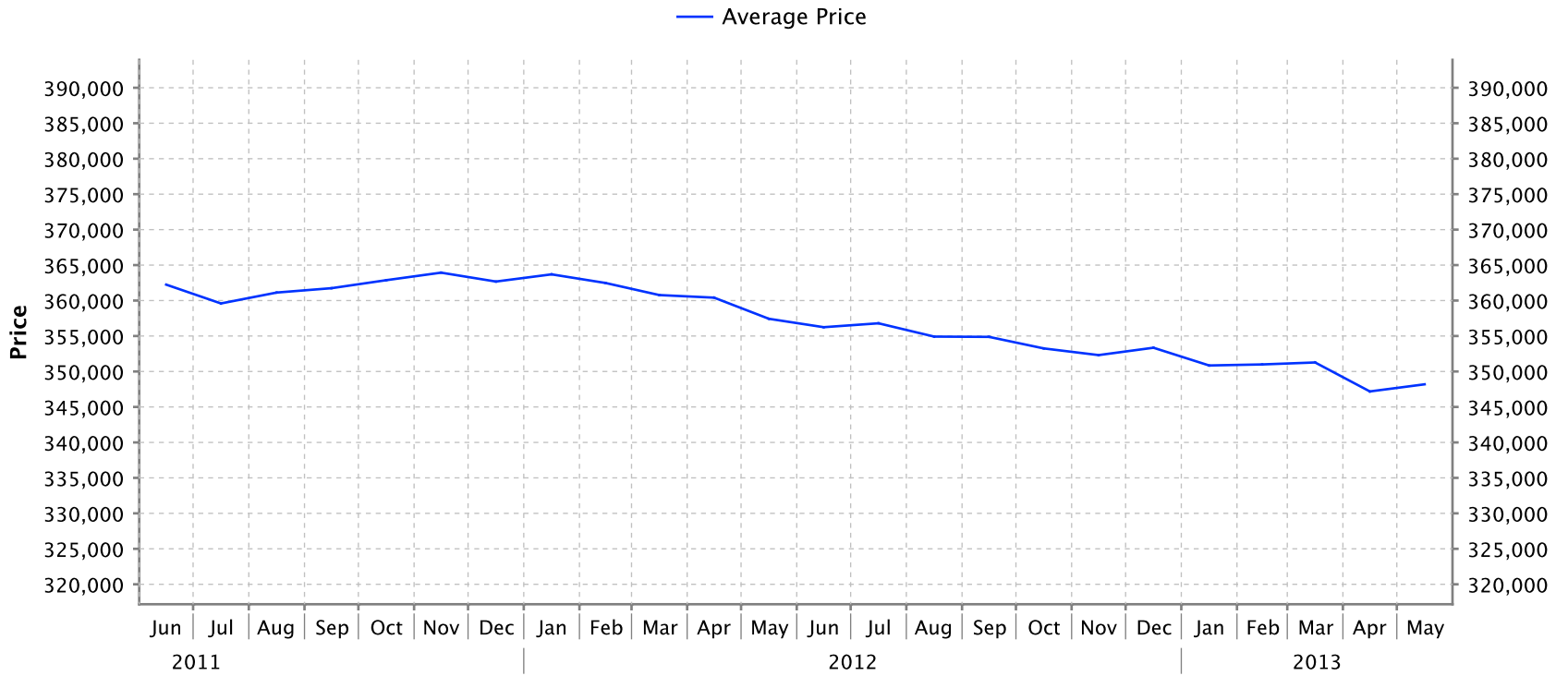


Nanaimo

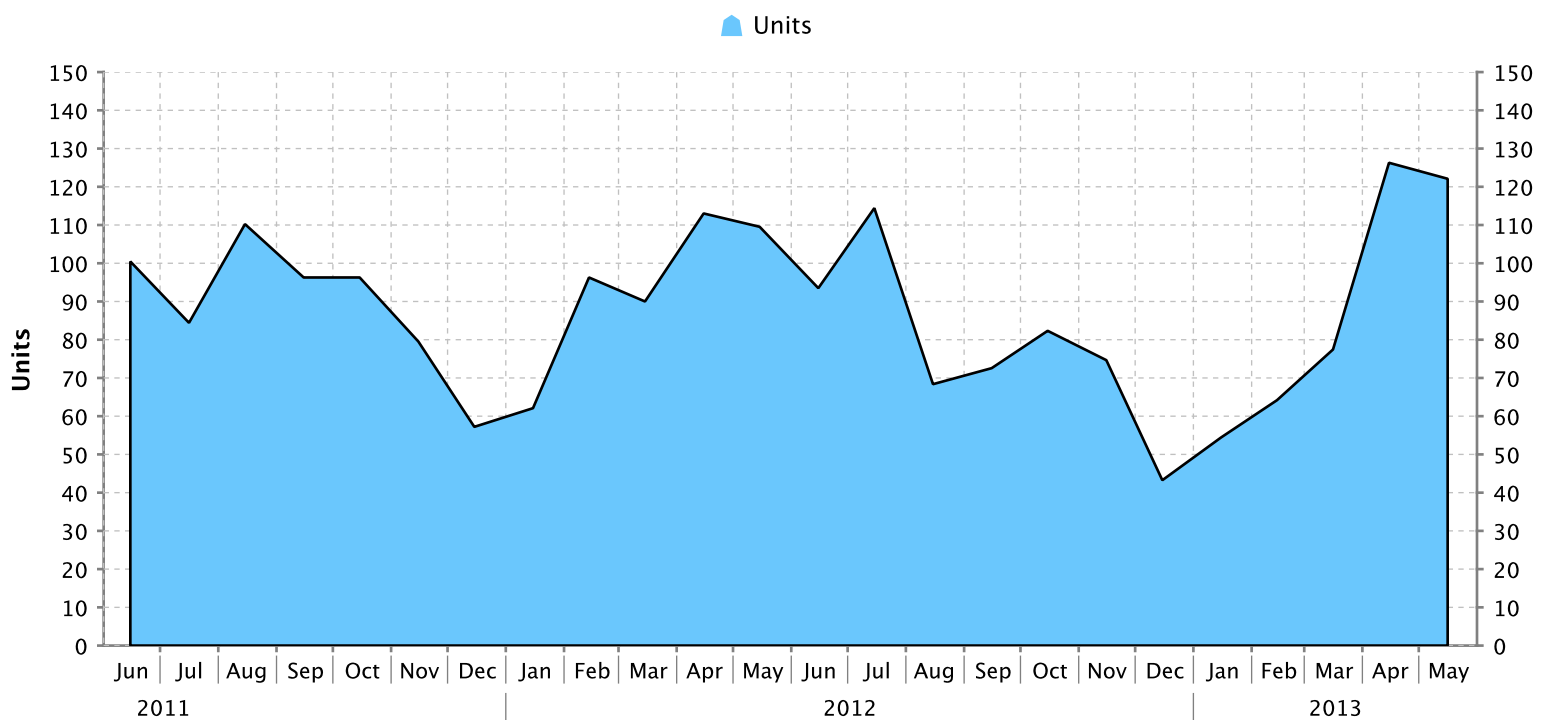
as at May 31, 2013

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	20	10	100%	273	187	46%
Units Reported Sold	2	4	-50%	46	67	-31%
Sell/List Ratio	10%	40%		17%	36%	
Reported Sales Dollars	\$485,000	\$700,750	-31%	\$7,126,300	\$10,058,838	-29%
Average Sell Price / Unit	\$242,500	\$175,188	38%	\$154,920	\$150,132	3%
Median Sell Price	\$280,000			\$153,500		
Sell Price / List Price	97%	92%		92%	94%	
Days to Sell	10	294	-96%	98	92	7%
Active Listings	152	91				
Single Family						
Units Listed	239	254	-6%	2,111	2,351	-10%
Units Reported Sold	122	109	12%	989	1,092	-9%
Sell/List Ratio	51%	43%		47%	46%	
Reported Sales Dollars	\$43,608,029	\$38,101,366	14%	\$344,360,417	\$390,312,647	-12%
Average Sell Price / Unit	\$357,443	\$349,554	2%	\$348,191	\$357,429	-3%
Median Sell Price	\$345,000			\$332,500		
Sell Price / List Price	96%	96%		95%	96%	
Days to Sell	50	45	12%	56	54	2%
Active Listings	608	687				
Condos (Apt)						
Units Listed	46	57	-19%	521	642	-19%
Units Reported Sold	19	23	-17%	152	198	-23%
Sell/List Ratio	41%	40%		29%	31%	
Reported Sales Dollars	\$3,994,400	\$4,430,900	-10%	\$31,221,758	\$41,747,712	-25%
Average Sell Price / Unit	\$210,232	\$192,648	9%	\$205,406	\$210,847	-3%
Median Sell Price	\$197,000			\$197,000		
Sell Price / List Price	95%	93%		94%	93%	
Days to Sell	74	85	-13%	75	86	-13%
Active Listings	210	239				
Condos (Patio)						
Units Listed	6	20	-70%	95	111	-14%
Units Reported Sold	4	9	-56%	57	56	2%
Sell/List Ratio	67%	45%		60%	50%	
Reported Sales Dollars	\$993,500	\$2,284,400	-57%	\$14,578,817	\$14,673,499	-1%
Average Sell Price / Unit	\$248,375	\$253,822	-2%	\$255,769	\$262,027	-2%
Median Sell Price	\$282,000			\$267,000		
Sell Price / List Price	96%	98%		96%	96%	
Days to Sell	52	44	18%	74	93	-20%
Active Listings	21	33				
Condos (Twnhse)						
Units Listed	36	36	0%	394	429	-8%
Units Reported Sold	16	18	-11%	150	166	-10%
Sell/List Ratio	44%	50%		38%	39%	
Reported Sales Dollars	\$3,976,071	\$4,301,042	-8%	\$37,313,383	\$41,826,918	-11%
Average Sell Price / Unit	\$248,504	\$238,947	4%	\$248,756	\$251,969	-1%
Median Sell Price	\$220,000			\$222,000		
Sell Price / List Price	97%	96%		102%	97%	
Days to Sell	42	78	-46%	61	70	-13%
Active Listings	128	141				

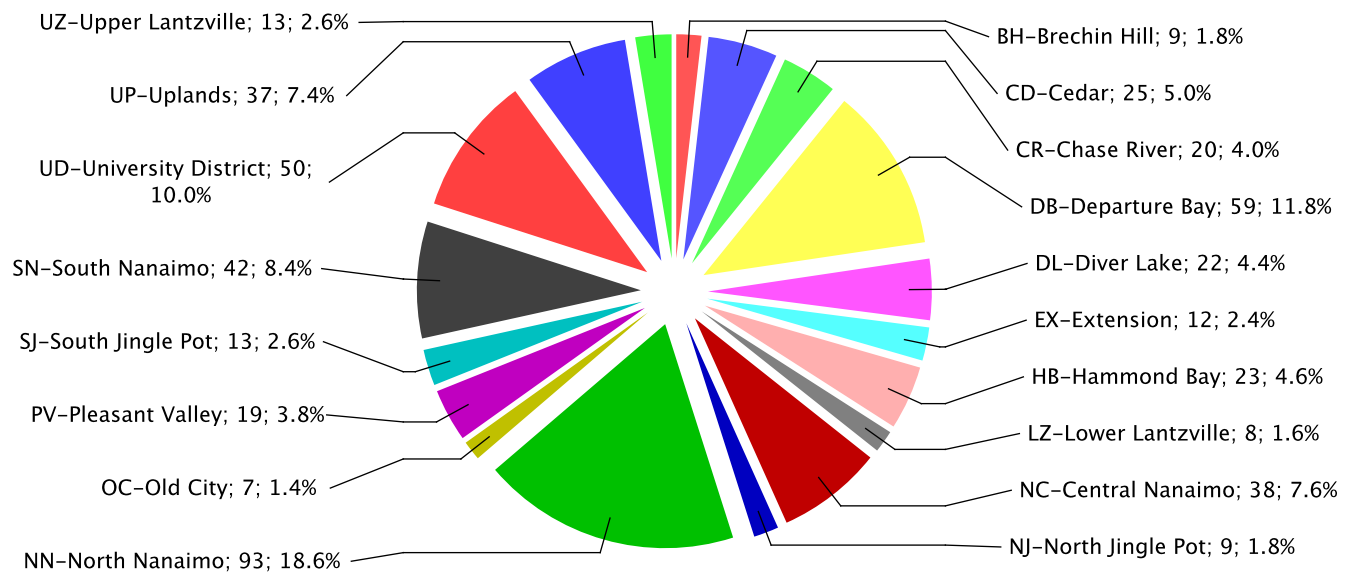
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to May 31, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	6	2	1	0	0	0	0	0	0	0	0	0	9
CD-Cedar	0	1	1	2	3	3	5	3	2	2	3	0	0	0	25
CR-Chase River	0	0	1	5	4	6	3	1	0	0	0	0	0	0	20
DB-Departure Bay	0	0	2	15	12	11	13	4	0	1	0	1	0	0	59
DL-Diver Lake	0	1	2	6	8	5	0	0	0	0	0	0	0	0	22
EX-Extension	0	1	0	3	1	4	0	0	0	3	0	0	0	0	12
HB-Hammond Bay	0	1	1	0	3	5	2	3	4	0	0	1	1	2	23
LZ-Lower Lantzville	0	0	0	2	2	1	1	0	2	0	0	0	0	0	8
NC-Central Nanaimo	0	5	6	20	5	2	0	0	0	0	0	0	0	0	38
NJ-North Jingle Pot	0	0	0	0	1	3	1	0	2	1	0	1	0	0	9
NN-North Nanaimo	0	1	3	10	13	21	11	10	14	5	3	0	0	2	93
OC-Old City	0	2	1	2	1	0	1	0	0	0	0	0	0	0	7
PV-Pleasant Valley	0	0	0	2	9	6	1	0	0	1	0	0	0	0	19
SJ-South Jingle Pot	0	0	1	0	5	4	0	2	1	0	0	0	0	0	13
SN-South Nanaimo	2	13	12	6	5	3	1	0	0	0	0	0	0	0	42
UD-University District	2	2	9	18	6	4	5	0	3	1	0	0	0	0	50
UP-Uplands	0	2	5	16	10	1	1	1	0	0	0	0	0	1	37
UZ-Upper Lantzville	0	0	0	1	3	2	2	2	1	2	0	0	0	0	13
Zone 4 TOTALS	4	29	50	110	92	81	47	26	29	16	6	3	1	5	499

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to May 31, 2013 = 499

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	2	100%	38	37	3%
Units Reported Sold	0	2	-100%	9	14	-36%
Sell/List Ratio	0%	100%		24%	38%	
Reported Sales Dollars	\$0	\$183,500	-100%	\$867,000	\$1,390,500	-38%
Average Sell Price / Unit		\$91,750		\$96,333	\$99,321	-3%
Median Sell Price				\$112,500		
Sell Price / List Price		81%		84%	88%	
Days to Sell		350		232	114	104%
Active Listings	25	25				
Single Family						
Units Listed	12	10	20%	124	102	22%
Units Reported Sold	2	2	0%	41	28	46%
Sell/List Ratio	17%	20%		33%	27%	
Reported Sales Dollars	\$569,000	\$631,500	-10%	\$11,692,800	\$8,694,309	34%
Average Sell Price / Unit	\$284,500	\$315,750	-10%	\$285,190	\$310,511	-8%
Median Sell Price	\$289,000			\$278,000		
Sell Price / List Price	91%	100%		93%	95%	
Days to Sell	113	108	5%	109	95	15%
Active Listings	53	58				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

