

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	7	5	40%	53	75	-29%	24	28	-14%
Units Reported Sold	2	1	100%	19	31	-39%	8	12	-33%
Sell / List Ratio	29%	20%		36%	41%		33%	43%	
Reported Sales Dollars	\$1,146,900	\$367,500	212%	\$6,292,600	\$10,910,400	-42%	\$3,188,600	\$4,250,900	-25%
Average Sell Price / Unit	\$573,450	\$367,500	56%	\$331,189	\$351,948	-6%	\$398,575	\$354,242	13%
Median Sell Price	\$667,000			\$328,000			\$430,000		
Sell Price / List Price	98%	93%		90%	92%		93%	88%	
Days to Sell	8	26	-71%	99	57	73%	102	45	125%
Active Listings	17	23							
<b>Single Family (Acreage) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	4	5	-20%	63	69	-9%	37	40	-8%
Units Reported Sold	2	3	-33%	21	25	-16%	10	10	0%
Sell / List Ratio	50%	60%		33%	36%		27%	25%	
Reported Sales Dollars	\$660,105	\$1,459,000	-55%	\$8,520,105	\$11,901,200	-28%	\$3,916,605	\$5,630,000	-30%
Average Sell Price / Unit	\$330,052	\$486,333	-32%	\$405,719	\$476,048	-15%	\$391,660	\$563,000	-30%
Median Sell Price	\$330,105			\$385,000			\$385,000		
Sell Price / List Price	93%	97%		92%	93%		93%	96%	
Days to Sell	42	37	12%	52	70	-26%	54	80	-33%
Active Listings	29	29							
<b>Single Family (Waterfront) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		3	5	-40%	1	1	0%
Units Reported Sold	1	0		2	0		2	0	
Sell / List Ratio				67%	0%		200%	0%	
Reported Sales Dollars	\$165,000	\$0		\$515,000	\$0		\$515,000	\$0	
Average Sell Price / Unit	\$165,000			\$257,500			\$257,500		
Median Sell Price	\$165,000			\$350,000			\$350,000		
Sell Price / List Price	87%			82%			82%		
Days to Sell	227			172			172		
Active Listings	0	1							
<b>Single Family (Strata) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	1	2	-50%	18	17	6%	9	5	80%
Units Reported Sold	0	0		1	5	-80%	0	1	-100%
Sell / List Ratio	0%	0%		6%	29%		0%	20%	
Reported Sales Dollars	\$0	\$0		\$77,500	\$1,016,500	-92%	\$0	\$137,000	-100%
Average Sell Price / Unit				\$77,500	\$203,300	-62%		\$137,000	
Median Sell Price				\$77,500					
Sell Price / List Price				97%	90%			91%	
Days to Sell				6	58	-90%		30	
Active Listings	9	4							

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<b>Single Family (Modular/Prefab) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	1	0		1	0		1	0	
Sell / List Ratio				100%			100%		
Reported Sales Dollars	\$115,000	\$0		\$115,000	\$0		\$115,000	\$0	
Average Sell Price / Unit	\$115,000			\$115,000			\$115,000		
Median Sell Price	\$115,000			\$115,000			\$115,000		
Sell Price / List Price	89%			89%			89%		
Days to Sell	73			73			73		
Active Listings	0	0							
<b>Condo (Apartment) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Patio Home) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	1	0		2	0		2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
<b>Condo (Townhouse) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

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<b>Half Duplex - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	4	-100%	0	3	-100%
Units Reported Sold	0	0		1	2	-50%	0	2	-100%
Sell / List Ratio					50%			67%	
Reported Sales Dollars	\$0	\$0		\$120,000	\$681,900	-82%	\$0	\$681,900	-100%
Average Sell Price / Unit				\$120,000	\$340,950	-65%		\$340,950	
Median Sell Price				\$120,000					
Sell Price / List Price				79%	95%			95%	
Days to Sell				66	38	71%		38	
Active Listings	0	1							
<b>Triplex/Fourplex - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		2	1	100%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>Manufactured/Mobile on Pad - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	2	5	-60%	35	39	-10%	14	15	-7%
Units Reported Sold	0	0		18	10	80%	4	2	100%
Sell / List Ratio	0%	0%		51%	26%		29%	13%	
Reported Sales Dollars	\$0	\$0		\$1,723,800	\$818,500	111%	\$522,300	\$94,000	456%
Average Sell Price / Unit				\$95,767	\$81,850	17%	\$130,575	\$47,000	178%
Median Sell Price				\$108,500			\$140,000		
Sell Price / List Price				87%	80%		94%	67%	
Days to Sell				108	94	16%	103	281	-63%
Active Listings	12	19							

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<b>Farm/Ranch - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	1	-100%	3	4	-25%	1	1	0%
Units Reported Sold	0	0		1	1	0%	1	1	0%
Sell / List Ratio		0%		33%	25%		100%	100%	
Reported Sales Dollars	\$0	\$0		\$1,450,000	\$460,000	215%	\$1,450,000	\$460,000	215%
Average Sell Price / Unit				\$1,450,000	\$460,000	215%	\$1,450,000	\$460,000	215%
Median Sell Price				\$1,450,000			\$1,450,000		
Sell Price / List Price				91%	100%		91%	100%	
Days to Sell				68	137	-50%	68	137	-50%
Active Listings	1	2							
<b>Lots - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		2	4	-50%	0	3	-100%
Units Reported Sold	0	0		2	2	0%	0	1	-100%
Sell / List Ratio				100%	50%			33%	
Reported Sales Dollars	\$0	\$0		\$130,000	\$105,000	24%	\$0	\$80,000	-100%
Average Sell Price / Unit				\$65,000	\$52,500	24%		\$80,000	
Median Sell Price				\$65,000					
Sell Price / List Price				72%	85%			73%	
Days to Sell				50	49	2%		93	
Active Listings	0	2							
<b>Lots (Strata) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots (Waterfront) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		2	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							

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<b>Acreage - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	3	4	-25%	30	18	67%	13	12	8%
Units Reported Sold	0	0		4	8	-50%	1	4	-75%
Sell / List Ratio	0%	0%		13%	44%		8%	33%	
Reported Sales Dollars	\$0	\$0		\$1,176,500	\$3,389,000	-65%	\$180,000	\$1,129,000	-84%
Average Sell Price / Unit				\$294,125	\$423,625	-31%	\$180,000	\$282,250	-36%
Median Sell Price				\$341,000			\$180,000		
Sell Price / List Price				90%	92%		90%	94%	
Days to Sell				47	106	-56%	37	57	-35%
Active Listings	13	9							
<b>Acreage (Waterfront) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		11	4	175%	7	2	250%
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	25%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$305,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$305,000				
Median Sell Price									
Sell Price / List Price					87%				
Days to Sell					147				
Active Listings	7	2							
<b>ICI (Business) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		4	2	100%	0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	50%				
Reported Sales Dollars	\$0	\$0		\$0	\$12,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$12,000				
Median Sell Price									
Sell Price / List Price					17%				
Days to Sell					175				
Active Listings	1	2							
<b>ICI (Commercial) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	1	1	0%	10	2	400%	4	2	100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio	0%	0%		10%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$2,400,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$2,400,000					
Median Sell Price				\$2,400,000					
Sell Price / List Price				82%					
Days to Sell				755					
Active Listings	3	3							

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<b>ICI (Industrial) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		3	9	-67%	2	5	-60%
Units Reported Sold	0	0		1	1	0%	1	0	
Sell / List Ratio				33%	11%		50%	0%	
Reported Sales Dollars	\$0	\$0		\$420,000	\$110,000	282%	\$420,000	\$0	
Average Sell Price / Unit				\$420,000	\$110,000	282%	\$420,000		
Median Sell Price				\$420,000			\$420,000		
Sell Price / List Price				94%	89%		94%		
Days to Sell				3	79	-96%	3		
Active Listings	2	5							
<b>ICI (Miscellaneous) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	1	1	0%	17	6	183%	4	3	33%
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio	0%	0%		12%	0%		50%	0%	
Reported Sales Dollars	\$0	\$0		\$3,305,000	\$0		\$3,305,000	\$0	
Average Sell Price / Unit				\$1,652,500			\$1,652,500		
Median Sell Price				\$2,180,000			\$2,180,000		
Sell Price / List Price				93%			93%		
Days to Sell				61			61		
Active Listings	3	4							
<b>ICI (Multi-Family) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	0	0		3	8	-62%	1	2	-50%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				33%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$320,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$320,000					
Median Sell Price				\$320,000					
Sell Price / List Price				88%					
Days to Sell				68					
Active Listings	2	3							
<b>ICI (Leases) - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	4	0		13	9	44%	7	5	40%
Units Reported Sold	2	0		6	1	500%	5	0	
Sell / List Ratio	50%			46%	11%		71%	0%	
Reported Sales Dollars	\$172,445	\$0		\$344,117	\$10,000	3341%	\$279,665	\$0	
Average Sell Price / Unit	\$86,222			\$57,353	\$10,000	474%	\$55,933		
Median Sell Price	\$148,925			\$52,500			\$31,200		
Sell Price / List Price	100%			100%	100%		100%		
Days to Sell	102			195	137	42%	121		
Active Listings	7	9							

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<b>Total - Z5 Errington/Coombs/Hilliers</b>									
Units Listed	24	24	0%	275	276	-0%	129	127	2%
Units Reported Sold	8	4	100%	81	88	-8%	35	33	6%
Sell / List Ratio	33%	17%		29%	32%		27%	26%	
Reported Sales Dollars	\$2,259,450	\$1,826,500	24%	\$26,909,622	\$29,719,500	-9%	\$13,892,170	\$12,462,800	11%
Average Sell Price / Unit	\$282,431	\$456,625	-38%	\$332,218	\$337,722	-2%	\$396,919	\$377,661	5%
Median Sell Price	\$330,000			\$278,500			\$334,000		
Sell Price / List Price	95%	96%		90%	90%		93%	90%	
Days to Sell	75	34	118%	97	73	33%	86	75	15%
Active Listings	110	119							

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<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Bowser/Deep Bay</b>									
Units Listed	9	2	350%	56	45	24%	29	23	26%
Units Reported Sold	1	3	-67%	15	16	-6%	6	7	-14%
Sell / List Ratio	11%	150%		27%	36%		21%	30%	
Reported Sales Dollars	\$499,000	\$784,000	-36%	\$4,726,000	\$5,179,000	-9%	\$1,612,000	\$2,091,500	-23%
Average Sell Price / Unit	\$499,000	\$261,333	91%	\$315,067	\$323,688	-3%	\$268,667	\$298,786	-10%
Median Sell Price	\$499,000			\$320,000			\$228,000		
Sell Price / List Price	94%	86%		92%	91%		90%	90%	
Days to Sell	89	114	-22%	78	71	10%	79	77	3%
Active Listings	25	18							
<b>Single Family (Acreage) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	1	-100%	7	15	-53%	4	7	-43%
Units Reported Sold	0	0		3	4	-25%	2	3	-33%
Sell / List Ratio		0%		43%	27%		50%	43%	
Reported Sales Dollars	\$0	\$0		\$1,186,000	\$1,482,000	-20%	\$636,000	\$1,192,000	-47%
Average Sell Price / Unit				\$395,333	\$370,500	7%	\$318,000	\$397,333	-20%
Median Sell Price				\$418,000			\$418,000		
Sell Price / List Price				95%	92%		96%	94%	
Days to Sell				25	93	-73%	14	83	-84%
Active Listings	2	5							
<b>Single Family (Waterfront) - Z5 Bowser/Deep Bay</b>									
Units Listed	1	2	-50%	38	29	31%	16	13	23%
Units Reported Sold	2	2	0%	6	8	-25%	3	2	50%
Sell / List Ratio	200%	100%		16%	28%		19%	15%	
Reported Sales Dollars	\$1,203,500	\$1,020,000	18%	\$2,993,500	\$4,504,000	-34%	\$1,703,500	\$1,020,000	67%
Average Sell Price / Unit	\$601,750	\$510,000	18%	\$498,917	\$563,000	-11%	\$567,833	\$510,000	11%
Median Sell Price	\$788,500			\$500,000			\$500,000		
Sell Price / List Price	94%	89%		94%	93%		95%	89%	
Days to Sell	30	136	-78%	32	116	-73%	35	136	-74%
Active Listings	18	14							
<b>Single Family (Strata) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	1	-100%	6	7	-14%	3	4	-25%
Units Reported Sold	0	0		3	2	50%	1	0	
Sell / List Ratio		0%		50%	29%		33%	0%	
Reported Sales Dollars	\$0	\$0		\$962,500	\$775,000	24%	\$368,000	\$0	
Average Sell Price / Unit				\$320,833	\$387,500	-17%	\$368,000		
Median Sell Price				\$355,000			\$368,000		
Sell Price / List Price				95%	92%		92%		
Days to Sell				109	198	-45%	139		
Active Listings	2	4							

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<b>Single Family (Modular/Prefab) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		2	1	100%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>Condo (Apartment) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Patio Home) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	1	-100%	7	7	0%	2	3	-33%
Units Reported Sold	1	0		3	1	200%	2	0	
Sell / List Ratio		0%		43%	14%		100%	0%	
Reported Sales Dollars	\$317,000	\$0		\$948,000	\$353,000	169%	\$630,500	\$0	
Average Sell Price / Unit	\$317,000			\$316,000	\$353,000	-10%	\$315,250		
Median Sell Price	\$317,000			\$317,000			\$317,000		
Sell Price / List Price	96%			98%	99%		98%		
Days to Sell	50			32	17	88%	44		
Active Listings	2	5							
<b>Condo (Townhouse) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		1	1	0%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%					
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Bowser/Deep Bay</b>									
Units Listed	1	0		2	1	100%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Lots - Z5 Bowser/Deep Bay</b>									
Units Listed	0	4	-100%	11	13	-15%	3	8	-62%
Units Reported Sold	0	0		2	3	-33%	0	1	-100%
Sell / List Ratio		0%		18%	23%		0%	12%	
Reported Sales Dollars	\$0	\$0		\$314,000	\$380,500	-17%	\$0	\$115,000	-100%
Average Sell Price / Unit				\$157,000	\$126,833	24%		\$115,000	
Median Sell Price				\$157,000					
Sell Price / List Price				95%	90%			83%	
Days to Sell				14	39	-63%		24	
Active Listings	5	8							
<b>Lots (Strata) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		28	18	56%	14	1	1300%
Units Reported Sold	0	0		1	2	-50%	0	1	-100%
Sell / List Ratio				4%	11%		0%	100%	
Reported Sales Dollars	\$0	\$0		\$124,900	\$238,500	-48%	\$0	\$97,500	-100%
Average Sell Price / Unit				\$124,900	\$119,250	5%		\$97,500	
Median Sell Price				\$124,900					
Sell Price / List Price				93%	90%			86%	
Days to Sell				62	224	-72%		95	
Active Listings	14	17							
<b>Lots (Waterfront) - Z5 Bowser/Deep Bay</b>									
Units Listed	1	0		4	5	-20%	2	3	-33%
Units Reported Sold	1	0		1	2	-50%	1	1	0%
Sell / List Ratio	100%			25%	40%		50%	33%	
Reported Sales Dollars	\$65,000	\$0		\$65,000	\$512,500	-87%	\$65,000	\$85,000	-24%
Average Sell Price / Unit	\$65,000			\$65,000	\$256,250	-75%	\$65,000	\$85,000	-24%
Median Sell Price	\$65,000			\$65,000			\$65,000		
Sell Price / List Price	93%			93%	84%		93%	92%	
Days to Sell	89			89	77	16%	89	44	102%
Active Listings	1	2							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		2	2	0%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>Acreage (Waterfront) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Commercial) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		1	1	0%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>ICI (Multi-Family) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Leases) - Z5 Bowser/Deep Bay</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Bowser/Deep Bay</b>									
Units Listed	12	11	9%	166	145	14%	76	65	17%
Units Reported Sold	5	5	0%	34	38	-11%	15	15	0%
Sell / List Ratio	42%	45%		20%	26%		20%	23%	
Reported Sales Dollars	\$2,084,500	\$1,804,000	16%	\$11,319,900	\$13,424,500	-16%	\$5,015,000	\$4,601,000	9%
Average Sell Price / Unit	\$416,900	\$360,800	16%	\$332,938	\$353,276	-6%	\$334,333	\$306,733	9%
Median Sell Price	\$415,000			\$330,000			\$317,000		
Sell Price / List Price	94%	87%		94%	91%		93%	90%	
Days to Sell	57	123	-53%	60	94	-36%	62	82	-25%
Active Listings	73	77							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 French Creek</b>									
Units Listed	25	20	25%	193	176	10%	93	87	7%
Units Reported Sold	10	10	0%	76	81	-6%	29	29	0%
Sell / List Ratio	40%	50%		39%	46%		31%	33%	
Reported Sales Dollars	\$3,140,850	\$4,014,300	-22%	\$26,803,800	\$30,144,712	-11%	\$9,407,750	\$10,688,700	-12%
Average Sell Price / Unit	\$314,085	\$401,430	-22%	\$352,682	\$372,157	-5%	\$324,405	\$368,576	-12%
Median Sell Price	\$332,650			\$340,000			\$330,000		
Sell Price / List Price	90%	96%		94%	95%		93%	95%	
Days to Sell	71	67	7%	60	56	7%	64	59	9%
Active Listings	62	55							
<b>Single Family (Acreage) - Z5 French Creek</b>									
Units Listed	0	0		4	3	33%	3	2	50%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio				25%	33%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$480,000	\$900,000	-47%	\$0	\$0	
Average Sell Price / Unit				\$480,000	\$900,000	-47%			
Median Sell Price				\$480,000					
Sell Price / List Price				96%	90%				
Days to Sell				36	93	-61%			
Active Listings	3	2							
<b>Single Family (Waterfront) - Z5 French Creek</b>									
Units Listed	3	1	200%	16	14	14%	8	6	33%
Units Reported Sold	0	0		3	7	-57%	0	1	-100%
Sell / List Ratio	0%	0%		19%	50%		0%	17%	
Reported Sales Dollars	\$0	\$0		\$2,945,000	\$3,735,500	-21%	\$0	\$840,000	-100%
Average Sell Price / Unit				\$981,667	\$533,643	84%		\$840,000	
Median Sell Price				\$1,200,000					
Sell Price / List Price				91%	94%			99%	
Days to Sell				59	83	-29%		16	
Active Listings	8	6							
<b>Single Family (Strata) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 French Creek</b>									
Units Listed	0	0		1	0		0	0	
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$167,500	\$0		\$0	\$0	
Average Sell Price / Unit				\$167,500					
Median Sell Price				\$167,500					
Sell Price / List Price				99%					
Days to Sell				4					
Active Listings	0	0							
<b>Condo (Apartment) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Patio Home) - Z5 French Creek</b>									
Units Listed	4	0		23	19	21%	11	7	57%
Units Reported Sold	1	0		10	14	-29%	3	8	-62%
Sell / List Ratio	25%			43%	74%		27%	114%	
Reported Sales Dollars	\$299,000	\$0		\$3,529,250	\$4,683,900	-25%	\$984,000	\$2,759,400	-64%
Average Sell Price / Unit	\$299,000			\$352,925	\$334,564	5%	\$328,000	\$344,925	-5%
Median Sell Price	\$299,000			\$348,000			\$310,000		
Sell Price / List Price	100%			96%	96%		98%	95%	
Days to Sell	16			71	88	-19%	78	132	-41%
Active Listings	8	4							
<b>Condo (Townhouse) - Z5 French Creek</b>									
Units Listed	1	0		8	7	14%	2	2	0%
Units Reported Sold	0	0		2	4	-50%	1	2	-50%
Sell / List Ratio	0%			25%	57%		50%	100%	
Reported Sales Dollars	\$0	\$0		\$717,500	\$1,436,500	-50%	\$317,500	\$732,500	-57%
Average Sell Price / Unit				\$358,750	\$359,125	-0%	\$317,500	\$366,250	-13%
Median Sell Price				\$400,000			\$317,500		
Sell Price / List Price				93%	96%		93%	94%	
Days to Sell				74	47	57%	119	76	56%
Active Listings	3	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 French Creek</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 French Creek</b>									
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$630,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$630,000				
Median Sell Price									
Sell Price / List Price					75%				
Days to Sell					91				
Active Listings	0	0							
<b>Lots - Z5 French Creek</b>									
Units Listed	0	1	-100%	36	7	414%	1	2	-50%
Units Reported Sold	0	1	-100%	2	5	-60%	0	3	-100%
Sell / List Ratio		100%		6%	71%		0%	150%	
Reported Sales Dollars	\$0	\$148,797	-100%	\$308,000	\$881,797	-65%	\$0	\$549,797	-100%
Average Sell Price / Unit		\$148,797		\$154,000	\$176,359	-13%		\$183,266	
Median Sell Price				\$159,000					
Sell Price / List Price		88%		94%	91%			92%	
Days to Sell		14		62	41	52%		49	
Active Listings	2	2							
<b>Lots (Strata) - Z5 French Creek</b>									
Units Listed	1	0		2	4	-50%	2	3	-33%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	3							
<b>Lots (Waterfront) - Z5 French Creek</b>									
Units Listed	1	0		5	2	150%	3	2	50%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	2							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 French Creek</b>									
Units Listed	0	1	-100%	2	2	0%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio		0%		50%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$550,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$550,000					
Median Sell Price				\$550,000					
Sell Price / List Price				89%					
Days to Sell				64					
Active Listings	1	2							
<b>Acreage (Waterfront) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z5 French Creek</b>									
Units Listed	1	0		1	3	-67%	1	2	-50%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	2							
<b>ICI (Commercial) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Miscellaneous) - Z5 French Creek</b>									
Units Listed	0	0		2	0		2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							
<b>ICI (Multi-Family) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Leases) - Z5 French Creek</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 French Creek</b>									
Units Listed	36	23	57%	294	238	24%	127	114	11%
Units Reported Sold	11	11	0%	96	113	-15%	33	43	-23%
Sell / List Ratio	31%	48%		33%	47%		26%	38%	
Reported Sales Dollars	\$3,439,850	\$4,163,097	-17%	\$35,501,050	\$42,412,409	-16%	\$10,709,250	\$15,570,397	-31%
Average Sell Price / Unit	\$312,714	\$378,463	-17%	\$369,803	\$375,331	-1%	\$324,523	\$362,102	-10%
Median Sell Price	\$319,900			\$340,000			\$330,000		
Sell Price / List Price	91%	95%		94%	94%		93%	95%	
Days to Sell	66	62	7%	60	61	-1%	67	72	-6%
Active Listings	95	79							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Nanoose</b>									
Units Listed	14	17	-18%	147	131	12%	71	67	6%
Units Reported Sold	8	2	300%	59	45	31%	20	12	67%
Sell / List Ratio	57%	12%		40%	34%		28%	18%	
Reported Sales Dollars	\$3,537,500	\$813,000	335%	\$25,184,995	\$19,771,399	27%	\$8,649,900	\$5,867,750	47%
Average Sell Price / Unit	\$442,188	\$406,500	9%	\$426,864	\$439,364	-3%	\$432,495	\$488,979	-12%
Median Sell Price	\$426,000			\$390,000			\$419,900		
Sell Price / List Price	95%	93%		94%	93%		95%	93%	
Days to Sell	92	42	117%	69	79	-13%	73	72	2%
Active Listings	57	53							
<b>Single Family (Acreage) - Z5 Nanoose</b>									
Units Listed	9	7	29%	71	67	6%	35	33	6%
Units Reported Sold	1	1	0%	14	27	-48%	7	8	-12%
Sell / List Ratio	11%	14%		20%	40%		20%	24%	
Reported Sales Dollars	\$391,000	\$675,000	-42%	\$9,376,400	\$18,962,200	-51%	\$4,167,000	\$4,961,800	-16%
Average Sell Price / Unit	\$391,000	\$675,000	-42%	\$669,743	\$702,304	-5%	\$595,286	\$620,225	-4%
Median Sell Price	\$391,000			\$717,500			\$610,000		
Sell Price / List Price	95%	97%		93%	95%		92%	94%	
Days to Sell	28	63	-56%	92	63	46%	77	69	12%
Active Listings	32	27							
<b>Single Family (Waterfront) - Z5 Nanoose</b>									
Units Listed	4	7	-43%	38	43	-12%	18	21	-14%
Units Reported Sold	2	0		18	13	38%	7	2	250%
Sell / List Ratio	50%	0%		47%	30%		39%	10%	
Reported Sales Dollars	\$2,340,000	\$0		\$15,016,979	\$10,864,500	38%	\$6,672,999	\$1,500,000	345%
Average Sell Price / Unit	\$1,170,000			\$834,277	\$835,731	-0%	\$953,286	\$750,000	27%
Median Sell Price	\$1,640,000			\$745,000			\$833,000		
Sell Price / List Price	91%			90%	87%		93%	94%	
Days to Sell	169			73	92	-21%	80	168	-52%
Active Listings	13	23							
<b>Single Family (Strata) - Z5 Nanoose</b>									
Units Listed	1	0		5	5	0%	4	3	33%
Units Reported Sold	0	0		2	0		1	0	
Sell / List Ratio	0%			40%	0%		25%	0%	
Reported Sales Dollars	\$0	\$0		\$1,245,000	\$0		\$650,000	\$0	
Average Sell Price / Unit				\$622,500			\$650,000		
Median Sell Price				\$650,000			\$650,000		
Sell Price / List Price				93%			97%		
Days to Sell				64			3		
Active Listings	3	3							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Nanoose</b>									
Units Listed	0	0		2	3	-33%	1	2	-50%
Units Reported Sold	0	1	-100%	0	1	-100%	0	1	-100%
Sell / List Ratio				0%	33%		0%	50%	
Reported Sales Dollars	\$0	\$266,000	-100%	\$0	\$266,000	-100%	\$0	\$266,000	-100%
Average Sell Price / Unit		\$266,000			\$266,000			\$266,000	
Median Sell Price									
Sell Price / List Price		94%			94%			94%	
Days to Sell		25			25			25	
Active Listings	1	1							
<b>Condo (Apartment) - Z5 Nanoose</b>									
Units Listed	1	3	-67%	14	22	-36%	5	12	-58%
Units Reported Sold	0	0		3	2	50%	1	0	
Sell / List Ratio	0%	0%		21%	9%		20%	0%	
Reported Sales Dollars	\$0	\$0		\$548,500	\$232,500	136%	\$147,500	\$0	
Average Sell Price / Unit				\$182,833	\$116,250	57%	\$147,500		
Median Sell Price				\$156,000			\$147,500		
Sell Price / List Price				88%	75%		87%		
Days to Sell				73	195	-62%	51		
Active Listings	9	19							
<b>Condo (Patio Home) - Z5 Nanoose</b>									
Units Listed	0	1	-100%	2	2	0%	1	1	0%
Units Reported Sold	0	1	-100%	1	1	0%	0	1	-100%
Sell / List Ratio		100%		50%	50%		0%	100%	
Reported Sales Dollars	\$0	\$3,500	-100%	\$450,000	\$3,500	12757%	\$0	\$3,500	-100%
Average Sell Price / Unit		\$3,500		\$450,000	\$3,500	12757%		\$3,500	
Median Sell Price				\$450,000					
Sell Price / List Price		91%		92%	91%			91%	
Days to Sell		212		71	212	-67%		212	
Active Listings	0	1							
<b>Condo (Townhouse) - Z5 Nanoose</b>									
Units Listed	0	0		4	6	-33%	2	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	17%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$2,200	-100%	\$0	\$0	
Average Sell Price / Unit					\$2,200				
Median Sell Price									
Sell Price / List Price					88%				
Days to Sell					149				
Active Listings	4	3							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Triplex/Fourplex - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Nanoose</b>									
Units Listed	2	0		8	10	-20%	3	2	50%
Units Reported Sold	0	0		2	10	-80%	0	2	-100%
Sell / List Ratio	0%			25%	100%		0%	100%	
Reported Sales Dollars	\$0	\$0		\$138,000	\$528,100	-74%	\$0	\$96,200	-100%
Average Sell Price / Unit				\$69,000	\$52,810	31%		\$48,100	
Median Sell Price				\$109,000					
Sell Price / List Price				92%	85%			85%	
Days to Sell				54	132	-59%		247	
Active Listings	3	2							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Nanoose</b>									
Units Listed	0	0		3	3	0%	2	1	100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				33%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$650,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$650,000					
Median Sell Price				\$650,000					
Sell Price / List Price				87%					
Days to Sell				151					
Active Listings	1	2							
<b>Lots - Z5 Nanoose</b>									
Units Listed	1	7	-86%	28	30	-7%	14	9	56%
Units Reported Sold	0	1	-100%	5	5	0%	3	2	50%
Sell / List Ratio	0%	14%		18%	17%		21%	22%	
Reported Sales Dollars	\$0	\$190,000	-100%	\$1,035,000	\$873,900	18%	\$467,500	\$379,900	23%
Average Sell Price / Unit		\$190,000		\$207,000	\$174,780	18%	\$155,833	\$189,950	-18%
Median Sell Price				\$150,000			\$150,000		
Sell Price / List Price		91%		92%	90%		93%	95%	
Days to Sell		209		63	69	-9%	73	105	-30%
Active Listings	11	9							
<b>Lots (Strata) - Z5 Nanoose</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					100%			100%	
Reported Sales Dollars	\$0	\$0		\$0	\$178,000	-100%	\$0	\$178,000	-100%
Average Sell Price / Unit					\$178,000			\$178,000	
Median Sell Price									
Sell Price / List Price					96%			96%	
Days to Sell					12			12	
Active Listings	0	0							
<b>Lots (Waterfront) - Z5 Nanoose</b>									
Units Listed	1	0		3	0		2	0	
Units Reported Sold	0	1	-100%	0	1	-100%	0	1	-100%
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$400,000	-100%	\$0	\$400,000	-100%	\$0	\$400,000	-100%
Average Sell Price / Unit		\$400,000			\$400,000			\$400,000	
Median Sell Price									
Sell Price / List Price		87%			87%			87%	
Days to Sell		442			442			442	
Active Listings	2	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Nanoose</b>									
Units Listed	2	4	-50%	18	18	0%	6	6	0%
Units Reported Sold	0	0		6	6	0%	3	0	
Sell / List Ratio	0%	0%		33%	33%		50%	0%	
Reported Sales Dollars	\$0	\$0		\$1,388,500	\$1,954,000	-29%	\$638,500	\$0	
Average Sell Price / Unit				\$231,417	\$325,667	-29%	\$212,833		
Median Sell Price				\$253,500			\$253,500		
Sell Price / List Price				84%	90%		87%		
Days to Sell				148	107	39%	103		
Active Listings	11	13							
<b>Acreage (Waterfront) - Z5 Nanoose</b>									
Units Listed	0	0		1	2	-50%	0	1	-100%
Units Reported Sold	0	0		0	2	-100%	0	0	
Sell / List Ratio				0%	100%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$1,437,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$718,500				
Median Sell Price									
Sell Price / List Price					95%				
Days to Sell					170				
Active Listings	0	1							
<b>ICI (Business) - Z5 Nanoose</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Commercial) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Nanoose</b>									
Units Listed	1	0		1	2	-50%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	2							
<b>ICI (Multi-Family) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Leases) - Z5 Nanoose</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Nanoose</b>									
Units Listed	36	46	-22%	345	346	-0%	165	159	4%
Units Reported Sold	11	7	57%	111	115	-3%	42	30	40%
Sell / List Ratio	31%	15%		32%	33%		25%	19%	
Reported Sales Dollars	\$6,268,500	\$2,347,500	167%	\$55,033,374	\$55,473,299	-1%	\$21,393,399	\$13,653,150	57%
Average Sell Price / Unit	\$569,864	\$335,357	70%	\$495,796	\$482,377	3%	\$509,367	\$455,105	12%
Median Sell Price	\$426,000			\$425,000			\$435,000		
Sell Price / List Price	94%	92%		92%	92%		93%	93%	
Days to Sell	100	148	-32%	77	90	-14%	75	105	-28%
Active Listings	148	159							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Parksville</b>									
Units Listed	41	38	8%	362	369	-2%	167	161	4%
Units Reported Sold	27	12	125%	177	182	-3%	86	58	48%
Sell / List Ratio	66%	32%		49%	49%		51%	36%	
Reported Sales Dollars	\$9,409,575	\$4,536,300	107%	\$58,751,794	\$62,375,236	-6%	\$29,378,725	\$19,359,700	52%
Average Sell Price / Unit	\$348,503	\$378,025	-8%	\$331,931	\$342,721	-3%	\$341,613	\$333,788	2%
Median Sell Price	\$332,000			\$318,000			\$336,000		
Sell Price / List Price	96%	95%		94%	95%		95%	94%	
Days to Sell	31	54	-43%	56	59	-5%	49	59	-17%
Active Listings	99	113							
<b>Single Family (Acreage) - Z5 Parksville</b>									
Units Listed	2	3	-33%	24	20	20%	14	9	56%
Units Reported Sold	1	1	0%	3	7	-57%	2	2	0%
Sell / List Ratio	50%	33%		12%	35%		14%	22%	
Reported Sales Dollars	\$395,000	\$1,250,000	-68%	\$1,434,000	\$3,950,000	-64%	\$835,000	\$1,620,000	-48%
Average Sell Price / Unit	\$395,000	\$1,250,000	-68%	\$478,000	\$564,286	-15%	\$417,500	\$810,000	-48%
Median Sell Price	\$395,000			\$440,000			\$440,000		
Sell Price / List Price	94%	86%		95%	94%		93%	91%	
Days to Sell	78	149	-48%	41	53	-22%	58	76	-24%
Active Listings	8	7							
<b>Single Family (Waterfront) - Z5 Parksville</b>									
Units Listed	4	0		19	17	12%	11	10	10%
Units Reported Sold	1	1	0%	7	3	133%	2	1	100%
Sell / List Ratio	25%			37%	18%		18%	10%	
Reported Sales Dollars	\$437,000	\$108,000	305%	\$4,006,000	\$1,200,000	234%	\$1,277,000	\$108,000	1082%
Average Sell Price / Unit	\$437,000	\$108,000	305%	\$572,286	\$400,000	43%	\$638,500	\$108,000	491%
Median Sell Price	\$437,000			\$625,000			\$840,000		
Sell Price / List Price	84%	90%		91%	91%		89%	90%	
Days to Sell	158	62	155%	108	175	-38%	185	62	198%
Active Listings	11	9							
<b>Single Family (Strata) - Z5 Parksville</b>									
Units Listed	1	5	-80%	27	29	-7%	14	17	-18%
Units Reported Sold	0	2	-100%	11	11	0%	4	4	0%
Sell / List Ratio	0%	40%		41%	38%		29%	24%	
Reported Sales Dollars	\$0	\$604,000	-100%	\$3,529,000	\$5,470,900	-35%	\$1,377,000	\$2,094,000	-34%
Average Sell Price / Unit		\$302,000		\$320,818	\$497,355	-35%	\$344,250	\$523,500	-34%
Median Sell Price				\$304,000			\$360,000		
Sell Price / List Price		94%		95%	95%		94%	95%	
Days to Sell		110		48	76	-37%	66	78	-15%
Active Listings	10	12							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Parksville</b>									
Units Listed	1	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
<b>Condo (Apartment) - Z5 Parksville</b>									
Units Listed	22	19	16%	136	163	-17%	71	80	-11%
Units Reported Sold	5	4	25%	26	38	-32%	11	14	-21%
Sell / List Ratio	23%	21%		19%	23%		15%	18%	
Reported Sales Dollars	\$1,564,500	\$813,900	92%	\$6,070,059	\$9,021,550	-33%	\$2,765,400	\$2,713,400	2%
Average Sell Price / Unit	\$312,900	\$203,475	54%	\$233,464	\$237,409	-2%	\$251,400	\$193,814	30%
Median Sell Price	\$315,000			\$226,000			\$210,000		
Sell Price / List Price	88%	95%		90%	91%		91%	92%	
Days to Sell	92	65	42%	74	119	-38%	74	89	-16%
Active Listings	76	92							
<b>Condo (Patio Home) - Z5 Parksville</b>									
Units Listed	6	9	-33%	114	118	-3%	52	56	-7%
Units Reported Sold	7	6	17%	51	60	-15%	26	24	8%
Sell / List Ratio	117%	67%		45%	51%		50%	43%	
Reported Sales Dollars	\$1,929,200	\$1,519,500	27%	\$13,861,550	\$16,436,583	-16%	\$6,925,150	\$6,520,050	6%
Average Sell Price / Unit	\$275,600	\$253,250	9%	\$271,795	\$273,943	-1%	\$266,352	\$271,669	-2%
Median Sell Price	\$264,900			\$242,000			\$232,500		
Sell Price / List Price	94%	94%		94%	96%		93%	95%	
Days to Sell	60	213	-72%	77	191	-60%	75	159	-53%
Active Listings	49	56							
<b>Condo (Townhouse) - Z5 Parksville</b>									
Units Listed	21	10	110%	108	117	-8%	54	64	-16%
Units Reported Sold	3	7	-57%	24	29	-17%	9	18	-50%
Sell / List Ratio	14%	70%		22%	25%		17%	28%	
Reported Sales Dollars	\$1,112,000	\$2,483,884	-55%	\$7,904,607	\$10,700,143	-26%	\$2,769,500	\$6,386,937	-57%
Average Sell Price / Unit	\$370,667	\$354,841	4%	\$329,359	\$368,970	-11%	\$307,722	\$354,830	-13%
Median Sell Price	\$439,000			\$345,000			\$270,000		
Sell Price / List Price	95%	102%		93%	97%		95%	98%	
Days to Sell	83	56	48%	92	107	-14%	79	70	12%
Active Listings	53	54							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Parksville</b>									
Units Listed	0	1	-100%	0	3	-100%	0	1	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio		0%			33%			100%	
Reported Sales Dollars	\$0	\$0		\$0	\$340,000	-100%	\$0	\$340,000	-100%
Average Sell Price / Unit					\$340,000			\$340,000	
Median Sell Price									
Sell Price / List Price					92%			92%	
Days to Sell					146			146	
Active Listings	0	1							
<b>Full Duplex - Z5 Parksville</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>Triplex/Fourplex - Z5 Parksville</b>									
Units Listed	0	0		2	1	100%	1	1	0%
Units Reported Sold	0	0		1	1	0%	0	1	-100%
Sell / List Ratio				50%	100%		0%	100%	
Reported Sales Dollars	\$0	\$0		\$585,000	\$725,000	-19%	\$0	\$725,000	-100%
Average Sell Price / Unit				\$585,000	\$725,000	-19%		\$725,000	
Median Sell Price				\$585,000					
Sell Price / List Price				93%	100%			100%	
Days to Sell				2	3	-33%		3	
Active Listings	1	0							
<b>Manufactured/Mobile on Pad - Z5 Parksville</b>									
Units Listed	8	2	300%	47	34	38%	21	11	91%
Units Reported Sold	3	1	200%	15	15	0%	7	4	75%
Sell / List Ratio	38%	50%		32%	44%		33%	36%	
Reported Sales Dollars	\$163,458	\$45,000	263%	\$740,235	\$944,300	-22%	\$303,958	\$180,000	69%
Average Sell Price / Unit	\$54,486	\$45,000	21%	\$49,349	\$62,953	-22%	\$43,423	\$45,000	-4%
Median Sell Price	\$58,900			\$40,000			\$37,000		
Sell Price / List Price	82%	95%		83%	86%		81%	90%	
Days to Sell	49	274	-82%	47	111	-58%	44	110	-60%
Active Listings	19	9							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Parksville</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z5 Parksville</b>									
Units Listed	0	2	-100%	8	15	-47%	0	7	-100%
Units Reported Sold	0	0		4	6	-33%	0	1	-100%
Sell / List Ratio		0%		50%	40%			14%	
Reported Sales Dollars	\$0	\$0		\$529,400	\$1,037,500	-49%	\$0	\$248,000	-100%
Average Sell Price / Unit				\$132,350	\$172,917	-23%		\$248,000	
Median Sell Price				\$170,000					
Sell Price / List Price				84%	95%			96%	
Days to Sell				58	216	-73%		9	
Active Listings	1	5							
<b>Lots (Strata) - Z5 Parksville</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots (Waterfront) - Z5 Parksville</b>									
Units Listed	0	0		3	2	50%	2	0	
Units Reported Sold	1	0		1	0		1	0	
Sell / List Ratio				33%	0%		50%		
Reported Sales Dollars	\$48,000	\$0		\$48,000	\$0		\$48,000	\$0	
Average Sell Price / Unit	\$48,000			\$48,000			\$48,000		
Median Sell Price	\$48,000			\$48,000			\$48,000		
Sell Price / List Price	87%			87%			87%		
Days to Sell	34			34			34		
Active Listings	1	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Parksville</b>									
Units Listed	1	1	0%	7	1	600%	2	1	100%
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio	0%	0%		29%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$395,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$197,500					
Median Sell Price				\$225,000					
Sell Price / List Price				81%					
Days to Sell				87					
Active Listings	2	1							
<b>Acreage (Waterfront) - Z5 Parksville</b>									
Units Listed	0	0		1	1	0%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	2							
<b>ICI (Business) - Z5 Parksville</b>									
Units Listed	2	1	100%	19	14	36%	8	10	-20%
Units Reported Sold	0	0		0	2	-100%	0	2	-100%
Sell / List Ratio	0%	0%		0%	14%		0%	20%	
Reported Sales Dollars	\$0	\$0		\$0	\$275,000	-100%	\$0	\$275,000	-100%
Average Sell Price / Unit					\$137,500			\$137,500	
Median Sell Price									
Sell Price / List Price					76%			76%	
Days to Sell					312			312	
Active Listings	9	10							
<b>ICI (Commercial) - Z5 Parksville</b>									
Units Listed	0	10	-100%	19	21	-10%	14	15	-7%
Units Reported Sold	0	2	-100%	2	2	0%	1	2	-50%
Sell / List Ratio		20%		11%	10%		7%	13%	
Reported Sales Dollars	\$0	\$177,500	-100%	\$1,019,000	\$177,500	474%	\$950,000	\$177,500	435%
Average Sell Price / Unit		\$88,750		\$509,500	\$88,750	474%	\$950,000	\$88,750	970%
Median Sell Price				\$950,000			\$950,000		
Sell Price / List Price		87%		78%	87%		68%	87%	
Days to Sell		150		60	150	-60%	2	150	-99%
Active Listings	14	16							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Parksville</b>									
Units Listed	0	0		2	4	-50%	2	1	100%
Units Reported Sold	0	0		0	3	-100%	0	1	-100%
Sell / List Ratio				0%	75%		0%	100%	
Reported Sales Dollars	\$0	\$0		\$0	\$320,400	-100%	\$0	\$159,000	-100%
Average Sell Price / Unit					\$106,800			\$159,000	
Median Sell Price									
Sell Price / List Price					530893%			95%	
Days to Sell					172			105	
Active Listings	2	1							
<b>ICI (Miscellaneous) - Z5 Parksville</b>									
Units Listed	1	1	0%	7	7	0%	2	4	-50%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio	0%	0%		14%	14%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$655,000	\$800,000	-18%	\$0	\$0	
Average Sell Price / Unit				\$655,000	\$800,000	-18%			
Median Sell Price				\$655,000					
Sell Price / List Price				76%	89%				
Days to Sell				253	151	68%			
Active Listings	3	4							
<b>ICI (Multi-Family) - Z5 Parksville</b>									
Units Listed	0	2	-100%	5	9	-44%	1	6	-83%
Units Reported Sold	0	0		2	1	100%	1	1	0%
Sell / List Ratio		0%		40%	11%		100%	17%	
Reported Sales Dollars	\$0	\$0		\$9,275,000	\$625,000	1384%	\$4,750,000	\$625,000	660%
Average Sell Price / Unit				\$4,637,500	\$625,000	642%	\$4,750,000	\$625,000	660%
Median Sell Price				\$4,750,000			\$4,750,000		
Sell Price / List Price				101%	100%		96%	100%	
Days to Sell				15	0		21	0	
Active Listings	2	6							
<b>ICI (Leases) - Z5 Parksville</b>									
Units Listed	3	15	-80%	37	49	-24%	21	28	-25%
Units Reported Sold	2	0		9	9	0%	4	2	100%
Sell / List Ratio	67%	0%		24%	18%		19%	7%	
Reported Sales Dollars	\$49,050	\$0		\$254,804	\$643,581	-60%	\$114,570	\$53,535	114%
Average Sell Price / Unit	\$24,525			\$28,312	\$71,509	-60%	\$28,642	\$26,768	7%
Median Sell Price	\$37,800			\$11,250			\$37,800		
Sell Price / List Price	100%			100%	100%		100%	100%	
Days to Sell	84			233	87	167%	81	174	-53%
Active Listings	25	40							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Parksville</b>									
Units Listed	113	119	-5%	948	995	-5%	458	483	-5%
Units Reported Sold	50	36	39%	336	371	-9%	154	136	13%
Sell / List Ratio	44%	30%		35%	37%		34%	28%	
Reported Sales Dollars	\$15,107,783	\$11,538,084	31%	\$109,058,449	\$115,042,693	-5%	\$51,494,303	\$41,585,122	24%
Average Sell Price / Unit	\$302,156	\$320,502	-6%	\$324,579	\$310,088	5%	\$334,379	\$305,773	9%
Median Sell Price	\$316,000			\$294,000			\$314,000		
Sell Price / List Price	94%	95%		93%	4386%		94%	94%	
Days to Sell	51	100	-49%	68	100	-32%	59	90	-34%
Active Listings	386	440							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Qualicum Beach</b>									
Units Listed	30	44	-32%	330	366	-10%	148	175	-15%
Units Reported Sold	20	18	11%	153	161	-5%	68	59	15%
Sell / List Ratio	67%	41%		46%	44%		46%	34%	
Reported Sales Dollars	\$8,399,000	\$7,947,000	6%	\$61,913,822	\$65,696,542	-6%	\$26,661,500	\$23,870,100	12%
Average Sell Price / Unit	\$419,950	\$441,500	-5%	\$404,666	\$408,053	-1%	\$392,081	\$404,578	-3%
Median Sell Price	\$397,500			\$367,000			\$380,000		
Sell Price / List Price	94%	94%		94%	94%		94%	94%	
Days to Sell	81	90	-10%	64	74	-13%	65	70	-7%
Active Listings	99	134							
<b>Single Family (Acreage) - Z5 Qualicum Beach</b>									
Units Listed	3	2	50%	30	36	-17%	15	18	-17%
Units Reported Sold	2	1	100%	6	4	50%	4	3	33%
Sell / List Ratio	67%	50%		20%	11%		27%	17%	
Reported Sales Dollars	\$924,900	\$625,000	48%	\$3,096,900	\$1,875,000	65%	\$2,179,900	\$1,535,000	42%
Average Sell Price / Unit	\$462,450	\$625,000	-26%	\$516,150	\$468,750	10%	\$544,975	\$511,667	7%
Median Sell Price	\$540,000			\$540,000			\$540,000		
Sell Price / List Price	97%	89%		94%	88%		96%	91%	
Days to Sell	27	57	-53%	78	62	24%	22	52	-58%
Active Listings	14	16							
<b>Single Family (Waterfront) - Z5 Qualicum Beach</b>									
Units Listed	5	2	150%	29	16	81%	13	11	18%
Units Reported Sold	2	0		6	1	500%	4	1	300%
Sell / List Ratio	40%	0%		21%	6%		31%	9%	
Reported Sales Dollars	\$1,335,000	\$0		\$5,327,250	\$1,246,500	327%	\$3,104,500	\$1,246,500	149%
Average Sell Price / Unit	\$667,500			\$887,875	\$1,246,500	-29%	\$776,125	\$1,246,500	-38%
Median Sell Price	\$700,000			\$817,000			\$817,000		
Sell Price / List Price	86%			91%	96%		90%	96%	
Days to Sell	142			108	4	2596%	148	4	3588%
Active Listings	12	10							
<b>Single Family (Strata) - Z5 Qualicum Beach</b>									
Units Listed	3	1	200%	27	23	17%	15	12	25%
Units Reported Sold	2	3	-33%	7	11	-36%	2	3	-33%
Sell / List Ratio	67%	300%		26%	48%		13%	25%	
Reported Sales Dollars	\$1,153,000	\$1,462,467	-21%	\$3,718,841	\$6,820,967	-45%	\$1,153,000	\$1,462,467	-21%
Average Sell Price / Unit	\$576,500	\$487,489	18%	\$531,263	\$620,088	-14%	\$576,500	\$487,489	18%
Median Sell Price	\$728,000			\$520,000			\$728,000		
Sell Price / List Price	98%	94%		95%	94%		98%	94%	
Days to Sell	20	123	-83%	41	110	-62%	20	123	-83%
Active Listings	16	9							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Apartment) - Z5 Qualicum Beach</b>									
Units Listed	6	8	-25%	57	82	-30%	24	39	-38%
Units Reported Sold	1	5	-80%	27	26	4%	11	14	-21%
Sell / List Ratio	17%	62%		47%	32%		46%	36%	
Reported Sales Dollars	\$360,000	\$1,106,000	-67%	\$6,781,250	\$6,524,900	4%	\$2,819,000	\$3,272,900	-14%
Average Sell Price / Unit	\$360,000	\$221,200	63%	\$251,157	\$250,958	0%	\$256,273	\$233,779	10%
Median Sell Price	\$360,000			\$278,000			\$278,000		
Sell Price / List Price	98%	93%		93%	93%		95%	94%	
Days to Sell	81	112	-28%	100	129	-22%	77	97	-21%
Active Listings	24	48							
<b>Condo (Patio Home) - Z5 Qualicum Beach</b>									
Units Listed	1	6	-83%	28	31	-10%	10	17	-41%
Units Reported Sold	2	4	-50%	18	20	-10%	10	9	11%
Sell / List Ratio	200%	67%		64%	65%		100%	53%	
Reported Sales Dollars	\$509,000	\$1,217,000	-58%	\$5,906,000	\$6,109,500	-3%	\$2,780,000	\$2,747,500	1%
Average Sell Price / Unit	\$254,500	\$304,250	-16%	\$328,111	\$305,475	7%	\$278,000	\$305,278	-9%
Median Sell Price	\$265,000			\$295,000			\$295,000		
Sell Price / List Price	85%	97%		95%	96%		94%	97%	
Days to Sell	285	74	286%	102	68	50%	144	65	120%
Active Listings	6	12							
<b>Condo (Townhouse) - Z5 Qualicum Beach</b>									
Units Listed	1	2	-50%	18	18	0%	12	8	50%
Units Reported Sold	1	0		7	5	40%	4	0	
Sell / List Ratio	100%	0%		39%	28%		33%	0%	
Reported Sales Dollars	\$310,000	\$0		\$1,662,000	\$1,955,000	-15%	\$1,014,000	\$0	
Average Sell Price / Unit	\$310,000			\$237,429	\$391,000	-39%	\$253,500		
Median Sell Price	\$310,000			\$235,000			\$280,000		
Sell Price / List Price	98%			95%	92%		96%		
Days to Sell	8			74	137	-46%	68		
Active Listings	7	9							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Qualicum Beach</b>									
Units Listed	1	0		4	1	300%	2	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio	0%			25%	0%		50%		
Reported Sales Dollars	\$0	\$0		\$365,000	\$0		\$365,000	\$0	
Average Sell Price / Unit				\$365,000			\$365,000		
Median Sell Price				\$365,000			\$365,000		
Sell Price / List Price				91%			91%		
Days to Sell				21			21		
Active Listings	2	0							
<b>Triplex/Fourplex - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Manufactured/Mobile on Pad - Z5 Qualicum Beach</b>									
Units Listed	0	0		6	2	200%	2	1	100%
Units Reported Sold	0	0		3	1	200%	0	1	-100%
Sell / List Ratio				50%	50%		0%	100%	
Reported Sales Dollars	\$0	\$0		\$118,000	\$157,500	-25%	\$0	\$157,500	-100%
Average Sell Price / Unit				\$39,333	\$157,500	-75%		\$157,500	
Median Sell Price				\$30,000					
Sell Price / List Price				73%	92%			92%	
Days to Sell				101	216	-53%		216	
Active Listings	3	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z5 Qualicum Beach</b>									
Units Listed	3	0		31	19	63%	16	8	100%
Units Reported Sold	1	0		6	5	20%	5	1	400%
Sell / List Ratio	33%			19%	26%		31%	12%	
Reported Sales Dollars	\$319,000	\$0		\$1,369,900	\$890,000	54%	\$1,180,000	\$190,000	521%
Average Sell Price / Unit	\$319,000			\$228,317	\$178,000	28%	\$236,000	\$190,000	24%
Median Sell Price	\$319,000			\$218,000			\$218,000		
Sell Price / List Price	100%			98%	93%		98%	96%	
Days to Sell	123			96	62	55%	78	32	144%
Active Listings	14	12							
<b>Lots (Strata) - Z5 Qualicum Beach</b>									
Units Listed	0	0		7	9	-22%	3	4	-25%
Units Reported Sold	0	0		3	3	0%	1	1	0%
Sell / List Ratio				43%	33%		33%	25%	
Reported Sales Dollars	\$0	\$0		\$998,750	\$1,103,500	-9%	\$190,000	\$245,000	-22%
Average Sell Price / Unit				\$332,917	\$367,833	-9%	\$190,000	\$245,000	-22%
Median Sell Price				\$190,000			\$190,000		
Sell Price / List Price				88%	95%		86%	91%	
Days to Sell				104	59	77%	33	107	-69%
Active Listings	3	6							
<b>Lots (Waterfront) - Z5 Qualicum Beach</b>									
Units Listed	0	0		2	0		0	0	
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio				100%					
Reported Sales Dollars	\$0	\$0		\$679,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$339,500					
Median Sell Price				\$460,000					
Sell Price / List Price				97%					
Days to Sell				18					
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Qualicum Beach</b>									
Units Listed	1	3	-67%	19	23	-17%	3	9	-67%
Units Reported Sold	0	0		2	3	-33%	1	0	
Sell / List Ratio	0%	0%		11%	13%		33%	0%	
Reported Sales Dollars	\$0	\$0		\$1,015,000	\$2,159,950	-53%	\$685,000	\$0	
Average Sell Price / Unit				\$507,500	\$719,983	-30%	\$685,000		
Median Sell Price				\$685,000			\$685,000		
Sell Price / List Price				66%	90%		57%		
Days to Sell				300	219	37%	513		
Active Listings	6	9							
<b>Acreage (Waterfront) - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Business) - Z5 Qualicum Beach</b>									
Units Listed	2	2	0%	18	11	64%	9	6	50%
Units Reported Sold	1	0		3	3	0%	3	1	200%
Sell / List Ratio	50%	0%		17%	27%		33%	17%	
Reported Sales Dollars	\$50,000	\$0		\$378,000	\$164,688	130%	\$378,000	\$22,000	1618%
Average Sell Price / Unit	\$50,000			\$126,000	\$54,896	130%	\$126,000	\$22,000	473%
Median Sell Price	\$50,000			\$70,000			\$70,000		
Sell Price / List Price	72%			89%	72%		89%	57%	
Days to Sell	67			131	125	5%	131	316	-59%
Active Listings	7	6							
<b>ICI (Commercial) - Z5 Qualicum Beach</b>									
Units Listed	1	0		11	8	38%	7	3	133%
Units Reported Sold	0	0		2	2	0%	1	2	-50%
Sell / List Ratio	0%			18%	25%		14%	67%	
Reported Sales Dollars	\$0	\$0		\$216,900	\$430,000	-50%	\$162,000	\$430,000	-62%
Average Sell Price / Unit				\$108,450	\$215,000	-50%	\$162,000	\$215,000	-25%
Median Sell Price				\$162,000			\$162,000		
Sell Price / List Price				98%	91%		96%	91%	
Days to Sell				86	86	-1%	52	86	-40%
Active Listings	6	3							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Qualicum Beach</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Qualicum Beach</b>									
Units Listed	1	0		5	4	25%	3	1	200%
Units Reported Sold	0	0		1	1	0%	0	1	-100%
Sell / List Ratio	0%			20%	25%		0%	100%	
Reported Sales Dollars	\$0	\$0		\$2,865,000	\$45,000	6267%	\$0	\$45,000	-100%
Average Sell Price / Unit				\$2,865,000	\$45,000	6267%		\$45,000	
Median Sell Price				\$2,865,000					
Sell Price / List Price				96%	92%			92%	
Days to Sell				38	132	-71%		132	
Active Listings	3	1							
<b>ICI (Multi-Family) - Z5 Qualicum Beach</b>									
Units Listed	0	0		3	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>ICI (Leases) - Z5 Qualicum Beach</b>									
Units Listed	0	2	-100%	13	7	86%	7	4	75%
Units Reported Sold	1	1	0%	2	3	-33%	1	3	-67%
Sell / List Ratio		50%		15%	43%		14%	75%	
Reported Sales Dollars	\$25,368	\$13,705	85%	\$50,592	\$92,643	-45%	\$25,368	\$92,643	-73%
Average Sell Price / Unit	\$25,368	\$13,705	85%	\$25,296	\$30,881	-18%	\$25,368	\$30,881	-18%
Median Sell Price	\$25,368			\$25,368			\$25,368		
Sell Price / List Price	100%	100%		100%	100%		100%	100%	
Days to Sell	136	57	139%	89	59	51%	136	59	131%
Active Listings	8	2							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Qualicum Beach</b>									
Units Listed	58	72	-19%	638	657	-3%	290	316	-8%
Units Reported Sold	33	32	3%	249	249	0%	116	99	17%
Sell / List Ratio	57%	44%		39%	38%		40%	31%	
Reported Sales Dollars	\$13,385,268	\$12,371,172	8%	\$96,462,205	\$95,271,690	1%	\$42,697,268	\$35,316,610	21%
Average Sell Price / Unit	\$405,614	\$386,599	5%	\$387,398	\$382,617	1%	\$368,080	\$356,733	3%
Median Sell Price	\$390,000			\$350,000			\$335,000		
Sell Price / List Price	94%	94%		93%	94%		94%	94%	
Days to Sell	91	92	-2%	76	84	-10%	80	78	2%
Active Listings	231	279							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Qualicum North</b>									
Units Listed	4	13	-69%	64	75	-15%	18	38	-53%
Units Reported Sold	0	3	-100%	20	23	-13%	5	11	-55%
Sell / List Ratio	0%	23%		31%	31%		28%	29%	
Reported Sales Dollars	\$0	\$1,270,000	-100%	\$7,138,200	\$8,130,170	-12%	\$1,686,500	\$4,042,000	-58%
Average Sell Price / Unit		\$423,333		\$356,910	\$353,486	1%	\$337,300	\$367,455	-8%
Median Sell Price				\$380,000			\$344,000		
Sell Price / List Price		97%		94%	94%		93%	94%	
Days to Sell		25		68	66	3%	90	76	18%
Active Listings	17	32							
<b>Single Family (Acreage) - Z5 Qualicum North</b>									
Units Listed	5	6	-17%	66	65	2%	23	34	-32%
Units Reported Sold	0	1	-100%	13	8	62%	2	4	-50%
Sell / List Ratio	0%	17%		20%	12%		9%	12%	
Reported Sales Dollars	\$0	\$330,000	-100%	\$7,587,224	\$3,669,400	107%	\$1,395,000	\$2,153,500	-35%
Average Sell Price / Unit		\$330,000		\$583,633	\$458,675	27%	\$697,500	\$538,375	30%
Median Sell Price				\$511,000			\$775,000		
Sell Price / List Price		97%		94%	96%		95%	96%	
Days to Sell		63		58	39	49%	10	48	-79%
Active Listings	25	33							
<b>Single Family (Waterfront) - Z5 Qualicum North</b>									
Units Listed	5	4	25%	47	40	18%	24	19	26%
Units Reported Sold	2	1	100%	11	13	-15%	4	5	-20%
Sell / List Ratio	40%	25%		23%	32%		17%	26%	
Reported Sales Dollars	\$634,000	\$696,000	-9%	\$4,140,400	\$6,744,000	-39%	\$1,314,000	\$2,182,000	-40%
Average Sell Price / Unit	\$317,000	\$696,000	-54%	\$376,400	\$518,769	-27%	\$328,500	\$436,400	-25%
Median Sell Price	\$335,000			\$385,000			\$335,000		
Sell Price / List Price	91%	91%		90%	92%		88%	94%	
Days to Sell	140	19	639%	127	90	42%	154	63	142%
Active Listings	26	17							
<b>Single Family (Strata) - Z5 Qualicum North</b>									
Units Listed	1	2	-50%	24	18	33%	8	14	-43%
Units Reported Sold	0	1	-100%	4	6	-33%	2	1	100%
Sell / List Ratio	0%	50%		17%	33%		25%	7%	
Reported Sales Dollars	\$0	\$364,900	-100%	\$1,241,800	\$3,516,900	-65%	\$468,000	\$364,900	28%
Average Sell Price / Unit		\$364,900		\$310,450	\$586,150	-47%	\$234,000	\$364,900	-36%
Median Sell Price				\$334,800			\$235,000		
Sell Price / List Price		97%		96%	98%		93%	97%	
Days to Sell		65		104	86	20%	124	65	90%
Active Listings	10	13							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$326,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$326,000				
Median Sell Price									
Sell Price / List Price					96%				
Days to Sell					112				
Active Listings	0	0							
<b>Condo (Apartment) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Patio Home) - Z5 Qualicum North</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Condo (Townhouse) - Z5 Qualicum North</b>									
Units Listed	0	0		3	1	200%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Qualicum North</b>									
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$325,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$325,000					
Median Sell Price				\$325,000					
Sell Price / List Price				93%					
Days to Sell				120					
Active Listings	0	1							
<b>Triplex/Fourplex - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Manufactured/Mobile on Pad - Z5 Qualicum North</b>									
Units Listed	0	2	-100%	5	10	-50%	2	6	-67%
Units Reported Sold	0	0		2	3	-33%	1	2	-50%
Sell / List Ratio		0%		40%	30%		50%	33%	
Reported Sales Dollars	\$0	\$0		\$54,900	\$84,000	-35%	\$27,900	\$54,000	-48%
Average Sell Price / Unit				\$27,450	\$28,000	-2%	\$27,900	\$27,000	3%
Median Sell Price				\$27,900			\$27,900		
Sell Price / List Price				75%	64%		56%	66%	
Days to Sell				77	123	-38%	125	114	10%
Active Listings	2	5							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Qualicum North</b>									
Units Listed	0	0		3	2	50%	2	1	100%
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	50%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$789,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$789,000				
Median Sell Price									
Sell Price / List Price					91%				
Days to Sell					47				
Active Listings	2	1							
<b>Lots - Z5 Qualicum North</b>									
Units Listed	0	1	-100%	19	19	0%	6	16	-62%
Units Reported Sold	1	0		4	1	300%	3	0	
Sell / List Ratio		0%		21%	5%		50%	0%	
Reported Sales Dollars	\$87,000	\$0		\$269,500	\$141,000	91%	\$174,500	\$0	
Average Sell Price / Unit	\$87,000			\$67,375	\$141,000	-52%	\$58,167		
Median Sell Price	\$87,000			\$87,000			\$62,500		
Sell Price / List Price	88%			87%	76%		83%		
Days to Sell	27			78	138	-43%	91		
Active Listings	8	16							
<b>Lots (Strata) - Z5 Qualicum North</b>									
Units Listed	1	0		2	19	-89%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	7							
<b>Lots (Waterfront) - Z5 Qualicum North</b>									
Units Listed	1	0		8	4	100%	2	1	100%
Units Reported Sold	0	0		2	0		0	0	
Sell / List Ratio	0%			25%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$81,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$40,500					
Median Sell Price				\$41,000					
Sell Price / List Price				83%					
Days to Sell				278					
Active Listings	6	3							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Qualicum North</b>									
Units Listed	1	4	-75%	17	12	42%	11	4	175%
Units Reported Sold	0	0		4	5	-20%	2	2	0%
Sell / List Ratio	0%	0%		24%	42%		18%	50%	
Reported Sales Dollars	\$0	\$0		\$1,850,000	\$1,060,800	74%	\$1,320,000	\$325,000	306%
Average Sell Price / Unit				\$462,500	\$212,160	118%	\$660,000	\$162,500	306%
Median Sell Price				\$320,000			\$1,000,000		
Sell Price / List Price				92%	93%		98%	91%	
Days to Sell				48	172	-72%	74	227	-68%
Active Listings	14	14							
<b>Acreage (Waterfront) - Z5 Qualicum North</b>									
Units Listed	0	0		7	6	17%	3	2	50%
Units Reported Sold	0	0		1	0		0	0	
Sell / List Ratio				14%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$575,000	\$0		\$0	\$0	
Average Sell Price / Unit				\$575,000					
Median Sell Price				\$575,000					
Sell Price / List Price				91%					
Days to Sell				52					
Active Listings	5	5							
<b>ICI (Business) - Z5 Qualicum North</b>									
Units Listed	0	1	-100%	2	2	0%	2	1	100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>ICI (Commercial) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Miscellaneous) - Z5 Qualicum North</b>									
Units Listed	0	0		1	3	-67%	0	1	-100%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				100%	0%			0%	
Reported Sales Dollars	\$0	\$0		\$381,000	\$0		\$381,000	\$0	
Average Sell Price / Unit				\$381,000			\$381,000		
Median Sell Price				\$381,000			\$381,000		
Sell Price / List Price				101%			101%		
Days to Sell				32			32		
Active Listings	0	2							
<b>ICI (Multi-Family) - Z5 Qualicum North</b>									
Units Listed	0	0		0	2	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
<b>ICI (Leases) - Z5 Qualicum North</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Qualicum North</b>									
Units Listed	18	33	-45%	268	280	-4%	103	140	-26%
Units Reported Sold	3	6	-50%	63	61	3%	20	25	-20%
Sell / List Ratio	17%	18%		24%	22%		19%	18%	
Reported Sales Dollars	\$721,000	\$2,660,900	-73%	\$23,644,024	\$24,461,270	-3%	\$6,766,900	\$9,121,400	-26%
Average Sell Price / Unit	\$240,333	\$443,483	-46%	\$375,302	\$401,004	-6%	\$338,345	\$364,856	-7%
Median Sell Price	\$299,000			\$335,000			\$320,000		
Sell Price / List Price	90%	96%		92%	92%		90%	92%	
Days to Sell	103	37	176%	85	83	3%	95	84	14%
Active Listings	119	152							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Little Qualicum River Village</b>									
Units Listed	0	1	-100%	2	11	-82%	2	3	-33%
Units Reported Sold	0	0		2	5	-60%	0	0	
Sell / List Ratio		0%		100%	45%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$442,000	\$1,466,000	-70%	\$0	\$0	
Average Sell Price / Unit				\$221,000	\$293,200	-25%			
Median Sell Price				\$234,000					
Sell Price / List Price				95%	94%				
Days to Sell				200	92	118%			
Active Listings	2	5							
<b>Single Family (Acreage) - Z5 Little Qualicum River Village</b>									
Units Listed	2	3	-33%	11	14	-21%	5	8	-38%
Units Reported Sold	1	0		4	0		2	0	
Sell / List Ratio	50%	0%		36%	0%		40%	0%	
Reported Sales Dollars	\$570,000	\$0		\$1,761,000	\$0		\$1,114,500	\$0	
Average Sell Price / Unit	\$570,000			\$440,250			\$557,250		
Median Sell Price	\$570,000			\$544,500			\$570,000		
Sell Price / List Price	95%			94%			97%		
Days to Sell	92			80			66		
Active Listings	3	8							
<b>Single Family (Waterfront) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		2	2	0%	1	2	-50%
Units Reported Sold	0	0		0	1	-100%	0	0	
Sell / List Ratio				0%	50%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$207,000	-100%	\$0	\$0	
Average Sell Price / Unit					\$207,000				
Median Sell Price									
Sell Price / List Price					94%				
Days to Sell					233				
Active Listings	2	2							
<b>Single Family (Strata) - Z5 Little Qualicum River Village</b>									
Units Listed	4	1	300%	22	27	-19%	13	14	-7%
Units Reported Sold	1	0		4	5	-20%	1	2	-50%
Sell / List Ratio	25%	0%		18%	19%		8%	14%	
Reported Sales Dollars	\$210,000	\$0		\$1,211,500	\$1,587,500	-24%	\$210,000	\$769,000	-73%
Average Sell Price / Unit	\$210,000			\$302,875	\$317,500	-5%	\$210,000	\$384,500	-45%
Median Sell Price	\$210,000			\$335,000			\$210,000		
Sell Price / List Price	84%			91%	97%		84%	99%	
Days to Sell	89			200	65	209%	89	79	13%
Active Listings	13	15							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Apartment) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Patio Home) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Townhouse) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Full Duplex - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Triplex/Fourplex - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Lots (Strata) - Z5 Little Qualicum River Village</b>									
Units Listed	2	1	100%	8	4	100%	4	3	33%
Units Reported Sold	0	0		1	3	-67%	1	1	0%
Sell / List Ratio	0%	0%		12%	75%		25%	33%	
Reported Sales Dollars	\$0	\$0		\$28,800	\$263,000	-89%	\$28,800	\$108,000	-73%
Average Sell Price / Unit				\$28,800	\$87,667	-67%	\$28,800	\$108,000	-73%
Median Sell Price				\$28,800			\$28,800		
Sell Price / List Price				65%	81%		65%	84%	
Days to Sell				152	343	-56%	152	332	-54%
Active Listings	5	11							
<b>Lots (Waterfront) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	1	-100%	0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%				
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Little Qualicum River Village</b>									
Units Listed	0	1	-100%	7	6	17%	3	2	50%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio		0%		14%	17%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$224,000	\$195,000	15%	\$0	\$0	
Average Sell Price / Unit				\$224,000	\$195,000	15%			
Median Sell Price				\$224,000					
Sell Price / List Price				85%	98%				
Days to Sell				335	44	661%			
Active Listings	5	6							
<b>Acreage (Waterfront) - Z5 Little Qualicum River Village</b>									
Units Listed	1	0		1	2	-50%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
<b>ICI (Business) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Commercial) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Miscellaneous) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Multi-Family) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Leases) - Z5 Little Qualicum River Village</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Little Qualicum River Village</b>									
Units Listed	9	7	29%	53	67	-21%	29	33	-12%
Units Reported Sold	2	0		12	15	-20%	4	3	33%
Sell / List Ratio	22%	0%		23%	22%		14%	9%	
Reported Sales Dollars	\$780,000	\$0		\$3,667,300	\$3,718,500	-1%	\$1,353,300	\$877,000	54%
Average Sell Price / Unit	\$390,000			\$305,608	\$247,900	23%	\$338,325	\$292,333	16%
Median Sell Price	\$570,000			\$291,500			\$544,500		
Sell Price / List Price	90%			90%	93%		86%	94%	
Days to Sell	90			167	139	20%	93	163	-43%
Active Listings	31	48							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Z5 Fairwinds</b>									
Units Listed	5	11	-55%	67	85	-21%	30	46	-35%
Units Reported Sold	1	3	-67%	23	20	15%	9	11	-18%
Sell / List Ratio	20%	27%		34%	24%		30%	24%	
Reported Sales Dollars	\$684,000	\$1,845,000	-63%	\$13,809,999	\$12,745,900	8%	\$5,860,999	\$6,660,900	-12%
Average Sell Price / Unit	\$684,000	\$615,000	11%	\$600,435	\$637,295	-6%	\$651,222	\$605,536	8%
Median Sell Price	\$684,000			\$550,000			\$684,000		
Sell Price / List Price	98%	85%		93%	91%		92%	91%	
Days to Sell	39	270	-86%	127	170	-25%	111	184	-40%
Active Listings	33	50							
<b>Single Family (Acreage) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Single Family (Waterfront) - Z5 Fairwinds</b>									
Units Listed	1	2	-50%	3	5	-40%	2	2	0%
Units Reported Sold	0	0		1	1	0%	0	0	
Sell / List Ratio	0%	0%		33%	20%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$1,335,000	\$547,500	144%	\$0	\$0	
Average Sell Price / Unit				\$1,335,000	\$547,500	144%			
Median Sell Price				\$1,335,000					
Sell Price / List Price				83%	94%				
Days to Sell				46	142	-68%			
Active Listings	2	3							
<b>Single Family (Strata) - Z5 Fairwinds</b>									
Units Listed	0	2	-100%	11	8	38%	5	5	0%
Units Reported Sold	1	0		3	3	0%	2	1	100%
Sell / List Ratio		0%		27%	38%		40%	20%	
Reported Sales Dollars	\$625,000	\$0		\$2,347,000	\$1,796,320	31%	\$1,552,000	\$656,320	136%
Average Sell Price / Unit	\$625,000			\$782,333	\$598,773	31%	\$776,000	\$656,320	18%
Median Sell Price	\$625,000			\$795,000			\$927,000		
Sell Price / List Price	96%			96%	94%		97%	103%	
Days to Sell	23			24	98	-76%	26	1	2550%
Active Listings	6	4							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Apartment) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Condo (Patio Home) - Z5 Fairwinds</b>									
Units Listed	0	1	-100%	2	6	-67%	0	2	-100%
Units Reported Sold	1	0		1	2	-50%	1	1	0%
Sell / List Ratio		0%		50%	33%			50%	
Reported Sales Dollars	\$606,690	\$0		\$606,690	\$922,000	-34%	\$606,690	\$325,000	87%
Average Sell Price / Unit	\$606,690			\$606,690	\$461,000	32%	\$606,690	\$325,000	87%
Median Sell Price	\$606,690			\$606,690			\$606,690		
Sell Price / List Price	98%			98%	100%		98%	96%	
Days to Sell	200			200	219	-9%	200	116	72%
Active Listings	1	3							
<b>Condo (Townhouse) - Z5 Fairwinds</b>									
Units Listed	0	0		11	11	0%	8	4	100%
Units Reported Sold	0	0		2	2	0%	0	0	
Sell / List Ratio				18%	18%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$723,000	\$915,000	-21%	\$0	\$0	
Average Sell Price / Unit				\$361,500	\$457,500	-21%			
Median Sell Price				\$385,000					
Sell Price / List Price				92%	84%				
Days to Sell				30	124	-76%			
Active Listings	5	4							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Full Duplex - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Triplex/Fourplex - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Manufactured/Mobile on Pad - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>Lots - Z5 Fairwinds</b>									
Units Listed	3	6	-50%	27	30	-10%	6	14	-57%
Units Reported Sold	0	0		3	7	-57%	1	1	0%
Sell / List Ratio	0%	0%		11%	23%		17%	7%	
Reported Sales Dollars	\$0	\$0		\$523,000	\$1,255,950	-58%	\$200,000	\$210,000	-5%
Average Sell Price / Unit				\$174,333	\$179,421	-3%	\$200,000	\$210,000	-5%
Median Sell Price				\$173,000			\$200,000		
Sell Price / List Price				91%	86%		96%	70%	
Days to Sell				262	220	19%	11	684	-98%
Active Listings	17	21							
<b>Lots (Strata) - Z5 Fairwinds</b>									
Units Listed	3	2	50%	10	5	100%	3	5	-40%
Units Reported Sold	0	0		2	1	100%	1	1	0%
Sell / List Ratio	0%	0%		20%	20%		33%	20%	
Reported Sales Dollars	\$0	\$0		\$460,607	\$335,000	37%	\$275,000	\$335,000	-18%
Average Sell Price / Unit				\$230,304	\$335,000	-31%	\$275,000	\$335,000	-18%
Median Sell Price				\$275,000			\$275,000		
Sell Price / List Price				85%	96%		82%	96%	
Days to Sell				430	3	14250%	165	3	5400%
Active Listings	4	8							
<b>Lots (Waterfront) - Z5 Fairwinds</b>									
Units Listed	1	0		4	2	100%	1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	4	1							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>Acreage (Waterfront) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Business) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
<b>ICI (Commercial) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Miscellaneous) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Multi-Family) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
<b>ICI (Leases) - Z5 Fairwinds</b>									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Z5 Fairwinds</b>									
Units Listed	13	24	-46%	135	152	-11%	55	78	-29%
Units Reported Sold	3	3	0%	35	36	-3%	14	15	-7%
Sell / List Ratio	23%	12%		26%	24%		25%	19%	
Reported Sales Dollars	\$1,915,690	\$1,845,000	4%	\$19,805,296	\$18,517,670	7%	\$8,494,689	\$8,187,220	4%
Average Sell Price / Unit	\$638,563	\$615,000	4%	\$565,866	\$514,380	10%	\$606,764	\$545,815	11%
Median Sell Price	\$625,000			\$545,000			\$625,000		
Sell Price / List Price	97%	85%		92%	91%		93%	91%	
Days to Sell	87	270	-68%	141	168	-16%	102	188	-46%
Active Listings	72	94							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Not Acreage/Waterfront/Strata/Mod/Pre) - Zone Totals</b>									
Units Listed	135	151	-11%	1274	1333	-4%	582	628	-7%
Units Reported Sold	69	52	33%	544	564	-4%	231	199	16%
Sell / List Ratio	51%	34%		43%	42%		40%	32%	
Reported Sales Dollars	\$26,816,825	\$21,577,100	24%	\$205,063,210	\$216,419,359	-5%	\$86,445,974	\$76,831,550	13%
Average Sell Price / Unit	\$388,650	\$414,944	-6%	\$376,954	\$383,722	-2%	\$374,225	\$386,088	-3%
Median Sell Price	\$348,000			\$355,000			\$355,000		
Sell Price / List Price	95%	94%		94%	94%		94%	94%	
Days to Sell	59	82	-29%	66	69	-4%	64	71	-10%
Active Listings	411	483							
<b>Single Family (Acreage) - Zone Totals</b>									
Units Listed	25	27	-7%	276	289	-4%	136	151	-10%
Units Reported Sold	7	7	0%	65	76	-14%	29	30	-3%
Sell / List Ratio	28%	26%		24%	26%		21%	20%	
Reported Sales Dollars	\$2,941,005	\$4,339,000	-32%	\$33,441,629	\$42,739,800	-22%	\$14,244,005	\$17,092,300	-17%
Average Sell Price / Unit	\$420,144	\$619,857	-32%	\$514,487	\$562,366	-9%	\$491,173	\$569,743	-14%
Median Sell Price	\$391,000			\$465,000			\$428,000		
Sell Price / List Price	95%	94%		93%	94%		94%	94%	
Days to Sell	48	63	-24%	64	64	0%	50	70	-28%
Active Listings	116	127							
<b>Single Family (Waterfront) - Zone Totals</b>									
Units Listed	23	18	28%	195	171	14%	94	85	11%
Units Reported Sold	10	4	150%	54	47	15%	22	12	83%
Sell / List Ratio	43%	22%		28%	27%		23%	14%	
Reported Sales Dollars	\$6,114,500	\$1,824,000	235%	\$36,279,129	\$29,049,000	25%	\$14,586,999	\$6,896,500	112%
Average Sell Price / Unit	\$611,450	\$456,000	34%	\$671,836	\$618,064	9%	\$663,045	\$574,708	15%
Median Sell Price	\$635,000			\$625,000			\$700,000		
Sell Price / List Price	90%	90%		90%	91%		91%	93%	
Days to Sell	135	88	53%	90	102	-11%	118	84	40%
Active Listings	92	85							
<b>Single Family (Strata) - Zone Totals</b>									
Units Listed	11	14	-21%	140	134	4%	71	74	-4%
Units Reported Sold	4	6	-33%	35	43	-19%	13	12	8%
Sell / List Ratio	36%	43%		25%	32%		18%	16%	
Reported Sales Dollars	\$1,988,000	\$2,431,367	-18%	\$14,333,141	\$20,984,087	-32%	\$5,778,000	\$5,483,687	5%
Average Sell Price / Unit	\$497,000	\$405,228	23%	\$409,518	\$488,002	-16%	\$444,462	\$456,974	-3%
Median Sell Price	\$625,000			\$350,000			\$368,000		
Sell Price / List Price	94%	95%		95%	95%		94%	96%	
Days to Sell	38	109	-65%	73	90	-19%	64	78	-17%
Active Listings	69	64							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Single Family (Modular/Prefab) - Zone Totals</b>									
Units Listed	1	0		7	4	75%	4	2	100%
Units Reported Sold	1	1	0%	2	2	0%	1	1	0%
Sell / List Ratio	100%			29%	50%		25%	50%	
Reported Sales Dollars	\$115,000	\$266,000	-57%	\$282,500	\$592,000	-52%	\$115,000	\$266,000	-57%
Average Sell Price / Unit	\$115,000	\$266,000	-57%	\$141,250	\$296,000	-52%	\$115,000	\$266,000	-57%
Median Sell Price	\$115,000			\$167,500			\$115,000		
Sell Price / List Price	89%	94%		94%	95%		89%	94%	
Days to Sell	73	25	192%	38	68	-44%	73	25	192%
Active Listings	3	2							
<b>Condo (Apartment) - Zone Totals</b>									
Units Listed	29	30	-3%	207	267	-22%	100	131	-24%
Units Reported Sold	6	9	-33%	56	66	-15%	23	28	-18%
Sell / List Ratio	21%	30%		27%	25%		23%	21%	
Reported Sales Dollars	\$1,924,500	\$1,919,900	0%	\$13,399,809	\$15,778,950	-15%	\$5,731,900	\$5,986,300	-4%
Average Sell Price / Unit	\$320,750	\$213,322	50%	\$239,282	\$239,075	0%	\$249,213	\$213,796	17%
Median Sell Price	\$337,000			\$245,000			\$255,000		
Sell Price / List Price	90%	94%		91%	91%		93%	93%	
Days to Sell	90	91	-1%	86	125	-31%	75	93	-20%
Active Listings	109	159							
<b>Condo (Patio Home) - Zone Totals</b>									
Units Listed	12	18	-33%	178	184	-3%	78	86	-9%
Units Reported Sold	12	11	9%	84	98	-14%	42	43	-2%
Sell / List Ratio	100%	61%		47%	53%		54%	50%	
Reported Sales Dollars	\$3,660,890	\$2,740,000	34%	\$25,301,490	\$28,508,483	-11%	\$11,926,340	\$12,355,450	-3%
Average Sell Price / Unit	\$305,074	\$249,091	22%	\$301,208	\$290,903	4%	\$283,960	\$287,336	-1%
Median Sell Price	\$299,000			\$290,000			\$265,000		
Sell Price / List Price	94%	95%		94%	96%		94%	95%	
Days to Sell	105	162	-36%	81	150	-46%	93	135	-31%
Active Listings	67	81							
<b>Condo (Townhouse) - Zone Totals</b>									
Units Listed	23	12	92%	153	161	-5%	79	80	-1%
Units Reported Sold	4	7	-43%	35	41	-15%	14	20	-30%
Sell / List Ratio	17%	58%		23%	25%		18%	25%	
Reported Sales Dollars	\$1,422,000	\$2,483,884	-43%	\$11,007,107	\$15,008,843	-27%	\$4,101,000	\$7,119,437	-42%
Average Sell Price / Unit	\$355,500	\$354,841	0%	\$314,489	\$366,069	-14%	\$292,929	\$355,972	-18%
Median Sell Price	\$439,000			\$310,000			\$280,000		
Sell Price / List Price	96%	102%		94%	95%		95%	98%	
Days to Sell	64	56	15%	84	107	-21%	79	71	11%
Active Listings	73	73							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Half Duplex - Zone Totals</b>									
Units Listed	0	1	-100%	1	3	-67%	0	1	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio		0%		0%	33%			100%	
Reported Sales Dollars	\$0	\$0		\$0	\$340,000	-100%	\$0	\$340,000	-100%
Average Sell Price / Unit					\$340,000			\$340,000	
Median Sell Price									
Sell Price / List Price					92%			92%	
Days to Sell					146			146	
Active Listings	0	1							
<b>Full Duplex - Zone Totals</b>									
Units Listed	1	0		4	8	-50%	2	5	-60%
Units Reported Sold	0	0		3	2	50%	1	2	-50%
Sell / List Ratio	0%			75%	25%		50%	40%	
Reported Sales Dollars	\$0	\$0		\$810,000	\$681,900	19%	\$365,000	\$681,900	-46%
Average Sell Price / Unit				\$270,000	\$340,950	-21%	\$365,000	\$340,950	7%
Median Sell Price				\$325,000			\$365,000		
Sell Price / List Price				88%	95%		91%	95%	
Days to Sell				69	38	79%	21	38	-45%
Active Listings	2	3							
<b>Triplex/Fourplex - Zone Totals</b>									
Units Listed	0	0		4	3	33%	2	1	100%
Units Reported Sold	0	0		1	1	0%	0	1	-100%
Sell / List Ratio				25%	33%		0%	100%	
Reported Sales Dollars	\$0	\$0		\$585,000	\$725,000	-19%	\$0	\$725,000	-100%
Average Sell Price / Unit				\$585,000	\$725,000	-19%		\$725,000	
Median Sell Price				\$585,000					
Sell Price / List Price				93%	100%			100%	
Days to Sell				2	3	-33%		3	
Active Listings	2	1							
<b>Manufactured/Mobile on Pad - Zone Totals</b>									
Units Listed	13	9	44%	104	96	8%	44	35	26%
Units Reported Sold	3	1	200%	40	39	3%	12	11	9%
Sell / List Ratio	23%	11%		38%	41%		27%	31%	
Reported Sales Dollars	\$163,458	\$45,000	263%	\$2,774,935	\$2,532,400	10%	\$854,158	\$581,700	47%
Average Sell Price / Unit	\$54,486	\$45,000	21%	\$69,373	\$64,933	7%	\$71,180	\$52,882	35%
Median Sell Price	\$58,900			\$58,900			\$58,900		
Sell Price / List Price	82%	95%		84%	83%		83%	81%	
Days to Sell	49	274	-82%	81	116	-30%	70	176	-60%
Active Listings	40	36							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Farm/Ranch - Zone Totals</b>									
Units Listed	0	1	-100%	9	9	0%	5	3	67%
Units Reported Sold	0	0		2	3	-33%	1	1	0%
Sell / List Ratio		0%		22%	33%		20%	33%	
Reported Sales Dollars	\$0	\$0		\$2,100,000	\$1,879,000	12%	\$1,450,000	\$460,000	215%
Average Sell Price / Unit				\$1,050,000	\$626,333	68%	\$1,450,000	\$460,000	215%
Median Sell Price				\$1,450,000			\$1,450,000		
Sell Price / List Price				89%	89%		91%	100%	
Days to Sell				110	92	19%	68	137	-50%
Active Listings	4	5							
<b>Lots - Zone Totals</b>									
Units Listed	7	21	-67%	162	137	18%	46	67	-31%
Units Reported Sold	2	2	0%	28	34	-18%	12	10	20%
Sell / List Ratio	29%	10%		17%	25%		26%	15%	
Reported Sales Dollars	\$406,000	\$338,797	20%	\$4,478,800	\$5,565,647	-20%	\$2,022,000	\$1,772,697	14%
Average Sell Price / Unit	\$203,000	\$169,398	20%	\$159,957	\$163,696	-2%	\$168,500	\$177,270	-5%
Median Sell Price	\$319,000			\$159,000			\$193,000		
Sell Price / List Price	94%	89%		90%	90%		93%	88%	
Days to Sell	75	112	-33%	88	119	-26%	74	120	-38%
Active Listings	58	75							
<b>Lots (Strata) - Zone Totals</b>									
Units Listed	7	3	133%	57	60	-5%	27	17	59%
Units Reported Sold	0	0		7	10	-30%	3	5	-40%
Sell / List Ratio	0%	0%		12%	17%		11%	29%	
Reported Sales Dollars	\$0	\$0		\$1,613,057	\$2,118,000	-24%	\$493,800	\$963,500	-49%
Average Sell Price / Unit				\$230,437	\$211,800	9%	\$164,600	\$192,700	-15%
Median Sell Price				\$190,000			\$190,000		
Sell Price / List Price				84%	90%		78%	91%	
Days to Sell				198	167	19%	117	110	6%
Active Listings	30	52							
<b>Lots (Waterfront) - Zone Totals</b>									
Units Listed	5	0		31	16	94%	13	6	117%
Units Reported Sold	2	1	100%	6	3	100%	2	2	0%
Sell / List Ratio	40%			19%	19%		15%	33%	
Reported Sales Dollars	\$113,000	\$400,000	-72%	\$873,000	\$912,500	-4%	\$113,000	\$485,000	-77%
Average Sell Price / Unit	\$56,500	\$400,000	-86%	\$145,500	\$304,167	-52%	\$56,500	\$242,500	-77%
Median Sell Price	\$65,000			\$65,000			\$65,000		
Sell Price / List Price	90%	87%		90%	85%		90%	90%	
Days to Sell	62	442	-86%	119	199	-40%	62	243	-75%
Active Listings	19	9							

## 12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Acreage - Zone Totals</b>									
Units Listed	8	18	-56%	102	82	24%	39	36	8%
Units Reported Sold	0	0		20	23	-13%	7	6	17%
Sell / List Ratio	0%	0%		20%	28%		18%	17%	
Reported Sales Dollars	\$0	\$0		\$6,599,000	\$8,758,750	-25%	\$2,823,500	\$1,454,000	94%
Average Sell Price / Unit				\$329,950	\$380,815	-13%	\$403,357	\$242,333	66%
Median Sell Price				\$290,000			\$285,000		
Sell Price / List Price				85%	92%		86%	93%	
Days to Sell				122	132	-8%	144	114	27%
Active Listings	53	55							
<b>Acreage (Waterfront) - Zone Totals</b>									
Units Listed	1	0		21	15	40%	11	6	83%
Units Reported Sold	0	0		1	3	-67%	0	0	
Sell / List Ratio	0%			5%	20%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$575,000	\$1,742,000	-67%	\$0	\$0	
Average Sell Price / Unit				\$575,000	\$580,667	-1%			
Median Sell Price				\$575,000					
Sell Price / List Price				91%	92%				
Days to Sell				52	162	-68%			
Active Listings	13	11							
<b>ICI (Business) - Zone Totals</b>									
Units Listed	5	4	25%	44	33	33%	20	19	5%
Units Reported Sold	1	0		3	6	-50%	3	3	0%
Sell / List Ratio	20%	0%		7%	18%		15%	16%	
Reported Sales Dollars	\$50,000	\$0		\$378,000	\$451,688	-16%	\$378,000	\$297,000	27%
Average Sell Price / Unit	\$50,000			\$126,000	\$75,281	67%	\$126,000	\$99,000	27%
Median Sell Price	\$50,000			\$70,000			\$70,000		
Sell Price / List Price	72%			89%	64%		89%	70%	
Days to Sell	67			131	196	-33%	131	314	-58%
Active Listings	19	21							
<b>ICI (Commercial) - Zone Totals</b>									
Units Listed	2	11	-82%	40	31	29%	25	20	25%
Units Reported Sold	0	2	-100%	5	4	25%	2	4	-50%
Sell / List Ratio	0%	18%		12%	13%		8%	20%	
Reported Sales Dollars	\$0	\$177,500	-100%	\$3,635,900	\$607,500	499%	\$1,112,000	\$607,500	83%
Average Sell Price / Unit		\$88,750		\$727,180	\$151,875	379%	\$556,000	\$151,875	266%
Median Sell Price				\$162,000			\$950,000		
Sell Price / List Price		87%		87%	89%		82%	89%	
Days to Sell		150		209	118	76%	27	118	-77%
Active Listings	23	22							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>ICI (Industrial) - Zone Totals</b>									
Units Listed	0	0		5	13	-62%	4	6	-33%
Units Reported Sold	0	0		1	4	-75%	1	1	0%
Sell / List Ratio				20%	31%		25%	17%	
Reported Sales Dollars	\$0	\$0		\$420,000	\$430,400	-2%	\$420,000	\$159,000	164%
Average Sell Price / Unit				\$420,000	\$107,600	290%	\$420,000	\$159,000	164%
Median Sell Price				\$420,000			\$420,000		
Sell Price / List Price				94%	398192%		94%	95%	
Days to Sell				3	149	-98%	3	105	-97%
Active Listings	4	6							
<b>ICI (Miscellaneous) - Zone Totals</b>									
Units Listed	4	2	100%	34	23	48%	12	10	20%
Units Reported Sold	0	0		5	2	150%	3	1	200%
Sell / List Ratio	0%	0%		15%	9%		25%	10%	
Reported Sales Dollars	\$0	\$0		\$7,206,000	\$845,000	753%	\$3,686,000	\$45,000	8091%
Average Sell Price / Unit				\$1,441,200	\$422,500	241%	\$1,228,667	\$45,000	2630%
Median Sell Price				\$1,125,000			\$1,125,000		
Sell Price / List Price				92%	90%		96%	92%	
Days to Sell				89	142	-37%	51	132	-61%
Active Listings	13	14							
<b>ICI (Multi-Family) - Zone Totals</b>									
Units Listed	0	2	-100%	11	19	-42%	3	9	-67%
Units Reported Sold	0	0		3	1	200%	1	1	0%
Sell / List Ratio		0%		27%	5%		33%	11%	
Reported Sales Dollars	\$0	\$0		\$9,595,000	\$625,000	1435%	\$4,750,000	\$625,000	660%
Average Sell Price / Unit				\$3,198,333	\$625,000	412%	\$4,750,000	\$625,000	660%
Median Sell Price				\$4,525,000			\$4,750,000		
Sell Price / List Price				97%	100%		96%	100%	
Days to Sell				33	0		21	0	
Active Listings	5	11							
<b>ICI (Leases) - Zone Totals</b>									
Units Listed	7	17	-59%	63	65	-3%	35	37	-5%
Units Reported Sold	5	1	400%	17	13	31%	10	5	100%
Sell / List Ratio	71%	6%		27%	20%		29%	14%	
Reported Sales Dollars	\$246,863	\$13,705	1701%	\$649,513	\$746,224	-13%	\$419,603	\$146,178	187%
Average Sell Price / Unit	\$49,373	\$13,705	260%	\$38,207	\$57,402	-33%	\$41,960	\$29,236	44%
Median Sell Price	\$25,368			\$25,368			\$31,200		
Sell Price / List Price	100%	100%		100%	100%		100%	100%	
Days to Sell	102	57	78%	203	85	140%	106	105	1%
Active Listings	40	51							

**12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum**

May, 2013

Zone 5- Parksville/Qualicum	Current Month			12 Months to Date			Year to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
<b>Total - Zone Totals</b>									
Units Listed	319	359	-11%	3122	3156	-1%	1432	1515	-5%
Units Reported Sold	126	104	21%	1017	1086	-6%	433	399	9%
Sell / List Ratio	39%	29%		33%	34%		30%	26%	
Reported Sales Dollars	\$45,962,041	\$38,556,253	19%	\$381,401,220	\$398,041,531	-4%	\$161,816,279	\$141,374,699	14%
Average Sell Price / Unit	\$364,778	\$370,733	-2%	\$375,026	\$366,521	2%	\$373,710	\$354,323	5%
Median Sell Price	\$337,000			\$335,000			\$335,000		
Sell Price / List Price	94%	94%		93%	1559%		93%	93%	
Days to Sell	72	97	-26%	77	91	-15%	73	89	-18%
Active Listings	1265	1447							