listings	4	6							
<b>Single Family (Waterfront) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		3	2	50%	3	2	50%
Units Reported Sold	0	0		0	2	-100%	0	2	-100%
Sell / List Ratio				0%	100%		0%	100%	
Reported Sales Dollars	\$0	\$0		\$0	\$393,500	-100%	\$0	\$393,500	-100%
Average Sell Price / Unit					\$196,750			\$196,750	
Median Sell Price									
Sell Price / List Price					85%			85%	
Days to Sell					148			148	
Active Listings	1	0							
<b>Single Family (Strata) - Z5 Little Qualicum River Village</b>									
Units Listed	1	3	-67%	23	21	10%	23	21	10%
Units Reported Sold	0	0		5	5	0%	5	5	0%
Sell / List Ratio	0%	0%		22%	24%		22%	24%	
Reported Sales Dollars	\$0	\$0		\$1,770,500	\$1,394,500	27%	\$1,770,500	\$1,394,500	27%
Average Sell Price / Unit				\$354,100	\$278,900	27%	\$354,100	\$278,900	27%
Median Sell Price				\$335,000			\$335,000		
Sell Price / List Price				95%	94%		95%	94%	
Days to Sell				173	146	19%	173	146	19%
Active Listings	6	9							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Apartment) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Patio Home) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Townhouse) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Full Duplex - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Triplex/Fourplex - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots (Strata) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		7	6	17%	7	6	17%
Units Reported Sold	0	0		1	3	-67%	1	3	-67%
Sell / List Ratio				14%	50%		14%	50%	
Reported Sales Dollars	\$0	\$0		\$108,000	\$230,000	-53%	\$108,000	\$230,000	-53%
Average Sell Price / Unit				\$108,000	\$76,667	41%	\$108,000	\$76,667	41%
Median Sell Price				\$108,000			\$108,000		
Sell Price / List Price				84%	84%		84%	84%	
Days to Sell				332	234	42%	332	234	42%
Active Listings	5	11							
<b>Lots (Waterfront) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Little Qualicum River Village</b>									
Units Listed	0	1	-100%	6	11	-45%	6	11	-45%
Units Reported Sold	0	1	-100%	1	3	-67%	1	3	-67%
Sell / List Ratio		100%		17%	27%		17%	27%	
Reported Sales Dollars	\$0	\$195,000	-100%	\$224,000	\$505,000	-56%	\$224,000	\$505,000	-56%
Average Sell Price / Unit		\$195,000		\$224,000	\$168,333	33%	\$224,000	\$168,333	33%
Median Sell Price				\$224,000			\$224,000		
Sell Price / List Price		98%		85%	80%		85%	80%	
Days to Sell		44		335	70	379%	335	70	379%
Active Listings	3	5							
<b>Acreage (Waterfront) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Commercial) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Miscellaneous) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Multi-Family) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Leases) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Little Qualicum River Village</b>									
Units Listed	1	6	-83%	58	68	-15%	58	68	-15%
Units Reported Sold	0	2	-100%	11	24	-54%	11	24	-54%
Sell / List Ratio	0%	33%		19%	35%		19%	35%	
Reported Sales Dollars	\$0	\$386,500	-100%	\$3,191,000	\$6,040,900	-47%	\$3,191,000	\$6,040,900	-47%
Average Sell Price / Unit		\$193,250		\$290,091	\$251,704	15%	\$290,091	\$251,704	15%
Median Sell Price				\$291,500			\$291,500		
Sell Price / List Price		97%		92%	90%		92%	90%	
Days to Sell		78		193	121	60%	193	121	60%
Active Listings	19	35							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Fairwinds</b>									
Units Listed	4	1	300%	83	80	4%	83	80	4%
Units Reported Sold	0	0		25	25	0%	25	25	0%
Sell / List Ratio	0%	0%		30%	31%		30%	31%	
Reported Sales Dollars	\$0	\$0		\$14,609,900	\$16,644,340	-12%	\$14,609,900	\$16,644,340	-12%
Average Sell Price / Unit				\$584,396	\$665,774	-12%	\$584,396	\$665,774	-12%
Median Sell Price				\$545,000			\$545,000		
Sell Price / List Price				92%	92%		92%	92%	
Days to Sell				158	112	41%	158	112	41%
Active Listings	23	31							
<b>Single Family (Acreage) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Single Family (Waterfront) - Z5 Fairwinds</b>									
Units Listed	0	0		3	6	-50%	3	6	-50%
Units Reported Sold	1	0		1	2	-50%	1	2	-50%
Sell / List Ratio				33%	33%		33%	33%	
Reported Sales Dollars	\$1,335,000	\$0		\$1,335,000	\$1,532,000	-13%	\$1,335,000	\$1,532,000	-13%
Average Sell Price / Unit	\$1,335,000			\$1,335,000	\$766,000	74%	\$1,335,000	\$766,000	74%
Median Sell Price	\$1,335,000			\$1,335,000			\$1,335,000		
Sell Price / List Price	83%			83%	94%		83%	94%	
Days to Sell	46			46	109	-58%	46	109	-58%
Active Listings	1	3							
<b>Single Family (Strata) - Z5 Fairwinds</b>									
Units Listed	0	0		11	5	120%	11	5	120%
Units Reported Sold	0	0		2	2	0%	2	2	0%
Sell / List Ratio				18%	40%		18%	40%	
Reported Sales Dollars	\$0	\$0		\$1,451,320	\$1,140,000	27%	\$1,451,320	\$1,140,000	27%
Average Sell Price / Unit				\$725,660	\$570,000	27%	\$725,660	\$570,000	27%
Median Sell Price				\$795,000			\$795,000		
Sell Price / List Price				99%	89%		99%	89%	
Days to Sell				10	146	-93%	10	146	-93%
Active Listings	4	1							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Apartment) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Patio Home) - Z5 Fairwinds</b>									
Units Listed	0	0		4	5	-20%	4	5	-20%
Units Reported Sold	0	0		1	2	-50%	1	2	-50%
Sell / List Ratio				25%	40%		25%	40%	
Reported Sales Dollars	\$0	\$0		\$325,000	\$1,177,000	-72%	\$325,000	\$1,177,000	-72%
Average Sell Price / Unit				\$325,000	\$588,500	-45%	\$325,000	\$588,500	-45%
Median Sell Price				\$325,000			\$325,000		
Sell Price / List Price				96%	101%		96%	101%	
Days to Sell				116	256	-55%	116	256	-55%
Active Listings	2	3							
<b>Condo (Townhouse) - Z5 Fairwinds</b>									
Units Listed	0	0		7	14	-50%	7	14	-50%
Units Reported Sold	0	0		2	4	-50%	2	4	-50%
Sell / List Ratio				29%	29%		29%	29%	
Reported Sales Dollars	\$0	\$0		\$723,000	\$1,810,000	-60%	\$723,000	\$1,810,000	-60%
Average Sell Price / Unit				\$361,500	\$452,500	-20%	\$361,500	\$452,500	-20%
Median Sell Price				\$385,000			\$385,000		
Sell Price / List Price				92%	90%		92%	90%	
Days to Sell				30	98	-69%	30	98	-69%
Active Listings	1	3							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Triplex/Fourplex - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Lots - Z5 Fairwinds</b>									
Units Listed	1	0		35	28	25%	35	28	25%
Units Reported Sold	0	0		3	9	-67%	3	9	-67%
Sell / List Ratio	0%			9%	32%		9%	32%	
Reported Sales Dollars	\$0	\$0		\$533,000	\$1,690,950	-68%	\$533,000	\$1,690,950	-68%
Average Sell Price / Unit				\$177,667	\$187,883	-5%	\$177,667	\$187,883	-5%
Median Sell Price				\$173,000			\$173,000		
Sell Price / List Price				83%	88%		83%	88%	
Days to Sell				486	162	200%	486	162	200%
Active Listings	19	15							
<b>Lots (Strata) - Z5 Fairwinds</b>									
Units Listed	2	0		12	1	1100%	12	1	1100%
Units Reported Sold	0	0		2	1	100%	2	1	100%
Sell / List Ratio	0%			17%	100%		17%	100%	
Reported Sales Dollars	\$0	\$0		\$520,607	\$215,000	142%	\$520,607	\$215,000	142%
Average Sell Price / Unit				\$260,304	\$215,000	21%	\$260,304	\$215,000	21%
Median Sell Price				\$335,000			\$335,000		
Sell Price / List Price				92%	98%		92%	98%	
Days to Sell				350	292	20%	350	292	20%
Active Listings	5	6							
<b>Lots (Waterfront) - Z5 Fairwinds</b>									
Units Listed	1	1	0%	3	2	50%	3	2	50%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%	0%		0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	2							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Acreage (Waterfront) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Business) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Commercial) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Miscellaneous) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Multi-Family) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Leases) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Fairwinds</b>									
Units Listed	8	2	300%	158	141	12%	158	141	12%
Units Reported Sold	1	0		36	45	-20%	36	45	-20%
Sell / List Ratio	12%	0%		23%	32%		23%	32%	
Reported Sales Dollars	\$1,335,000	\$0		\$19,497,827	\$24,209,290	-19%	\$19,497,827	\$24,209,290	-19%
Average Sell Price / Unit	\$1,335,000			\$541,606	\$537,984	1%	\$541,606	\$537,984	1%
Median Sell Price	\$1,335,000			\$540,000			\$540,000		
Sell Price / List Price	83%			92%	92%		92%	92%	
Days to Sell	46			176	133	33%	176	133	33%
Active Listings	58	64							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Zone Totals</b>									
Units Listed	44	48	-8%	1320	1338	-1%	1320	1338	-1%
Units Reported Sold	22	24	-8%	512	610	-16%	512	610	-16%
Sell / List Ratio	50%	50%		39%	46%		39%	46%	
Reported Sales Dollars	\$8,160,322	\$8,239,000	-1%	\$195,448,786	\$238,620,233	-18%	\$195,448,786	\$238,620,233	-18%
Average Sell Price / Unit	\$370,924	\$343,292	8%	\$381,736	\$391,181	-2%	\$381,736	\$391,181	-2%
Median Sell Price	\$371,322			\$360,000			\$360,000		
Sell Price / List Price	93%	94%		94%	94%		94%	94%	
Days to Sell	49	77	-36%	69	71	-2%	69	71	-2%
Active Listings	266	288							
<b>Single Family (Acreage) - Zone Totals</b>									
Units Listed	9	11	-18%	291	276	5%	291	276	5%
Units Reported Sold	2	2	0%	66	79	-16%	66	79	-16%
Sell / List Ratio	22%	18%		23%	29%		23%	29%	
Reported Sales Dollars	\$1,267,500	\$1,349,500	-6%	\$36,289,924	\$44,874,400	-19%	\$36,289,924	\$44,874,400	-19%
Average Sell Price / Unit	\$633,750	\$674,750	-6%	\$549,847	\$568,030	-3%	\$549,847	\$568,030	-3%
Median Sell Price	\$717,500			\$510,000			\$510,000		
Sell Price / List Price	94%	97%		94%	94%		94%	94%	
Days to Sell	86	46	90%	73	67	8%	73	67	8%
Active Listings	67	72							
<b>Single Family (Waterfront) - Zone Totals</b>									
Units Listed	4	2	100%	186	179	4%	186	179	4%
Units Reported Sold	1	5	-80%	44	59	-25%	44	59	-25%
Sell / List Ratio	25%	250%		24%	33%		24%	33%	
Reported Sales Dollars	\$1,335,000	\$4,515,000	-70%	\$28,588,630	\$40,356,200	-29%	\$28,588,630	\$40,356,200	-29%
Average Sell Price / Unit	\$1,335,000	\$903,000	48%	\$649,742	\$684,003	-5%	\$649,742	\$684,003	-5%
Median Sell Price	\$1,335,000			\$560,000			\$560,000		
Sell Price / List Price	83%	83%		91%	90%		91%	90%	
Days to Sell	46	143	-68%	75	108	-30%	75	108	-30%
Active Listings	62	46							
<b>Single Family (Strata) - Zone Totals</b>									
Units Listed	5	3	67%	143	116	23%	143	116	23%
Units Reported Sold	2	4	-50%	34	47	-28%	34	47	-28%
Sell / List Ratio	40%	133%		24%	41%		24%	41%	
Reported Sales Dollars	\$870,000	\$2,543,500	-66%	\$14,038,828	\$21,701,730	-35%	\$14,038,828	\$21,701,730	-35%
Average Sell Price / Unit	\$435,000	\$635,875	-32%	\$412,907	\$461,739	-11%	\$412,907	\$461,739	-11%
Median Sell Price	\$520,000			\$355,000			\$355,000		
Sell Price / List Price	91%	96%		95%	94%		95%	94%	
Days to Sell	50	16	219%	78	100	-22%	78	100	-22%
Active Listings	36	25							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Zone Totals</b>									
Units Listed	0	0		5	6	-17%	5	6	-17%
Units Reported Sold	0	0		2	2	0%	2	2	0%
Sell / List Ratio				40%	33%		40%	33%	
Reported Sales Dollars	\$0	\$0		\$433,500	\$486,000	-11%	\$433,500	\$486,000	-11%
Average Sell Price / Unit				\$216,750	\$243,000	-11%	\$216,750	\$243,000	-11%
Median Sell Price				\$266,000			\$266,000		
Sell Price / List Price				96%	90%		96%	90%	
Days to Sell				14	59	-75%	14	59	-75%
Active Listings	2	2							
<b>Condo (Apartment) - Zone Totals</b>									
Units Listed	10	21	-52%	238	252	-6%	238	252	-6%
Units Reported Sold	3	3	0%	62	60	3%	62	60	3%
Sell / List Ratio	30%	14%		26%	24%		26%	24%	
Reported Sales Dollars	\$485,000	\$648,000	-25%	\$13,904,209	\$14,971,050	-7%	\$13,904,209	\$14,971,050	-7%
Average Sell Price / Unit	\$161,667	\$216,000	-25%	\$224,261	\$249,518	-10%	\$224,261	\$249,518	-10%
Median Sell Price	\$156,000			\$215,000			\$215,000		
Sell Price / List Price	87%	92%		91%	90%		91%	90%	
Days to Sell	80	217	-63%	95	140	-32%	95	140	-32%
Active Listings	71	128							
<b>Condo (Patio Home) - Zone Totals</b>									
Units Listed	2	11	-82%	186	165	13%	186	165	13%
Units Reported Sold	3	5	-40%	85	92	-8%	85	92	-8%
Sell / List Ratio	150%	45%		46%	56%		46%	56%	
Reported Sales Dollars	\$722,500	\$1,284,000	-44%	\$25,730,600	\$27,238,724	-6%	\$25,730,600	\$27,238,724	-6%
Average Sell Price / Unit	\$240,833	\$256,800	-6%	\$302,713	\$296,073	2%	\$302,713	\$296,073	2%
Median Sell Price	\$250,000			\$292,000			\$292,000		
Sell Price / List Price	92%	93%		95%	96%		95%	96%	
Days to Sell	76	135	-44%	102	155	-34%	102	155	-34%
Active Listings	60	71							
<b>Condo (Townhouse) - Zone Totals</b>									
Units Listed	7	4	75%	154	157	-2%	154	157	-2%
Units Reported Sold	0	2	-100%	41	43	-5%	41	43	-5%
Sell / List Ratio	0%	50%		27%	27%		27%	27%	
Reported Sales Dollars	\$0	\$632,000	-100%	\$14,025,544	\$16,365,786	-14%	\$14,025,544	\$16,365,786	-14%
Average Sell Price / Unit		\$316,000		\$342,086	\$380,600	-10%	\$342,086	\$380,600	-10%
Median Sell Price				\$345,000			\$345,000		
Sell Price / List Price		92%		95%	94%		95%	94%	
Days to Sell		257		79	103	-23%	79	103	-23%
Active Listings	36	59							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Zone Totals</b>									
Units Listed	0	0		2	2	0%	2	2	0%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				50%	0%		50%	0%	
Reported Sales Dollars	\$0	\$0		\$340,000	\$0		\$340,000	\$0	
Average Sell Price / Unit				\$340,000			\$340,000		
Median Sell Price				\$340,000			\$340,000		
Sell Price / List Price				92%			92%		
Days to Sell				146			146		
Active Listings	0	1							
<b>Full Duplex - Zone Totals</b>									
Units Listed	1	1	0%	7	5	40%	7	5	40%
Units Reported Sold	0	0		4	0		4	0	
Sell / List Ratio	0%	0%		57%	0%		57%	0%	
Reported Sales Dollars	\$0	\$0		\$1,126,900	\$0		\$1,126,900	\$0	
Average Sell Price / Unit				\$281,725			\$281,725		
Median Sell Price				\$325,000			\$325,000		
Sell Price / List Price				90%			90%		
Days to Sell				66			66		
Active Listings	1	2							
<b>Triplex/Fourplex - Zone Totals</b>									
Units Listed	0	1	-100%	3	2	50%	3	2	50%
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio		0%		67%	0%		67%	0%	
Reported Sales Dollars	\$0	\$0		\$1,310,000	\$0		\$1,310,000	\$0	
Average Sell Price / Unit				\$655,000			\$655,000		
Median Sell Price				\$725,000			\$725,000		
Sell Price / List Price				97%			97%		
Days to Sell				2			2		
Active Listings	1	2							
<b>Manufactured/Mobile on Pad - Zone Totals</b>									
Units Listed	6	4	50%	95	121	-21%	95	121	-21%
Units Reported Sold	0	1	-100%	39	50	-22%	39	50	-22%
Sell / List Ratio	0%	25%		41%	41%		41%	41%	
Reported Sales Dollars	\$0	\$30,000	-100%	\$2,502,477	\$3,670,000	-32%	\$2,502,477	\$3,670,000	-32%
Average Sell Price / Unit		\$30,000		\$64,166	\$73,400	-13%	\$64,166	\$73,400	-13%
Median Sell Price				\$47,000			\$47,000		
Sell Price / List Price		60%		83%	87%		83%	87%	
Days to Sell		142		111	77	43%	111	77	43%
Active Listings	28	31							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Zone Totals</b>									
Units Listed	0	1	-100%	7	12	-42%	7	12	-42%
Units Reported Sold	0	1	-100%	2	2	0%	2	2	0%
Sell / List Ratio		100%		29%	17%		29%	17%	
Reported Sales Dollars	\$0	\$789,000	-100%	\$1,110,000	\$1,419,000	-22%	\$1,110,000	\$1,419,000	-22%
Average Sell Price / Unit		\$789,000		\$555,000	\$709,500	-22%	\$555,000	\$709,500	-22%
Median Sell Price				\$650,000			\$650,000		
Sell Price / List Price		91%		93%	83%		93%	83%	
Days to Sell		47		144	69	109%	144	69	109%
Active Listings	4	6							
<b>Lots - Zone Totals</b>									
Units Listed	7	6	17%	183	113	62%	183	113	62%
Units Reported Sold	4	1	300%	26	41	-37%	26	41	-37%
Sell / List Ratio	57%	17%		14%	36%		14%	36%	
Reported Sales Dollars	\$897,500	\$175,000	413%	\$4,229,497	\$6,921,050	-39%	\$4,229,497	\$6,921,050	-39%
Average Sell Price / Unit	\$224,375	\$175,000	28%	\$162,673	\$168,806	-4%	\$162,673	\$168,806	-4%
Median Sell Price	\$170,000			\$160,000			\$160,000		
Sell Price / List Price	85%	98%		89%	92%		89%	92%	
Days to Sell	68	16	322%	107	167	-36%	107	167	-36%
Active Listings	62	43							
<b>Lots (Strata) - Zone Totals</b>									
Units Listed	3	0		52	62	-16%	52	62	-16%
Units Reported Sold	0	0		9	11	-18%	9	11	-18%
Sell / List Ratio	0%			17%	18%		17%	18%	
Reported Sales Dollars	\$0	\$0		\$2,082,757	\$1,944,200	7%	\$2,082,757	\$1,944,200	7%
Average Sell Price / Unit				\$231,417	\$176,745	31%	\$231,417	\$176,745	31%
Median Sell Price				\$185,607			\$185,607		
Sell Price / List Price				90%	92%		90%	92%	
Days to Sell				176	209	-15%	176	209	-15%
Active Listings	20	52							
<b>Lots (Waterfront) - Zone Totals</b>									
Units Listed	2	1	100%	19	21	-10%	19	21	-10%
Units Reported Sold	0	0		6	3	100%	6	3	100%
Sell / List Ratio	0%	0%		32%	14%		32%	14%	
Reported Sales Dollars	\$0	\$0		\$1,245,000	\$1,382,500	-10%	\$1,245,000	\$1,382,500	-10%
Average Sell Price / Unit				\$207,500	\$460,833	-55%	\$207,500	\$460,833	-55%
Median Sell Price				\$219,000			\$219,000		
Sell Price / List Price				90%	81%		90%	81%	
Days to Sell				180	131	37%	180	131	37%
Active Listings	10	11							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Zone Totals</b>									
Units Listed	5	3	67%	99	95	4%	99	95	4%
Units Reported Sold	4	4	0%	19	30	-37%	19	30	-37%
Sell / List Ratio	80%	133%		19%	32%		19%	32%	
Reported Sales Dollars	\$1,066,000	\$2,295,900	-54%	\$5,229,500	\$10,203,950	-49%	\$5,229,500	\$10,203,950	-49%
Average Sell Price / Unit	\$266,500	\$573,975	-54%	\$275,237	\$340,132	-19%	\$275,237	\$340,132	-19%
Median Sell Price	\$330,000			\$240,000			\$240,000		
Sell Price / List Price	83%	104%		87%	90%		87%	90%	
Days to Sell	66	100	-34%	111	113	-1%	111	113	-1%
Active Listings	32	45							
<b>Acreage (Waterfront) - Zone Totals</b>									
Units Listed	0	0		16	14	14%	16	14	14%
Units Reported Sold	0	1	-100%	1	3	-67%	1	3	-67%
Sell / List Ratio				6%	21%		6%	21%	
Reported Sales Dollars	\$0	\$305,000	-100%	\$575,000	\$1,742,000	-67%	\$575,000	\$1,742,000	-67%
Average Sell Price / Unit		\$305,000		\$575,000	\$580,667	-1%	\$575,000	\$580,667	-1%
Median Sell Price				\$575,000			\$575,000		
Sell Price / List Price		87%		91%	92%		91%	92%	
Days to Sell		147		52	162	-68%	52	162	-68%
Active Listings	3	5							
<b>ICI (Business) - Zone Totals</b>									
Units Listed	4	0		43	29	48%	43	29	48%
Units Reported Sold	0	0		3	10	-70%	3	10	-70%
Sell / List Ratio	0%			7%	34%		7%	34%	
Reported Sales Dollars	\$0	\$0		\$297,000	\$920,588	-68%	\$297,000	\$920,588	-68%
Average Sell Price / Unit				\$99,000	\$92,059	8%	\$99,000	\$92,059	8%
Median Sell Price				\$55,000			\$55,000		
Sell Price / List Price				70%	74%		70%	74%	
Days to Sell				314	176	79%	314	176	79%
Active Listings	19	16							
<b>ICI (Commercial) - Zone Totals</b>									
Units Listed	2	3	-33%	35	16	119%	35	16	119%
Units Reported Sold	0	0		7	3	133%	7	3	133%
Sell / List Ratio	0%	0%		20%	19%		20%	19%	
Reported Sales Dollars	\$0	\$0		\$3,131,400	\$1,186,000	164%	\$3,131,400	\$1,186,000	164%
Average Sell Price / Unit				\$447,343	\$395,333	13%	\$447,343	\$395,333	13%
Median Sell Price				\$107,500			\$107,500		
Sell Price / List Price				89%	89%		89%	89%	
Days to Sell				209	110	90%	209	110	90%
Active Listings	10	11							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Zone Totals</b>									
Units Listed	0	0		7	15	-53%	7	15	-53%
Units Reported Sold	0	0		1	5	-80%	1	5	-80%
Sell / List Ratio				14%	33%		14%	33%	
Reported Sales Dollars	\$0	\$0		\$159,000	\$731,400	-78%	\$159,000	\$731,400	-78%
Average Sell Price / Unit				\$159,000	\$146,280	9%	\$159,000	\$146,280	9%
Median Sell Price				\$159,000			\$159,000		
Sell Price / List Price				95%	318571%		95%	318571%	
Days to Sell				105	164	-36%	105	164	-36%
Active Listings	3	6							
<b>ICI (Miscellaneous) - Zone Totals</b>									
Units Listed	1	1	0%	32	23	39%	32	23	39%
Units Reported Sold	1	0		3	2	50%	3	2	50%
Sell / List Ratio	100%	0%		9%	9%		9%	9%	
Reported Sales Dollars	\$2,865,000	\$0		\$3,565,000	\$1,900,000	88%	\$3,565,000	\$1,900,000	88%
Average Sell Price / Unit	\$2,865,000			\$1,188,333	\$950,000	25%	\$1,188,333	\$950,000	25%
Median Sell Price	\$2,865,000			\$655,000			\$655,000		
Sell Price / List Price	96%			88%	88%		88%	88%	
Days to Sell	38			141	202	-30%	141	202	-30%
Active Listings	17	12							
<b>ICI (Multi-Family) - Zone Totals</b>									
Units Listed	0	2	-100%	17	16	6%	17	16	6%
Units Reported Sold	0	0		3	0		3	0	
Sell / List Ratio		0%		18%	0%		18%	0%	
Reported Sales Dollars	\$0	\$0		\$5,470,000	\$0		\$5,470,000	\$0	
Average Sell Price / Unit				\$1,823,333			\$1,823,333		
Median Sell Price				\$625,000			\$625,000		
Sell Price / List Price				98%			98%		
Days to Sell				26			26		
Active Listings	3	8							
<b>ICI (Leases) - Zone Totals</b>									
Units Listed	1	2	-50%	65	53	23%	65	53	23%
Units Reported Sold	0	1	-100%	12	10	20%	12	10	20%
Sell / List Ratio	0%	50%		18%	19%		18%	19%	
Reported Sales Dollars	\$0	\$47,940	-100%	\$376,088	\$649,483	-42%	\$376,088	\$649,483	-42%
Average Sell Price / Unit		\$47,940		\$31,341	\$64,948	-52%	\$31,341	\$64,948	-52%
Median Sell Price				\$31,248			\$31,248		
Sell Price / List Price		100%		100%	100%		100%	100%	
Days to Sell		57		242	74	229%	242	74	229%
Active Listings	22	33							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

December, 2012

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Zone Totals</b>									
Units Listed	113	125	-10%	3205	3088	4%	3205	3088	4%
Units Reported Sold	42	54	-22%	984	1162	-15%	984	1162	-15%
Sell / List Ratio	37%	43%		31%	38%		31%	38%	
Reported Sales Dollars	\$17,668,822	\$22,853,840	-23%	\$361,209,640	\$437,284,294	-17%	\$361,209,640	\$437,284,294	-17%
Average Sell Price / Unit	\$420,686	\$423,219	-1%	\$367,083	\$376,320	-2%	\$367,083	\$376,320	-2%
Median Sell Price	\$341,000			\$335,000			\$335,000		
Sell Price / List Price	91%	93%		93%	1464%		93%	1464%	
Days to Sell	58	99	-42%	84	93	-10%	84	93	-10%
Active Listings	835	975							